



**BNP Paribas Bank Polska S.A.**  
**GROUP**

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Interim consolidated report  
**for the period of 9 months ended 30 September 2019**

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**BNP PARIBAS**

**The bank for a changing world**

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## SELECTED FINANCIAL DATA

### Selected consolidated financial data

	in PLN '000		in EUR '000	
	30.09.2019 (YTD)	30.09.2018 (YTD)	30.09.2019 (YTD)	30.09.2018 (YTD)
<b>STATEMENT OF PROFIT OR LOSS</b>				
Net interest income	<b>2,363,447</b>	1,453,079	<b>548,542</b>	341,620
Net fee and commission income	<b>612,610</b>	384,672	<b>142,183</b>	90,437
Profit before tax	<b>690,498</b>	444,150	<b>160,260</b>	104,420
Profit after tax	<b>493,423</b>	319,499	<b>114,520</b>	75,114
Total comprehensive income	<b>485,667</b>	305,391	<b>112,720</b>	71,798
Total net cash flows	<b>(513,143)</b>	(2,169,452)	<b>(119,097)</b>	(510,039)
<b>RATIOS</b>				
Number of shares (items)	<b>147,418,918</b>	97,538,318	147,418,918	97,538,318
Earnings per share	<b>3.35</b>	3.61	<b>0.78</b>	0.85
<b>STATEMENT OF FINANCIAL POSITION</b>				
	<b>30.09.2019</b>	<b>31.12.2018</b>	<b>30.09.2019</b>	<b>31.12.2018</b>
Total assets	<b>107,555,619</b>	109,022,519	<b>24,592,011</b>	25,354,074
Loans and advances to customers measured at amortised cost	<b>72,196,212</b>	70,997,701	<b>16,507,274</b>	16,511,093
Loans and advances to customers measured at fair value through profit or loss	<b>2,069,805</b>	2,416,249	<b>473,250</b>	561,918
Total liabilities	<b>96,508,943</b>	98,462,706	<b>22,066,248</b>	22,898,304
Amounts due to customers	<b>83,348,683</b>	87,191,708	<b>19,057,226</b>	20,277,141
Share capital	<b>147,419</b>	147,419	<b>33,707</b>	34,283
Total equity	<b>11,046,676</b>	10,559,813	<b>2,525,763</b>	2,455,770
<b>CAPITAL ADEQUACY</b>				
	<b>30.09.2019</b>	<b>31.12.2018</b>	<b>30.09.2019</b>	<b>31.12.2018</b>
Total own funds	<b>12,659,784</b>	12,206,789	<b>2,894,591</b>	2,838,788
Total risk exposure	<b>84,057,112</b>	83,451,281	<b>19,219,204</b>	19,407,275
Total capital ratio	<b>15.06%</b>	14.63%	<b>15.06%</b>	14.63%
Tier 1 capital ratio	<b>12.78%</b>	12.38%	<b>12.78%</b>	12.38%

Selected separate financial data	in PLN '000		in EUR '000	
	30.09.2019 (YTD)	30.09.2018 (YTD)	30.09.2019 (YTD)	30.09.2018 (YTD)
<b>STATEMENT OF PROFIT OR LOSS</b>				
Net interest income	<b>2,326,720</b>	1,432,904	<b>540,018</b>	336,876
Net fee and commission income	<b>587,800</b>	359,962	<b>136,425</b>	84,627
Profit before tax	<b>720,547</b>	454,185	<b>167,235</b>	106,779
Profit after tax	<b>521,406</b>	328,309	<b>121,015</b>	77,186
Total comprehensive income	<b>513,627</b>	314,217	<b>119,210</b>	73,873
Total net cash flows	<b>(498,851)</b>	(2,168,921)	<b>(115,780)</b>	(509,914)
<b>RATIOS</b>	<b>30.09.2019</b>	<b>30.09.2018</b>	<b>30.09.2019</b>	<b>30.09.2018</b>
Number of shares (items)	<b>147,418,918</b>	97,538,318	<b>147,418,918</b>	97,538,318
Earnings per share	<b>3.54</b>	3.70	<b>0.82</b>	0.87
<b>STATEMENT OF FINANCIAL POSITION</b>	<b>30.09.2019</b>	<b>31.12.2018</b>	<b>30.09.2019</b>	<b>31.12.2018</b>
Total assets	<b>104,404,835</b>	106,811,658	<b>23,871,601</b>	24,839,920
Loans and advances to customers measured at amortised cost	<b>69,251,653</b>	68,870,918	<b>15,834,016</b>	16,016,493
Loans and advances to customers measured at fair value through profit or loss	<b>2,069,805</b>	2,416,249	<b>473,250</b>	561,918
Total liabilities	<b>93,319,703</b>	96,240,096	<b>21,337,046</b>	22,381,418
Amounts due to customers	<b>85,688,885</b>	89,506,557	<b>19,592,300</b>	20,815,478
Share capital	<b>147,419</b>	147,419	<b>33,707</b>	34,283
Total equity	<b>11,085,132</b>	10,571,562	<b>2,534,556</b>	2,458,503
<b>CAPITL ADEQUACY</b>	<b>30.09.2019</b>	<b>31.12.2018</b>	<b>30.09.2019</b>	<b>31.12.2018</b>
Total own funds	<b>12,724,833</b>	12,240,367	<b>2,909,464</b>	2,846,597
Total risk exposure	<b>81,358,071</b>	81,493,415	<b>18,602,083</b>	18,951,957
Total capital ratio	<b>15.64%</b>	15.02%	<b>15.64%</b>	15.02%
Tier 1 capital ratio	<b>13.29%</b>	12.72%	<b>13.29%</b>	12.72%

