

## Quarterly report for the 1st quarter of 2002

### SAB - Q I/2002 Form (for banks)

Pursuant to §1, item 2 and §57, item 1, point 1 of the Council of Ministers Ordinance dated October 16, 2001 (Official Journal No. 139/2001, item 1569 and No. 31/2002, item 280)

The Board of Executives of Fortis Bank Polska SA  
hereby releases the quarterly report for the first quarter of 2002

May 6, 2002  
(date of submission)

SELECTED FINANCIAL DATA  (current year)	PLN '000		EUR '000	
	1st quarter from Jan. 1, 2002 to March 31, 2002	1st quarter YTD from Jan. 1, 2002 to March 31, 2002	1st quarter from Jan. 1, 2002 to March 31, 2002	1st quarter YTD from Jan. 1, 2002 to March 31, 2002
I. Interest income	83 562		23 131	
II. Fee and commission income	18 381		5 088	
III. Profit on banking activities	64 113		17 748	
IV. Net operating result	9 896		2 739	
V. Gross profit (loss)	9 896		2 739	
VI. Net profit (loss)	6 176		1 710	
VII. Net cash flow from operating activity	(132 481)		(36 673)	
VIII. Net cash flow from investing activity	(340 505)		(94 257)	
IX. Net cash flow from financial activity	(19 179)		(5 309)	
X. Net cash flow	(492 165)		(136 239)	
XI. Total assets	3 967 750		1 101 052	
XII. Due to the Central Bank	0		0	
XIII. Due to other financial institutions	858 249		238 164	
XIV. Due to non-financial sector and budget sector	2 445 058		678 504	
XV. Own equity	496 443		137 763	
XVI. Share capital	30 155		8 368	
XVII. Number of shares	15 077 700		15 077 700	
XVIII. Book value per share (in PLN/EUR)	32,93		9,14	
XIX. Diluted book value per share (in PLN/EUR)	32,93		9,14	
XX. Capital adequacy ratio	19,6		19,6	
XXI. Profit (loss) per ordinary share (in PLN/EUR)	1,10		0,30	
XXII. Diluted profit (loss) per ordinary share (in PLN/EUR)	1,10		0,30	
XXIII. Declared or paid-out dividend per ordinary share (in PLN/EUR)	0,70		0,19	

BALANCE-SHEET (PLN'000)	31.03.2002 end of the quarter	31.12.2001 end of the prior quarter	31.03.2001 end of the quarter	31.12.2000 end of the prior quarter
	(current year)	(current year)	(previous year)	(previous year)
ASSETS				
I. Cash and due from the Central Bank	134 376	407 644	154 897	209 018
II. Treasury bills and other bills eligible for refinancing with the Central Bank				
III. Due from other financial institutions	682 714	992 170	613 544	837 878
1. A'vista	130 219	349 116	6 156	56 069
2. Term	552 495	643 054	607 388	781 809
IV. Due from non-financial sector	2 286 839	2 113 725	2 012 321	1 812 686
1. A'vista	476 481	383 079	315 638	264 322
2. Term	1 810 358	1 730 646	1 696 683	1 548 364
V. Due from budget sector	7	16	31 023	33 065
1. A'vista	7	16		
2. Term			31 023	33 065
VI. Receivables subject to securities sale and repurchase agreements				
VII. Debt securities	643 779	265 471	436 179	397 571
VIII. Shares and investments in subsidiaries	9 242	10 196	18 196	18 196
IX. Shares and investments in affiliates				
X. Shares and investments in associates				
XI. Shares and investments in other entities	40	39	40	43
XII. Other securities and other financial assets	31 058	62 101	124 188	
XIII. Intangible fixed assets, incl.	17 139	18 691	12 325	12 989

