### FORM TO EXERCISE THE RIGHT TO VOTE BY PROXY

It refers to exercising the right to vote by a proxy at the Annual General Meeting of BNP Paribas Bank Polska SA with its registered office in Warsaw, convened for 23 May 2012 at 08:00 a.m. at ul. Suwak 3 in Warsaw.

### I. INFORMATION ON A SHAREHOLDER:

(name, surname/shareholder's business name)

(residence address/ registered office address)

PESEL (national identification number) / REGON (business registration number) \_\_\_\_\_

### **II. INFORMATION ON PROXY:**

(name, surname/ proxy's business name)

(residence address/ registered office address)

PESEL (national identification number) / REGON (business registration number) \_\_\_\_\_\_

(date)

(place)

### III. VOTES CAST WITH RESPECT TO RESOLUTIONS:

# **RESOLUTION No. 1**

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning election of the Chairman of the Annual General Meeting

Votes:

□ For	<ul> <li>Against</li> <li>Objection</li> </ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

#### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

- pursuant to the following rules\*

(\*delete as appropriate)

(date)

(place)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning approval of the Agenda

The Annual General Meeting of BNP Paribas Bank Polska SA approves the presented Agenda of the Meeting:

- 1. opening of the Annual General Meeting.
- 2. election of the Annual General Meeting Chairman.
- 3. confirmation of a correct manner of convening the Annual General Meeting and its ability to pass resolutions.
- 4. approval of the Annual General Meeting Agenda.
- 5. election of the Secretary of the Annual General Meeting.
- 6. presentation of the 2011 Annual Separate Financial Statements of BNP Paribas Bank Polska SA and 2011 Annual Consolidated Financial Statements of BNP Paribas Bank Polska SA Group, the 2011 Board of Executives' Report regarding BNP Paribas Bank Polska SA activity and the Board of Executives' Report regarding BNP Paribas Bank Polska SA Group activity in 2011 and the BNP Paribas Bank Polska SA Supervisory Board's Report for the financial year 2011.
- 7. adopting resolutions regarding the following issues:
  - a) consideration and approval of the 2011 Annual Separate Financial Statements of BNP Paribas Bank Polska SA and the 2011 Board of Executives' Report regarding BNP Paribas Bank Polska SA activity including the 2011 Corporate Governance Report of BNP Paribas Bank Polska SA,
  - b) consideration and approval of the 2011 Annual Consolidated Financial Statements of BNP Paribas Bank Polska SA Group and the Board of Executives' Report regarding BNP Paribas Bank Polska SA Group activity in 2011 including the 2011 Corporate Governance Report of BNP Paribas Bank Polska SA,
  - c) approval of the 2011 BNP Paribas Bank Polska SA Supervisory Board's Report,
  - d) approval of the discharge of duties of BNP Paribas Bank Polska SA Board of Executives' members in the 2011 fiscal year,
  - e) approval of the discharge of duties of BNP Paribas Bank Polska SA Supervisory Board's members in the 2011 fiscal year,
  - f) distribution of the 2011 profit,
- 8. adopting a resolution regarding the transfer of the positive difference, resulting from the tax settlement of purchase of the organised part of the enterprise of BNP Paribas Branch in Poland by BNP Paribas Bank Polska SA, to additional capital.
- 9. adopting a resolution regarding BNP Paribas Bank Polska SA share capital increase through the Series N shares issue with preemptive rights excluded and regarding authorization for the Board of Executives of BNP Paribas Bank Polska SA to apply for introduction of the series N shares to trading on the regulated market, dematerialization of shares and signing an agreement with KDPW SA (the National Depository of Securities).
- 10. adopting a resolution regarding amendments to Article 6 of the Statute of BNP Paribas Bank Polska SA in relation to the share capital increase.
- 11. adopting resolutions regarding changes of the Regulations of the Supervisory Board of BNP Paribas Bank Polska SA.
- 12. information about implementation by BNP Paribas Bank Polska SA of the Compensation Policy for executives and other employees whose professional activities have significant impact on the risk profile of the Bank (under KNF Resolution 258/2011).
- 13. adopting a resolution regarding changes in the composition of the Supervisory Board of BNP Paribas Bank Polska SA.