For purposes of data translation into EUR, the following exchange rates are used by the Group:

For items of the statement of financial position, rates of the National Bank of Poland are applied:

- as at 30.09.2019 - EUR 1 = PLN 4.3736
- as at 31.12.2018 - EUR 1 = PLN 4.3000

For items of the statement of profit or loss and the statement of cash flows, the EUR exchange rate is calculated as the arithmetic mean of the rates published by the National Bank of Poland as at the last day of each month in the period of 9 months:

- for the period from 1.01.2019 to 30.09.2019 - EUR 1 = PLN 4.3086
- for the period from 1.01.2018 to 30.09.2018 - EUR 1 = PLN 4.2535

# I INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## Interim condensed consolidated statement of profit or loss

	Note	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Interest income	8	1,053,372	3,147,967	705,126	2,053,468
interest income calculated with the use of effective interest rate method		999,842	2,981,393	618,822	1,791,220
interest income on financial instruments measured at amortised cost		948,498	2,813,025	584,897	1,686,703
interest income on financial instruments measured at fair value through other comprehensive income		51,344	168,368	33,925	104,517
Income of a similar nature to interest on instruments measured at fair value through profit or loss		53,530	166,574	86,304	262,248
Interest expense	8	(255,064)	(784,520)	(197,537)	(600,389)
<b>Net interest income</b>		<b>798,308</b>	<b>2,363,447</b>	<b>507,589</b>	<b>1,453,079</b>
Fee and commission income	9	259,542	767,949	173,749	495,399
Fee and commission expenses	9	(54,019)	(155,339)	(41,734)	(110,727)
<b>Net fee and commission income</b>		<b>205,523</b>	<b>612,610</b>	<b>132,015</b>	<b>384,672</b>
Dividend income		4,451	6,007	3,971	4,780
Net trading income	10	175,696	501,728	62,506	201,096
Result on investment activities	11	(20,533)	(40,531)	23,900	30,626
Result on hedge accounting		(3,559)	(4,642)	1,789	4,612
Net impairment losses on financial assets and contingent liabilities	12	(135,315)	(340,849)	(101,772)	(219,115)
General administrative expenses	13	(585,234)	(1,818,134)	(361,404)	(1,134,701)
Depreciation and amortization	14	(131,016)	(352,243)	(41,564)	(124,226)
Other operating income	15	30,696	139,547	15,768	68,441
Other operating expenses	16	(100,035)	(165,658)	(19,846)	(76,771)
<b>Operating result</b>		<b>238,982</b>	<b>901,282</b>	<b>222,952</b>	<b>592,493</b>
Tax on financial institutions		(69,457)	(210,784)	(48,472)	(148,343)
<b>Profit before tax</b>		<b>169,525</b>	<b>690,498</b>	<b>174,480</b>	<b>444,150</b>
Income tax expenses	17	(54,763)	(197,075)	(43,582)	(124,651)
<b>Net profit</b>		<b>114,762</b>	<b>493,423</b>	<b>130,898</b>	<b>319,499</b>
attributable to equity holders of the Bank		114,762	493,423	130,898	319,499

**EARNINGS (LOSS) PER SHARE (IN  
 PLN PER ONE SHARE)**

	0.78	3.35	1.35	3.61
Basic				
Diluted				

**Interim condensed consolidated statement of comprehensive income**

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>Net profit for the period</b>	<b>114,762</b>	<b>493,423</b>	<b>130,898</b>	<b>319,499</b>
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>ITEMS THAT WILL BE RECLASSIFIED SUBSEQUENTLY TO PROFIT OR LOSS UPON FULFILMENT OF CERTAIN CONDITIONS</b>	<b>8,638</b>	<b>(7,090)</b>	<b>5,198</b>	<b>(14,124)</b>
Measurement of financial assets measured through other comprehensive income	10,664	(8,759)	6,366	(16,762)
Deferred income tax	(2,026)	1,669	(1,168)	2,638
<b>ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS</b>	<b>(978)</b>	<b>(666)</b>	<b>425</b>	<b>16</b>
Actuary valuation of employee benefits	(1,208)	(822)	539	18
Deferred income tax	230	156	(114)	(2)
<b>OTHER COMPREHENSIVE INCOME (NET)</b>	<b>7,660</b>	<b>(7,756)</b>	<b>5,623</b>	<b>(14,108)</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>122,422</b>	<b>485,667</b>	<b>136,521</b>	<b>305,391</b>
attributable to equity holders of the Group	122,422	485,667	136,521	305,391

In the period of 9 months of 2019, BNP Paribas Bank Polska S.A. Capital Group generated a net profit in the amount of PLN 493,423 thousand, which was higher by PLN 173,924 thousand (or 54.4%) than in the corresponding period of 2018. The result on banking operations of the Group for the first 9 months of 2019 amounted to PLN 3,412,508 thousand and was higher by PLN 1,341,973 thousand, i.e. by 64.8% YoY.

The most important event affecting the increase in the level of net profit realized in the three quarters of 2019 and the comparability of results with the three quarters of 2018 was the acquisition of the Core Business of Raiffeisen Bank Polska S.A. ("RBPL") that took place on 31 October 2018. The statement of profit or loss of the Bank's Capital Group for the three quarters of 2018 does not include RBPL's income and costs.