- company value				
XIV. Tangible fixed assets	70 210	72 712	79 637	62 446
XV. Other assets	35 106	93 976	13 901	45 612
1. Seized assets for sale				
2. Others	35 106	93 976	13 901	45 612
XVI. Interperiod settlements	57 240	57 484	36 039	31 324
1. Deferred income tax	33 138	31 666	26 176	24 324
2. Other interperiod settlements	24 102	25 818	9 863	7 000
<b>Total assets</b>	<b>3 967 750</b>	<b>4 094 225</b>	<b>3 532 290</b>	<b>3 460 828</b>
<b>LIABILITIES</b>				
I. Due to the Central Bank			3 003	16 000
II. Due to other financial institutions	858 249	912 238	743 729	664 202
1. A'vista	137 759	306 335	27 930	14 965
2. Term	720 490	605 903	715 799	649 237
III. Due to non-financial institutions	2 419 024	2 479 932	2 382 939	2 362 973
1. Savings:				
a) A'vista				
b) Term				
2. Others:	2 419 024	2 479 932	2 382 939	2 362 973
a) A'vista	701 854	809 660	486 270	513 237
b) Term	1 717 170	1 670 272	1 896 669	1 849 736
IV. Due to budget sector	26 034	25 173	18 917	13 842
a) A'vista	3 939	6 245	721	1 653
b) Term	22 095	18 928	18 196	12 189
V. Liabilities in respect of securities subject to sale and repurchase agreements				
VI. Debt securities issued				
1. Short-term				
2. Long-term				
VII. Other liabilities in respect of financial instruments				
VIII. Special funds and other liabilities	77 988	101 823	49 241	77 220
IX. Accruals and deferred income	72 645	67 141	37 352	27 843
1. Settlement of accrued expenses	8 491	10 568	7 331	5 682
2. Negative company value				
3. Other accruals and deferrals	64 154	56 573	30 021	22 161
X. Provisions	17 367	17 651	18 072	19 796
1. Provisions for income tax	16 388	16 635	11 057	13 510
2. Other provisions	979	1 016	7 015	6 286
a. Short-term				
b. Long-term	979	1 016	7 015	6 286
XI. Subordinated debt				
XII. Share capital	30 155	30 155	20 104	20 104
XIII. Unpaid contribution to share capital (negative value)				
XIV. Own shares (negative value)				
XV. Reserve capital	352 220	352 220	162 234	162 234
XVI. Revaluation reserve	545	545	552	552
XVII. Other reserves	96 062	96 062	75 030	75 030
XVIII. Undistributed profit (uncovered loss) from prior years	11 285	764	21 032	
XIX. Net profit (loss)	6 176	10 521	85	21 032
<b>Total liabilities</b>	<b>3 967 750</b>	<b>4 094 225</b>	<b>3 532 290</b>	<b>3 460 828</b>
<b>Capital Adequacy Ratio</b>	<b>19,60</b>	<b>19,40</b>	<b>10,95</b>	<b>12,59</b>
<b>Net book value</b>	<b>496 443</b>	<b>489 503</b>	<b>279 037</b>	<b>278 952</b>
<b>Number of shares</b>	<b>15 077 700</b>	<b>15 077 700</b>	<b>10 051 800</b>	<b>10 051 800</b>
<b>Net book value per share (in PLN)</b>	<b>32,93</b>	<b>32,47</b>	<b>27,76</b>	<b>27,75</b>
<b>Expected number of shares</b>	<b>15 077 700</b>	<b>15 077 700</b>	<b>15 077 700</b>	<b>15 077 700</b>
<b>Diluted book value per share (in PLN)</b>	<b>32,93</b>	<b>32,47</b>	<b>18,51</b>	<b>18,50</b>

OFF - BALANCE SHEET ITEMS	31.03.2002 end of the quarter  (current year)	31.12.2001 end of the prior quarter  (current year)	31.03.2001 end of the quarter  (previous year)	31.12.2000 end of the prior quarter  (previous year)
I. Contingent liabilities and assets:	1 472 958	1 625 515	622 162	743 444
1. Contingent liabilities granted:	845 211	1 359 992	521 125	556 620
a) lending commitments	707 891	1 231 137	443 177	462 241
b) guarantees	137 320	128 855	77 948	94 379
2. Contingent assets received:	627 747	265 523	101 037	186 824
a) lending commitments	549 347	223 526	64 526	158 386
b) guarantees	78 400	41 997	36 511	28 438
II. Commitments resulting from sale/purchase transactions	3 490 608	3 069 940	1 077 463	475 500
III. Others, including:	0	74 520	12 273	66 969
- liabilities due to FC deposit transactions	0	74 520	12 273	66 969
TOTAL	4 963 566	4 769 975	1 711 898	1 285 913