14. adopting a resolution regarding remuneration for the members of the Supervisory Board of BNP Paribas Bank Polska SA. 15. closing of the Meeting.

Votes:

□ For	<ul> <li>Against</li> <li>Objection</li> </ul>	I abstain from voting
Number of shares:	Number of shares: Number of shares:	
Contents of the objection:	·	·

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_ (\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning election of the Secretary of the Annual General Meeting

The Annual General Meeting of BNP Paribas Bank Polska SA elects: ..... as the Secretary of the Annual General Meeting.

Votes:

□ For	<ul> <li>Against</li> <li>Objection</li> </ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_\_\_\_

(\*delete as appropriate)

(date)

(place)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

concerning approval of the Annual Separate Financial Statements of BNP Paribas Bank Polska SA for the 2011 fiscal year and the Board of Executives' Report regarding BNP Paribas Bank Polska SA activity in the 2011 fiscal year including the 2011 Corporate Governance Report of BNP Paribas Bank Polska SA

Having taken into consideration the opinion of the Supervisory Board of BNP Paribas Bank Polska SA and the opinion of certified auditors, pursuant to Article 395 para. 5 section 1) of the Code of Commercial Companies and Partnerships and Article 9 section 1) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA hereby approves:

- Annual Separate Financial Statements of BNP Paribas Bank Polska SA for the 2011 fiscal year, including the separate balance sheet disclosing total assets and liabilities amounting to PLN 20,723,168 thousand (in words: twenty billion seven hundred and twenty three million one hundred sixty eight thousand zlotys) and separate profit and loss statement for the same fiscal year disclosing a net profit amounting to PLN 21,033 thousand (in words: twenty one million thirty three thousand zlotys),
- the Board of Executives' Report regarding BNP Paribas Bank Polska SA activity in the 2011 fiscal year, and
- 2011 Corporate Governance Report of BNP Paribas Bank Polska SA.

Votes:		
□ For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the ol	bjection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning approval of the Annual Consolidated Financial Statements of BNP Paribas Bank Polska SA Group for the year 2011 and the Board of Executives' Report on BNP Paribas Bank Polska SA Group Activity in 2011 including the 2011 Corporate Governance Report of BNP Paribas Bank Polska SA

Having taken into consideration the opinion of the Supervisory Board and the opinion of certified auditors, pursuant to Article 395 para. 5 of the Code of Commercial Companies and Partnerships and Article 9 section 1) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA hereby approves:

- Annual Consolidated Financial Statements of BNP Paribas Bank Polska SA Group for the 2011 fiscal year, including the consolidated balance sheet disclosing total assets and liabilities amounting to PLN 22,479,304 thousand (in words: twenty two billion four hundred and seventy nine million three hundred and four thousand zlotys) and consolidated profit and loss statement for the same fiscal year disclosing a net profit amounting to PLN 39,442 thousand (in words: thirty nine million four hundred and forty two thousand zlotys)
- the Board of Executives' Report on BNP Paribas Bank Polska SA Group Activity for the 2011 fiscal year, and
- 2011 Corporate Governance Report of BNP Paribas Bank Polska SA.

voles:		
🖵 For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the ob	ojection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_

(\*delete as appropriate)

1/----

(place)

(date)

# of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning approval of the 2011 BNP Paribas Bank Polska SA Supervisory Board's Report

The Annual General Meeting of BNP Paribas Bank Polska SA, after consideration, approves the 2011 BNP Paribas Bank Polska SA Supervisory Board's Report.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the ol	bjection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\*

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning the approval of the discharge of duties of BNP Paribas Bank Polska SA Board of Executives' members in the 2011 fiscal year

pursuant to Article 395 para. 2 section 3) of the Code of Commercial Companies and Partnerships and Article 9 section 1) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA approve the discharge of duties in the 2011 fiscal year of the following BNP Paribas Bank Polska SA Board of Executives' members:

Frederic Amoudru – President of the Board Jan Bujak - Senior Vice President, Jaromir Pelczarski - Vice President, Jacek Obłękowski - Vice President (until March 18, 2011), Philippe Van Hellemont – Vice President (until May 10, 2011), Michel Thebault – Vice President, Marta Oracz – Member of the Board, Stéphane Rodes – Member of the Board, Wojciech Kembłowski - Member of the Board (from May 11, 2011)

Votes:

Gamma For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the ol	bjection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_\_\_\_\_

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning the approval of the discharge of duties of BNP Paribas Bank Polska SA Supervisory Board's members in the 2011 fiscal year

pursuant to Article 395 para. 2 section 3) of the Code of Commercial Companies and Partnerships and Article 9 section 1) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA approves the discharge of duties in the 2011 fiscal year of the following Supervisory Board members:

Camille Fohl – Chairman, Jarosław Bauc – Deputy Chairman, Lars Machenil – Deputy Chairman, Mark Selles – Board Member, Jean Deullin – Board Member, Monika Bednarek – Board Member, Andrzej Wojtyna – Board Member.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the ol	bjection:	·

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

### concerning distribution of the 2011 profit

Pursuant to Article 395 para. 2 section 2) of the Code of Commercial Companies and Partnerships, Article 9 section 2), Article 20 and Article 21 of the Bank's Statute and having considered the BNP Paribas Bank Polska SA Board of Executives' motion and the BNP Paribas Bank Polska SA Supervisory Board's opinion, the Annual General Meeting of BNP Paribas Bank Polska SA resolves that the net profit of the BNP Paribas Bank Polska SA for the 2011 fiscal year amounting to PLN **21 032 978.01** (say: twenty one million thirty two thousand nine hundred seventy eight and 1/100) shall be distributed as follows:

- a portion of the profit of PLN 1 682 638.24 to be allocated to additional capital,
- a portion of the profit of PLN **19 350 339.99** to be allocated to general risk fund,
- unsettled retained earnings balance of PLN **0.22** to be allocated to general risk fund.

Votes:

Gamma For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the o	bjection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

- pursuant to the following rules\*

(\*delete as appropriate)

(place)

(date)

# **RESOLUTION No. 10** of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning the transfer of the positive difference, resulting from the tax settlement of purchase of the organised part of the enterprise of BNP Paribas Branch in Poland by BNP Paribas Bank Polska SA, to additional capital

The Annual General Shareholders Meeting of BNP Paribas Bank Polska SA resolves as follows:

Pursuant to Article 20 of the Bank's Statute, having considered the motion of the BNP Paribas Bank Polska SA Board of Executives and BNP Paribas Bank Polska SA Supervisory Board, the Annual General Meeting of BNP Paribas Bank Polska SA resolves to transfer the positive difference of PLN 15 161 024,48 (say: fifteen million one hundred sixty one thousand twenty four and 48/100), resulting from the tax settlement of purchase of the organised part of the enterprise of BNP Paribas Branch in Poland, to additional capital.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the o	bjection:	

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

- pursuant to the following rules\* \_

(\*delete as appropriate)

(place)	
(place)	

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

concerning BNP Paribas Bank Polska SA share capital increase through the Series N shares issue with pre-emptive rights excluded and regarding authorization for the Board of Executives of BNP Paribas Bank Polska SA to apply for introduction of the series N shares to trading on the regulated market, dematerialization of shares and signing an agreement with KDPW SA (the National Depository of Securities)

Having considered the Board of Executives' motion and the Supervisory Board's opinion, the Annual General Meeting of BNP Paribas Bank Polska SA hereby adopts the following resolution:

§ 1

- 1. The share capital of BNP Paribas Bank Polska SA shall be increased by PLN 228,471,000 (in words: two hundred and twenty eight million four hundred and seventy one thousand zlotys) through the issuance of 4,569,420 (in words: four million five hundred and sixty nine thousand four hundred and twenty) series N shares.
- 2. All series N shares issued are bearer shares with the nominal value of PLN 50 each.
- 3. Series N shares shall be acquired at the issue price fixed by the Bank's Board of Executives.
- 4. Series N shares shall be fully covered by cash payments prior to the registration of the share capital increase.
- 5. The series N shares pre-emptive rights of the existing Shareholders shall be excluded. The shareholders agree with the opinion of the Bank Board of Executives that exclusion of the series N shares pre-emptive rights is in the Bank's interest. Such position has been substantiated in a written opinion expressed by the Board of Executives and presented to the shareholders.
- 6. The series N shares shall be offered by the Board of Executives to Fortis Bank S.A./NV based in Brussels.
- 7. The series N shares acquisition agreement shall be concluded by 30 May 2012.
- 8. The series N shares shall entitle the shareholder to dividend effective from the date of profit distribution for the accounting year 2012.