The following factors also influenced the comparability of data in the analysed periods:

- inclusion of integration costs in operating expenses for the period of 9 months of 2019, in the amount of PLN 266,172 thousand (integration costs related to the acquisition of the Core Business of Raiffeisen Bank Polska S.A.), as compared to PLN 17,177 thousand of integration costs in the corresponding period of 2018 (related to earlier mergers of BGŻ S.A. and BNP Paribas Bank Polska S.A.). It is estimated that excluding integration costs, the net profit for the period of 9 months of 2019 would amount to PLN 709,022 thousand and would be by PLN 375,610 thousand (i.e. 112.7%) higher than that achieved in the corresponding period of 2018;
- higher costs incurred by the Group for the Bank Guarantee Fund, resulting from the BGF Council's decision to increase the total amount of contributions to the bank restructuring fund in 2019, as compared to 2018. In the period of 9 months ended 30 September 2019, the total BGF costs incurred by the Group amounted to PLN 154,035 thousand and were by PLN 57,884 thousand (i.e. 60.2%) higher than the relevant costs in the corresponding period of 2018;
- creating a provision for pro-rata commission refund in the event of early repayment of the loan by the client in the amount of PLN 48.8 million and recognized in the results of the third quarter of 2019. Creating the provision was a result of the judgment of the Court of Justice of the European Union of 11 September 2019 in case C-383/18 regarding the consumer's right to reduce the total cost of a loan in the event of its early repayment;
- sale of an organised part of the Bank's enterprise earmarked for conducting factoring activities ("ZORG") to BGŻ BNP Paribas Faktoring sp. z o.o. on 28 June 2019. The transaction, worth PLN 45,000 thousand was included in the gross financial result of the Bank's Capital Group under other operating income for the first half of 2019. In July 2019, the parties to the transaction performed a final verification of the net amounts of the transferred factoring receivables, as a result of which in the third quarter of 2019 the sale price was adjusted by the amount of PLN 2,565 thousand. The final adjusted sale price of ZORG was PLN 42,435 thousand.

The total income of the Group for the period of 9 months ended 30 September 2019 was higher by PLN 180,276 thousand (i.e. by 59.0%) than in the corresponding period of the previous year. The increase was mainly due to the improvement in net profit.

## Interim condensed consolidated statement of financial position

<b>ASSETS</b>	Note	30.09.2019	31.12.2018
Cash and balances at Central Bank	18	2,432,745	2,897,123
Amounts due from banks	19	867,909	961,496
Derivative financial instruments	20	917,845	715,671
Adjustment of fair value of hedging item	21	300,057	130,405
Loans and advances to customers measured at amortised cost	22	72,196,212	70,997,701
Loans and advances to customers measured at fair value through profit or loss	23	2,069,805	2,416,249
Securities measured at amortised cost	24	17,009,661	11,939,238
Financial instruments measured at fair value through profit or loss	25	219,470	204,421
Securities measured at fair value through other comprehensive income	26	8,082,845	15,875,339
Investment properties		55,868	55,868
Intangible assets	27	490,969	520,767
Property, plant and equipment	28	1,189,700	511,275
Deferred tax assets		1,028,678	1,034,313
Other assets	30	693,855	762,653
<b>Total assets</b>		<b>107,555,619</b>	<b>109,022,519</b>

The Group's total assets as at the end of September 2019 amounted to PLN 107,555,619 thousand and were lower by PLN 1,466,900 thousand, i.e. by 1.3%, compared to the end of December 2018.

This change was mainly due to the sale (on 28 June 2019) of an organised part of the Bank's enterprise earmarked for conducting factoring activities to BGŻ BNP Paribas Faktoring sp. z o.o., as a result of which the Bank transferred assets



in the amount of PLN 1,658,174 thousand to the factoring company (a detailed description of the transaction is included in Chapter "3.3 Sale of an organized part of the enterprise").

The second factor contributing to the decrease of the Group's assets is the process of balance sheet optimization related, i.a., to a significant change (improvement) of liquidity which resulted from the acquisition of the Core Business of RBPL on 31 October 2018. Optimization of the Bank's deposit base allows for an improvement of the interest margin.

The most important changes in the structure of the Group's assets, as compared to the end of 2018, are the increases in loans and advances to customers (a total of portfolios measured at amortised cost and at fair value) by 1.7 p.p. with a simultaneous decrease in securities and financial instruments (-2.2 p.p.). The decrease was related primarily to the securities portfolio measured at fair value through other comprehensive income (-7.0 p.p.) and it was accompanied by an increase in the value of securities measured at amortised cost (+4.9 p.p.).

The structure of assets is dominated by loans and advances to customers whose share accounted for 69.0% of total assets at the end of September 2019, compared to 67.3% at end of the previous year. In terms of value, the volume of net loans and advances increased by PLN 852,067 thousand, i.e. by 1.2% (despite a negative effect of the aforementioned sale of factoring activities).

The second largest asset item was securities and financial instruments, which accounted for 23.5% of the balance sheet total as at the end of September 2019 (compared to 25.7% at the end of 2018). Their total value at the end of the third quarter of 2019 decreased by PLN 2,707,022 thousand (i.e. by 9.7%), mainly as a result of a reduction in the portfolio of government bonds issued by central government institutions and classified as securities measured at fair value through other comprehensive income, partially compensated by the increase in the volume of such bonds measured at amortised cost.