PROFIT AND LOSS STATEMENT	1st quarter from Jan. 1, 2002 to March 31, 2002	1st quarter from Jan. 1, 2001 to March 31, 2001
I. Interest income	83 562	118 886
II. Interest expense	52 375	89 723
III. Net interest income(I-II)	31 187	29 163
IV. Fee and commission income	18 381	13 018
V. Fee and commission expense	2 148	639
VI. Net fee and commission income (IV-V)	16 233	12 379
VII. Income on shares, securities and other financial instruments with variable yield	(2 655)	1 439
1. From subsidiaries		
2. From affiliates		
3. From associates		
4. From other entities	(2 655)	1 439
VIII. Net result on financial operations	3 938	351
IX. Net result on FX differences	15 410	8 824
X. Result on banking activity	64 113	52 156
XI. Other operating income	2 030	1 096
XII. Other operating expenses	515	1 300
XIII. General expenses	34 298	35 698
XIV. Depreciation of tangible&intangible fixed assets	7 168	5 292
XV. Charges to provisions and revaluation	19 677	21 115
1. Specific provisions and general risk reserve	18 723	21 115
2. Revaluation of financial assets	954	
XVI. Release of provisions and other decreases in respect of revaluation	5 411	10 346
1. Release of specific provisions and general risk reserve	5 411	10 346
2. Revaluation of financial assets		
XVII. Net charges to/release of provisions and revaluation (XV- XVI)	(14 266)	(10 769)
XVIII. Operating profit	9 896	193
XIX. Extraordinary gains/losses, net		
1. Extraordinary gains		181
2. Extraordinary losses		181
XX. Profit (loss) before taxation	9 896	193
XXI. Corporate income tax	3 720	108
1. current	5 440	2 605
2. deferred	(1 720)	(2 497)
XXII. Other mandatory charges to profit (loss)		
XXIII. Share in net profit (loss) of subsidiaries estimated by ownership rights		
XXIV. Net profit (loss)	6 176	85
Net profit (loss) (for 12 months)	16 612	13 078
Weighted average number of ordinary shares	15 077 700	15 077 700
Net profit (loss) per ordinary share (in PLN)	1,10	0,87
Weighted average of estimated number of ordinary shares	15 077 700	
Diluted net profit (loss) per ordinary share (in PLN)	1,10	

MOVEMENTS IN OWN EQUITY	1st quarter from Jan. 1, 2002 to March 31, 2002	1st quarter from Jan. 1, 2001 to March 31, 2001
<b>I. Opening balance of own equity</b>	496 443	278 952
a) Changes in adopted accounting principles (policy)	764	
b) Correction of material errors		
<b>I.a. Opening balance of own equity after reclassification to confirm with current year presentation</b>	496 443	278 952
<b>1. Opening balance of share capital</b>	30 155	20 104
1.1. Movements in share capital		
a) increases (in respect of)		
- issue of shares		
b) decreases (in respect of)		
- redemption of shares		
<b>1.2. Closing balance of share capital</b>	30 155	20 104
<b>2. Opening balance of unpaid contribution to share capital</b>		
2.1. Movements in unpaid contributions to share capital		
a) increases		
b) decreases		
<b>2.2. Closing balance of unpaid contribution to share capital</b>		
<b>3. Opening balance of own shares</b>		
a) increases		
b) decreases		
<b>3. Closing balance of own shares</b>		
<b>4. Opening balance of reserve capital</b>	352 220	162 234
4.1. Movements in reserve capital		
a) increases (in respect of)		
- issuance of shares above their par value		
- profit distribution (mandatory)		
- distribution of profit (voluntary)		
- sale and liquidation of fixed assets		
b) decreases (in respect of)		
- covering prior period losses		
- sale and liquidation of fixed assets		
<b>4.2. Closing balance of reserve capital</b>	352 220	162 234
<b>5. Opening balance of revaluation reserve</b>	545	552
5.1. Movements in revaluation reserve		
a) increases (in respect of)		
b) decreases (in respect of)		
- sale of fixed assets		
<b>5.2. Closing balance of revaluation reserve</b>	545	552
<b>6. Opening balance of General Risk Fund</b>	79 044	58 012
6.1. Movements in General Risk Fund		
a) increases (in respect of)		
- profit distribution		
b) decreases (in respect of)		
<b>6.2. Closing balance of General Risk Fund</b>	79 044	58 012
<b>7. Opening balance of other reserve capital</b>	17 018	17 018
7.1. Movements in other reserve capital		
a) increases (in respect of)		
b) decreases (in respect of)		
<b>7.2. Closing balance of other reserve capital</b>	17 018	17 018
<b>8. Opening balance of undistributed profit (uncovered loss) from prior year</b>		
<b>8.1. Opening balance of undistributed profit from prior years</b>	11 285	21 032
a) Changes in adopted accounting principles (policy)	764	
b) corrections of material errors		
<b>8.2. Opening balance of undistributed profit from prior year after reclassification to confirm with current year presentation</b>	11 285	

<b>8.3. Movements in undistributed profit from prior years</b>		
a) increases (in respect of)		
- profit distribution		
b) decreases (in respect of)		
- profit distribution		
<b>8.4. Closing balance of undistributed profit from prior years</b>	11 285	21 032
<b>8.5. Opening balance of uncovered loss from prior years</b>		
a) Changes in adopted accounting principles (policy)		
b) corrections of material errors		
<b>8.6. Opening balance of uncovered loss from prior years, after reclassification to confirm with current year presentation</b>		
<b>8.7. Movements in uncovered loss from prior years</b>		
a) increases (in respect of)		
- loss for covering		
b) decreases (in respect of)		
<b>8.8. Closing balance of uncovered loss from prior years</b>		
<b>8.9. Closing balance of undistributed profit or uncovered loss from prior years</b>	11 285	21 032
<b>9. Net income</b>	6 176	85
a) net profit	6 176	85
b) net loss		
<b>II. Closing balance of own equity</b>	496 443	279 037
<b>III. Closing balance of own equity, including the proposed profit distribution (loss covering)</b>	485 922	279 037