§2

- 1. The General Shareholders Meeting has decided to introduce the series N shares and series N shares allotment certificates (PDA) to listing on the stock exchange market.
- 2. The Bank Board of Executives shall be authorized to take any legal and factual actions that are necessary to admit the series N shares to the trading on the Warsaw Stock Exchange. The Bank Board of Executives shall be specifically authorized to file respective

motions or submit required notifications to the Financial Supervision Authority, conclude an agreement on series N shares dematerialization with the National Depository for Securities (KDPW), register the series N shares in the register maintained by KDPW, likewise file respective motions for introduction of the series N shares to trading on the Warsaw Stock Exchange.

3. The Bank Board of Executives shall fix the date for commencing the actions, referred to in item 2 above, necessary to introduce the series N shares to trading on the stock market.

§3

The Resolution becomes effective on the day of its adoption.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the o	bjection:	·

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\* \_\_\_\_\_

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning amendments to Article 6 of the Statute of BNP Paribas Bank Polska SA

 Due to the increase of BNP Paribas Bank Polska SA share capital by the issuance of Series N ordinary bearer shares, pursuant to Article 9 section 4) of the Bank's Statute, Annual General Meeting of BNP Paribas Bank Polska SA amends Article 6 of the Statute of BNP Paribas Bank Polska as follows:

Article 6 shall read as follows:

"The share capital of the Bank is PLN 1,434,646,300 (in words: one billion four hundred and thirty four million six hundred and forty six thousand and three hundred zlotys) and is divided into 28,692,926 (in words: twenty eight million six hundred ninety two thousand nine hundred and twenty six) ordinary bearer shares with a nominal value of PLN 50.00 (in words: fifty zlotys) each."

2. The Resolution becomes effective on the day of its adoption.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*
- pursuant to the following rules\*

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning amendments to the Regulations of the Supervisory Board of BNP Paribas Bank Polska SA

Pursuant to Article 9 section 10) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA hereby adopts the Regulations of the Board of directors of BNP Paribas Bank Polska SA, which constitute an enclosure to the present resolution.

Votes:

Generation For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

- pursuant to the following rules\*

(\*delete as appropriate)

(place)

(date)

of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning changes in the composition of the BNP Paribas Bank Polska SA Supervisory Board

Pursuant to Article 9 section 5) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA appoints as from May 23, 2012 the following persons as members of the BNP Paribas Bank Polska SA Supervisory Board for the current five-year tenure which shall expire on the date of the Annual General Meeting approving financial statements for the financial year 2014:

1.	
r	

2. .....

Due to the aforesaid appointments and resignation of the following Board's Members from the position in the BNP Paribas Bank Polska Supervisory Board:

1.	
2.	

effective 23 May 2012, the BNP Paribas Bank Polska SA Supervisory Board composition will be as follows:

1. ..... 2. .....

Votes:

🗅 For	<ul> <li>Against</li> <li>Objection</li> </ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

(\*delete as appropriate)

(place)

(date)

# of the Annual General Meeting BNP Paribas Bank Polska SA of May 23, 2012

# concerning remuneration for the Supervisory Board members

Pursuant to Article 9 section 6) of the Bank's Statute, the Annual General Meeting of BNP Paribas Bank Polska SA resolves that the monthly remuneration for the Supervisory Board's members shall remain unchanged.

Votes:

G For	<ul><li>Against</li><li>Objection</li></ul>	I abstain from voting
Number of shares:	Number of shares:	Number of shares:
Contents of the objection:		

### SHAREHOLDER'S INSTRUCTION TO THE PROXY:

- at the proxy's discretion, or\*

(\*delete as appropriate)

(place)

(date)