At the same time, there was a decrease from 3.5% to 3.1% of the total share of amounts due from banks as well as cash and balances at the Central Bank, which dropped in value by PLN 557,965 thousand, i.e. by 14.5%. The decrease was related primarily to the NBP account, current accounts and interbank deposits.

<b>LIABILITIES</b>	Note	30.09.2019	31.12.2018
Amounts due to banks	31	4,727,260	3,976,469
Derivative financial instruments	20	940,532	783,818
Adjustment of fair value of hedging and hedged item	21	276,030	123,600
Amounts due to customers	32	83,348,683	87,191,708
Debt securities issued	33	2,179,424	2,179,424
Subordinated liabilities	34	1,920,534	1,875,769
Lease liabilities		616,475	-
Other liabilities	35	1,983,840	1,711,641
Current tax liabilities		65,837	174,589
Deferred tax liability		8,274	8,276
Provisions	36	442,054	437,412
<b>Total liabilities</b>		<b>96,508,943</b>	<b>98,462,706</b>

<b>EQUITY</b>	Note	30.09.2019	31.12.2018
Share capital	44	147,419	147,419
Supplementary capital		9,110,976	9,111,033
Other reserve capital		1,572,757	1,208,018
Revaluation reserve		133,423	141,179
Retained earnings		82,101	(47,836)
retained profit		(411,322)	(408,214)
net profit for the period		493,423	360,378
<b>Total equity</b>		<b>11,046,676</b>	<b>10,559,813</b>
<b>Total liabilities and equity</b>		<b>107,555,619</b>	<b>109,022,519</b>

As at the end of September 2019, the total value of the Group's liabilities amounted to PLN 96,508,943 thousand and was lower by PLN 1,953,763 thousand, i.e. by 2.0% as compared to the value at the end of 2018. The share of liabilities in total liabilities and equity of the Group was 89.7% and decreased by 0.6 p.p. as compared to the end of the previous year.

The most significant change in the structure of liabilities in the period of 9 months of 2019 was a decrease in the share of amounts due to customers with a simultaneous increase in the share of amounts due to banks and separating lease liabilities in accordance with IFRS 16.

The most significant item in the structure of liabilities are amounts due to customers. As at the end of September 2019, their share in total liabilities was 86.4% which constituted a decrease by 2.2 p.p. compared to the end of 2018. In terms of value, the volume of these liabilities decreased by PLN 3,843,025 thousand, i.e. by 4.4% compared to December 2018 and amounted to PLN 83,348,683 thousand. The decrease is a result of an optimization policy with reference to the liquidity position of the Group.

Amounts due to banks increased by 0.9 p.p. to the level of 4.9% in total liabilities. Amounts due to banks totalled PLN 4,727,260 thousand and were higher by PLN 750,791 thousand (i.e. by 18.9%) than at the end of 2018. Total equity as at 30 September 2019 amounted to PLN 11,046,676 thousand and increased by 4.6%, i.e. by PLN 486,863 thousand compared to 31 December 2018.

The share of total equity in total liabilities and equity of the Group at the end of September 2019 was at the level of 10.3% (as compared to 9.7% at the end of 2018).

## Interim condensed consolidated statement of changes in equity

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2019 (data approved)</b>	<b>147,419</b>	<b>9,111,033</b>	<b>1,208,018</b>	<b>141,179</b>	<b>(408,214)</b>	<b>360,378</b>	<b>10,559,813</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(7,756)</b>	-	<b>493,423</b>	<b>485,667</b>
Net profit for the period	-	-	-	-	-	493,423	493,423
Other comprehensive income for the period	-	-	-	(7,756)	-	-	(7,756)
<b>Distribution of retained earnings</b>	-	-	<b>364,739</b>	-	<b>(4,361)</b>	<b>(360,378)</b>	-
Distribution of retained earnings intended for capital	-	-	364,739	-	(4,361)	(360,378)	-
<b>Share issue</b>	-	<b>(57)</b>	-	-	-	-	<b>(57)</b>
Costs of share issue	-	(57)	-	-	-	-	(57)
<b>Merger</b>	-	-	-	-	<b>1,253</b>	-	<b>1,253</b>
<b>Balance as at 30 September 2019</b>	<b>147,419</b>	<b>9,110,976</b>	<b>1,572,757</b>	<b>133,423</b>	<b>(411,322)</b>	<b>493,423</b>	<b>11,046,676</b>

## Interim condensed consolidated statement of changes in equity (continued)

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2018 (data approved)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,988</b>	<b>16,815</b>	<b>279,707</b>	<b>6,559,463</b>
Change resulting from IFRS 9 implementation	-	-	-	-	(407,752)*	-	(407,752)*
<b>Balance as at 1 January 2018 (restated)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,988</b>	<b>(390,937)</b>	<b>279,707</b>	<b>6,151,711</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(809)</b>	-	<b>360,378</b>	<b>359,569</b>
Net profit for the period	-	-	-	-	-	360,378	360,378
Other comprehensive income for the period	-	-	-	(809)	-	-	(809)
<b>Distribution of retained earnings</b>	-	-	<b>298,389</b>	-	<b>(18,682)</b>	<b>(279,707)</b>	-
Distribution of retained earnings intended for capital	-	-	298,389	-	(18,682)	(279,707)	-
<b>Share issue</b>	<b>63,181</b>	<b>3,983,947</b>	-	-	-	-	<b>4,047,128</b>
Series K and J issue	63,181	3,986,814	-	-	-	-	4,049,995
Costs of share issue	-	(2,867)	-	-	-	-	(2,867)
<b>Other (subsidiaries' equity)</b>	-	-	-	-	<b>1,405</b>	-	<b>1,405</b>
<b>Balance as at 31 December 2018</b>	<b>147,419</b>	<b>9,111,033</b>	<b>1,208,018</b>	<b>141,179</b>	<b>(408,214)</b>	<b>360,378</b>	<b>10,559,813</b>