CASH FLOW STATEMENT	1st quarter from Jan. 1, 2002 to March 31, 2002	1st quarter from Jan. 1, 2001 to March 31, 2001
<b>A. CASH FLOW FROM OPERATING ACTIVITY (I +/- II) - indirect method*</b>	(132 481)	(3 983)
<b>I. Net profit (loss)</b>	6 176	85
<b>II. Adjustments for:</b>	(138 657)	(4 068)
1. Share in net profit (loss) of subsidiaries estimated by ownership rights		
2. Depreciation	7 168	5 292
3. Foreign exchange gains/(losses)		
4. Interest and dividends received and paid	(625)	(3 179)
5. Profit (loss) on investments	(219)	(1 705)
6. Change in other reserves	(37)	729
7. Change in debt securities held	(3 533)	2 777
8. Change in amounts due from financial sector	90 559	174 421
9. Change in amounts due from non-financial and budget sectors	(173 105)	(197 593)
10. Change in receivables in respect of securities subject to sale and repurchase agreements		
11. Change in shares securities and other financial instruments with variable yield		
12. Change in amounts due to financial sector	(34 810)	(6 937)
13. Change in amounts due to non-financial and budget sectors	(60 047)	25 041
14. Change in payables in respect of securities subject to sale and repurchase agreements		
15. Change in securities issued		
16. Change in other liabilities	(25 696)	(28 415)
17. Change in interperiod settlements	(2 365)	(5 823)
18. Change in deferred income	7 581	7 860
19. Other items		
<b>III. Net cash flow from operating activity (I +/- II)</b>	(132 481)	(3 983)
<b>B. CASH FLOW FROM INVESTING ACTIVITY (I-II)</b>	(340 505)	(173 342)
<b>I. Cash inflows from investing activity</b>	435 887	1 402 367
1. Sale of shares in subsidiaries		
2. Sale of shares in affiliates		
3. Sale of shares in associates		
4. Sale of other shares, securities and financial assets	429 164	1 392 115
5. Sale of tangible and intangible fixed assets	131	24
6. Investments in real estates and intangible assets		
7. Other inflows	6 592	10 228
<b>II. Cash outflows from investing activity</b>	(776 392)	(1 575 709)
1. Purchase of shares in subsidiaries		
2. Purchase of shares in affiliates		
3. Purchase of shares in associates		

4. Purchase of other shares, securities and financial assets	(773 477)	(1 554 166)
5. Purchase of tangible and intangible fixed assets	(2 915)	(21 543)
6. Investments in real estates and intangible assets		
7. Other outflows		
III. Net cash flow from investing activity (I +/- II)	(340 505)	(173 342)
C. CASH FLOW FROM FINANCIAL ACTIVITY (I-II)	(19 179)	73 291
I. Cash inflows from financial activity		73 467
1. Long-term loans from other banks		73 467
2. Long-term loans from other financial institution		
3. Issue of debt securities		
4. Increase in subordinated debt		
5. Net inflows from issuance of own shares and additional payments to share capital		
6. Other inflows		
II. Cash outflows from financial activity	(19 179)	(176)
1. Repayment of long-term loans contracted from other banks	(19 179)	
2. Repayment of long-term loans contracted from non-bank financial institutions		
3. Redemption of debt securities		
4. Other financial liabilities		
5. Payment of liabilities under financial lease agreements		
6. Decrease in subordinated debt		
7. Payment of dividends and other payments to owners		
8. Other payments (not to owners) related to profit distribution		
9. Purchase of own shares		
10. Other outflows		(176)
III. Net cash flow from financial activity (I +/- II)	(19 179)	73 291
D. NET CASH FLOW (AIII+/-BIII+/-CIII)	(492 165)	(104 034)
E. CHANGE IN CASH IN BALANCE-SHEET		
- including changes in cash arising from exchange rate differences	1 690	(743)
F. CASH AT THE BEGINNING OF THE REPORTING PERIOD	756 760	265 087
G. CASH AT THE END OF THE REPORTING PERIOD (F+/- D)	264 595	161 053
- including cash with restricted option of use		

Signatures:

Jean-Marie De Baerdemaeker, President of the Board

Andre Van Brussel, Vice-President  
Chief Financial Officer