\* In the fourth quarter of 2018, the Bank implemented a rating calculation methodology based on segmentation in the agricultural segment. This methodology was used to estimate PD parameters and identify a significant increase in credit risk. Due to the significance of this change and the change in the calculation methodology, this approach was also applied to the Opening Balance of 2018 and was reflected in the amortized cost and fair value of exposure in this segment.

## Interim condensed consolidated statement of changes in equity (continued)

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2018 (data approved)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,988</b>	<b>16,815</b>	<b>279,707</b>	<b>6,559,463</b>
Change resulting from IFRS 9 implementation	-	-	-	-	(318,028)	-	(318,028)
<b>Balance as at 1 January 2018 (restated)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,988</b>	<b>(301,213)</b>	<b>279,707</b>	<b>6,241,435</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(14,108)</b>	-	<b>319,499</b>	<b>305,391</b>
Net profit for the period	-	-	-	-	-	319,499	<b>319,499</b>
Other comprehensive income for the period	-	-	-	(14,108)	-	-	<b>(14,108)</b>
<b>Distribution of retained earnings</b>	-	-	<b>298,389</b>	-	<b>(18,682)</b>	<b>(279,707)</b>	-
Distribution of retained earnings intended for capital	-	-	298,389	-	(18,682)	(279,707)	-
<b>Share issue</b>	<b>13,300</b>	<b>783,827</b>	-	-	-	-	<b>797,127</b>
Series K and J issue	13,300	786,695	-	-	-	-	799,995
Costs of share issue	-	(2,868)	-	-	-	-	(2,868)
<b>Balance as at 30 September 2018</b>	<b>97,538</b>	<b>5,910,913</b>	<b>1,208,018</b>	<b>127,880</b>	<b>(319,895)</b>	<b>319,499</b>	<b>7,343,953</b>

## Interim condensed consolidated statement of cash flow

	Note	3 quarters 2019 from 01.01.2019 to 30.09.2019	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
<b>Net profit (loss)</b>		<b>493,423</b>	<b>319,499</b>
<b>ADJUSTMENTS FOR:</b>		<b>(2,949,004)</b>	<b>(3,154,900)</b>
Income tax expenses		197,075	124,651
Depreciation and amortization		352,243	124,226
Dividend income		(6,007)	(4,780)
Interest income		(3,147,967)	(2,053,468)
Interest expense		784,520	600,389
Change in provisions		20,225	41,173
Change in amounts due from banks		23,521	(9,107)
Change in assets due to derivative financial instruments		(380,041)	96,407
Change in loans and advances to customers measured at amortised cost		252,894	693,261
Change in assets due to derivative financial instruments		346,444	(2,555,133)
Change in loans and advances to customers measured at amortised cost		(693,141)	1,361,723
Change in loans and advances to customers measured at fair value through profit or loss		-	800,580
Change in amounts due to banks		-	44,785
Change in liabilities due to derivative financial instruments		317,359	(51,852)
Change in amounts due to customers		(3,834,670)	(3,061,371)
Change in other assets and receivables due to current income tax		(150,687)	(143,087)
Change in other liabilities and provisions due to deferred tax		421,946	(296,018)
Other adjustments	38	302,802	(129,214)
Interest received		2,906,647	1,855,751
Interest paid		(673,829)	(593,816)
Lease payments for short-term leases not included in the lease liability measurement		11,662	-
<b>Net cash flows from operating activities</b>		<b>(2,455,581)</b>	<b>(2,835,401)</b>

<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>	Note	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>INVESTING ACTIVITIES INFLOWS</b>		<b>10,183,598</b>	<b>16,236,192</b>
Sale of financial assets		10,166,383	16,225,707
Sale of intangible assets and property, plant and equipment		11,208	5,705
Dividends received and other inflows from investing activities		6,007	4,780
<b>INVESTING ACTIVITIES OUTFLOWS</b>		<b>(7,857,896)</b>	<b>(15,781,712)</b>
Purchase of financial assets		(7,443,119)	(15,658,929)
Purchase of intangible assets and property, plant and equipment		(414,777)	(122,783)
<b>Net cash flows from investing activities</b>		<b>2,325,702</b>	<b>454,480</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
<b>FINANCING ACTIVITIES INFLOWS</b>		<b>-</b>	<b>797,127</b>
Net inflow due to share issue and capital contributions		-	797,127
<b>FINANCING ACTIVITIES OUTFLOWS</b>		<b>(383,264)</b>	<b>(585,658)</b>
Repayment of long-term loans and advances received		(388,235)	(300,658)
Repayment of lease liability		4,971	-
Redemption of debt securities		-	(285,000)
<b>Net cash flows from financing activities</b>		<b>(383,264)</b>	<b>211,469</b>
<b>TOTAL NET CASH AND CASH EQUIVALENTS</b>		<b>(513,143)</b>	<b>(2,169,452)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>37</b>	<b>3,425,453</b>	<b>3,443,205</b>
<b>Cash and cash equivalents at the end of the period, including:</b>	<b>37</b>	<b>2,912,310</b>	<b>1,273,753</b>
effect of exchange rate fluctuations on cash and cash equivalents		1,667	4,009
restricted cash and cash equivalents		-	532

# EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## 1 IDENTIFICATION DATA

BNP Paribas Bank Polska S.A. („Bank” or „BNP Paribas”) is the parent company in the Capital Group OF BNP Paribas Bank Polska S.A. („Group”).

The registered office of the Bank is located at Kasprzaka 10/16 in Warsaw and is registered in Poland, by the District Court for the capital city of Warsaw, 12th Commercial Division of the National Court Register, under number KRS 0000011571. The duration of the parent and the Group companies is unlimited.

## 2 DESCRIPTION OF THE CAPITAL GROUP

BNP Paribas operates within the BNP Paribas Capital Group with its registered office in Paris.

As at 30 September 2019, the Group comprised BNP Paribas Bank Polska S.A. as the parent and its subsidiaries:

1. BANKOWY FUNDUSZ NIERUCHOMOŚCIOWY ACTUS SP. Z O.O. („ACTUS”).
2. BNP PARIBAS TOWARZYSTWO FUNDUSZY INWESTYCYJNYCH S.A. („TFI”).
3. BNP PARIBAS LEASING SERVICES SP. Z O.O. („LEASING”).
4. BNP PARIBAS GROUP SERVICE CENTER S.A. („GSC”).
5. CAMPUS LESZNO SP. Z O.O.
6. BGZ POLAND ABS1 DAC („SPV”).
7. BNP PARIBAS FINANCIAL SERVICES SP. Z O.O.
8. BNP PARIBAS SOLUTIONS SPÓŁKA Z O.O.

The Bank does not have any capital involvement in BGZ Poland ABS1 DAC (SPV). The company is controlled by the Bank in connection with the control conditions contained in IFRS 10.

On 29 March 2019, the following Bank’s subsidiaries merged: Towarzystwo Funduszy Inwestycyjnych BGŻ BNP Paribas S.A. and Riviera Towarzystwo Funduszy Inwestycyjnych S.A., BNP Paribas TFI S.A. acquired Riviera Towarzystwo Funduszy Inwestycyjnych S.A. The details of the transaction are specified in note 52.

In accordance with the principles of International Financial Reporting Standards, the interim condensed consolidated financial statements cover all subsidiaries as at 30 September 2019.

## 3 ACCOUNTING PRINCIPLES APPLIED FOR THE PURPOSE OF PREPARATION OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The interim condensed consolidated financial statements for the period of 9 months ended 30 September 2019 ended 30 September 2019 were prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34"), as adopted by the European Union, as well as in accordance with other applicable regulations. The accounting principles applied in the period of 9 months ended 30 September 2019 do not differ from the principles applicable in 2018, which are described in detail in the Consolidated financial statements of Bank BGŻ BNP Paribas S.A. Capital Group for the year ended 31 December 2018.



The interim condensed consolidated financial statements do not include all information and disclosures required in annual consolidated financial statements, and, therefore, should be read in conjunction with the Consolidated financial statements of Bank BGŻ BNP Paribas S.A. Capital Group for the year ended 31 December 2018.

The present financial statements include the requirements of all International Accounting Standards approved by the European Union ("IAS"), International Financial Reporting Standards ("EU IFRS") and interpretations related to these standards, except for the standards and interpretations listed below that are awaiting approval by the European Union or have been approved, but entered into or will enter into force only after the balance sheet date.

### 3.1 New standards and amendments to the existing standards published by IASB but not yet effective

- **IFRS 17 „Insurance contracts”** (applicable for annual periods beginning on 1 January 2021 or after that date),
- **Amendments to IFRS 3 „Business combinations”** – definition of business (applicable to mergers, whose acquisition date falls on the beginning of the first annual period beginning on 1 January 2020 or after that date, and with reference to the acquisition of assets that occurred on the first day of the above mentioned annual period or after that date),
- **Amendments to IFRS 10 „Consolidated Financial Statements” and IAS 28 „Investments in Associates and Joint Ventures”** – sale or contribution of assets between an investor and its affiliate or joint venture and subsequent changes (application date is postponed until the moment of completion of research on the equity method),
- **Amendments to IAS 1 „Presentation of financial statements” and IAS 8 Accounting policies, changes in accounting estimates and errors”** – definition of materiality (applicable for annual periods beginning on 1 January 2020 or after that date),
- **Amendments to the references to conceptual assumptions included in IFRS** (applicable for annual periods beginning on 1 January 2020 or after that date).

The above mentioned standards and amendments to the existing standards will not impact significantly the financial statements for the period of 9 months ended 30 September 2019.

### 3.2 IFRS 16 implementation

IFRS 16 "Leases" was published by the International Accounting Standards Board on 13 January 2016 and approved by the European Commission Regulation No. 2017/1986 of 31 October 2017 for use in European Union member states. The standard is obligatorily applicable to annual reporting periods beginning on 1 January 2019 or after that date.

IFRS 16 superseded, as at 1 January 2019, the following standards and interpretations:

- IAS 17 „Leases”,
- IFRIC 4 „Determining whether an Arrangement contains a Lease”,
- SIC-15 „Operating Leases—Incentives”,
- SIC-27 „Evaluating the Substance of Transactions Involving the Legal Form of a Lease”.

The new standard presents a comprehensive model of identification of lease agreements and their settlement in the financial statements of lessors and lessees.

IFRS 16 uses the model of right of use to identify leasing agreements. The standard contains detailed guidelines for assessing whether a given contract contains lease elements, services or both characteristics. An agreement is classified as a lease agreement if it transfers the right to control the use of an identified asset for a given period in exchange for a payment. Significant changes were introduced as regards settlement for the lessee. As regards the leasing recognition model used by the lessees, the classification of the lease as operating or financial was rejected. In the scope of all leasing contracts and agreements containing the leasing element, the assets (the right to use the asset in a given period) and leasing liabilities are recognized. The standard does not introduce significant changes in the scope of requirements for lessors when compared to IAS 17. The lessor continues to classify the lease as operating lease or finance lease as two separate types of leasing.

As a rule, as at the commencement date of the lease, the lessee will recognize the lease liability (liability to make lease payments) and the asset that constitutes the right to use the subject of the lease for the duration of the leasing contract (right to use an asset) for all leasing agreements. At the same time, IFRS 16 gives the opportunity to benefit from simplifications regarding short-term contracts and leasing of low-value items.

IFRS 16 allows lessees to apply the currently used methods of recognizing operating leases to recognize short-term lease contracts and lease of low-value items. Short-term leasing is characterized by the maximum possible duration of the contract of 12 months, including its renewal options. Determining whether the lease is a short-term lease is based only on the maximum possible duration of the contract, i.e. the period for which the enforceable rights and obligations arise. Lessees cannot benefit from the above-mentioned simplification in case of short-term contracts with the option to purchase the leased asset irrespective of the intention and expectations of the lessee as to the subject of the contract.

On the commencement date, the lessee measures the lease liability based on the current value of lease payments remaining to be paid as at that date. Lease payments are discounted using the interest rate of the lease, if such a rate can be easily determined. Otherwise, the lessee applies the marginal interest rate of the lessee. The following elements are included in the measurement of leasing liabilities:

- fixed payments, less any lease incentives receivable;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable by the lessee under residual value guarantees;
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option; and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

Floating fees, which do not depend on the index or rate and do not have a certain minimum level, are not included in the value of the lease liability. These fees are recognized in the profit or loss account in the period when the event that causes their maturity occurred.

On the commencement date, the lessee measures an asset due to the right to use at its cost. The cost of an asset due to the right of use should include:

- the initial value of the lease liability,
- leasing payments made at the time or before the conclusion of the contract less any incentives received,
- all initial costs incurred by the lessee, and
- estimated costs of dismantling and removing the underlying asset, that must be incurred by the lessee in connection with the assets included in the agreement in order to restore the place in which it is located or the asset itself to the conditions required under the leasing contract.

After the initial recognition, the right of use is reduced by depreciation and total impairment losses and adjusted in connection with the revaluation of the lease liability due to changes in the lease, which do not require the recognition of a separate lease component.

Assets with to the right of use are amortized on a straight-line basis over the shorter of two periods: the leasing period or the useful life of the underlying asset, unless the Group has sufficient certainty that it will obtain ownership before the end of the leasing period - then the right to use is depreciated from the day of commencement until the end of the asset's useful life.

The Group applies the exemptions provided for in IFRS 16 and does not recognize the asset components due to the right of use in the case of short-term leases and leases covering components of low-value assets. Short-term leases are defined as leases with a period of no longer than 12 months as at the beginning date (including periods for which the lease can be extended, if it can be assumed with reasonable assurance that the lessee will exercise that right) and do not include a call option. Low-value assets are those which have a value of no more than EUR 5,000.

## First application of IFRS 16

In accordance with the requirements, as of 1 January 2019, the Group applied IFRS 16 Leases for the first time.

The Group implemented IFRS 16 using a retrospective approach modified with cumulative impact on 1 January 2019 (IFRS 16, C5 (b), C8 (b) (ii)), hence without retrospective changes in the presentation, according to which the recognized value of the lease liability is equal to the value of the right of use, adjusted by previously recognized pre-paid or accrued lease payments.

### Lease definition

The Group has previously used the definition of lease determined in accordance with IFRIC 4. In accordance with IFRS 16, the Group assesses whether the contract constitutes or contains a lease based on the definition of leasing provided for in this Standard. As at the date of initial application of IFRS 16, the Group used the practical solution of not re-assessing the nature of contracts concluded before 1 January 2019. In connection with the above, the Group applied the exclusion from IFRS 16 in relation to contracts that were not previously identified as leasing in accordance with IAS 17 or IFRIC 4.

### Group as a lessee

In accordance with the previously applied IAS 17 Leases, the Group classified leasing contracts as a financial or operating lease based on an assessment of whether the entire risk and benefits resulting from ownership of the leased asset were transferred to the lessee. In accordance with IFRS 16, the Group recognizes a component of assets due to the right of use and leasing liabilities for the majority of leases – i.e. those leasing contracts are recognized in the statement of financial position.

For leasing contracts, previously classified as operating leases, the Group recognized assets due to the right of use and leasing liabilities as follows:

- the leasing liability was measured at the present value of the remaining lease payments, discounted using the marginal interest rate at the date of the initial application,
- the value of the right of use of the underlying asset components for individual lease agreements (separately for each contract) has been determined in a value reflecting the leasing liability, adjusted for previously recognized prepaid or accrued lease payments.

Using the modified retrospective method of implementing IFRS 16, the Group used the following practical expedients for leases previously classified as operating leases in accordance with IAS 17:

- the Group has applied the exclusion in the application with respect to leasing contracts, which period ends up to 12 months from the date of the first application of IFRS 16 or their value does not exceed the amount of EUR 5,000,
- the Group excluded the initial direct lease costs from the valuation of the right to use the asset as of the initial application of IFRS 16,
- the Group used its experience and knowledge while determining the leasing period, for contracts containing the option of extending or terminating the lease.

For leases that were previously classified as finance leases in accordance with IAS 17, the balance sheet amount of the right to use the asset and liability as at 1 January 2019 was determined as the balance sheet amount of the leased asset and leasing liabilities directly before that date, valued in accordance with IAS 17.

The weighted average value of the right of use, the marginal interest rate applied to the lease liabilities recognized in the financial statements on the date of the first application of IFRS 16, in contract currencies, was the following:

- for liabilities in EUR 0.817%,
- for liabilities in PLN 2.601%.

The impact of IFRS 16 implementation on the financial statements as at the date of initial application is as follows:

As at 1 January 2019, the Group recognized PLN 596,492 thousand of assets due to the right of use and leasing liabilities in the amount of PLN 610,497 thousand. Difference in the amount of PLN 14,005 thousand refers to previously recognized prepaid or accrued lease payments and provisions for the restructuring of the branch network.

	1.01.2019
The amount of future non-discounted operating lease payments as at 31 December 2018 disclosed in the Bank's financial statements	695,455
The amount of future non-discounted payments on intangible assets	(532)
The amount of future non-discounted short-term payments on leases, recognized on a straight-line basis as an expense at 1 January 2019	(13,788)
Other adjustments due to discount as at 1 January 2019	(70,638)
<b>Leasing liabilities as at 1 January 2019</b>	<b>610,497</b>

### **Group as a lessor**

With reference to contracts in which the Group is a lessor, as at the moment of IFRS 16 implementation, the Group did not make any adjustments.

### **3.3 Sale of the organised part of the enterprise**

On 28 June 2019, the Bank concluded a sale agreement with BGŻ BNP Paribas Faktoring sp. z o.o. with its registered office in Warsaw ("Factoring Company"), a subsidiary of BNP Paribas S.A. with headquarters in Paris ("BNP"). The sale agreement ("Sale", "Sale Agreement") concerned the sale of an organized part of the Bank's enterprise dedicated to factoring activities ("Factoring Activity", "ZORG"). Pursuant to the Sale Agreement, the Bank sold ZORG to the Factoring Company and transferred to the Factoring Company the assets and liabilities presented in the table below, with effect from 30 June 2019:

<b>ASSETS</b>	30.06.2019
Amounts due from banks	214,689
Loans and advances to customers measured at amortised cost	1,442,108
Other assets	1,377
<b>Total assets</b>	<b>1,658,174</b>
<b>LIABILITIES</b>	
Amounts due to banks	1,635,798
Amounts due to customers	18,621
Other liabilities	3,755
<b>Total liabilities</b>	<b>1,658,174</b>

The value of net assets sold was zero, and the ZORG sale price recognized in the Bank's gross financial result for the second quarter of 2019 was PLN 45,000 thousand ("Sale Price").

The Bank and the Factoring Company performed the final verification of the net values of transferred factoring receivables (after deduction due to the allowances created) for which customers' consents were obtained as regards their transfer under ZORG in relation to the estimated value of net factoring receivables as at 30 June 2019, adopted for the preparation of the financial plan, which is the basis for the calculation of the Sale Price.

Difference of the above net value of factoring receivables amounted to 5.7%, which resulted in an analogous percentage adjustment of the Sale Price in the amount of PLN 2,565 thousand. The amount of the adjustment of the Sale Price was returned to the account of the Factoring Company on 26 July 2019 and recognized in the Group's gross financial result in the month of settlement. The final ZORG Sale Price after adjustment was PLN 42,435 thousand.

### 3.4 Settlement of acquisition of the core business of Raiffeisen Bank Polska S.A.

The settlement of acquisition of RBPL's core business is described in detail in Note 4.2 of the Consolidated Financial Statements of Bank BGŻ BNP Paribas S.A. Capital Group for the year ended 31 December 2018.

The amounts presented in the annual report, i.e. data regarding the fair value measurement of the identified assets acquired and liabilities assumed, as well as the amount of profit on a bargain purchase, have not changed.

The purchase price allocation was prepared by the Bank's Management Board based on calculations resulting from the concluded Transaction Agreement. The final settlement in accordance with the terms of the Transaction Agreement was performed on 1 October 2019 as a result of final arrangements between BNP Paribas Polska S.A. and Raiffeisen Bank International AG ("RBI") - the seller of the Core Business of RBPL.

As a result of the settlement, BNP Paribas Polska paid to RBI the amount of PLN 30,876 thousand. For the purpose of transaction settlement, the Bank used provisions for future liabilities created in 2018 as part of the purchase price allocation of RBPL's Core Business. The settlement did not affect the Bank's net financial result in 2019.

Accordingly, the purchase price allocation performed as at 31 October 2018 is considered final. According to IFRS 3.34, the Bank recognized the determined excess of the fair value of the acquired assets and liabilities assumed over the purchase price as at the acquisition date, directly as a result of 2018, as a gain on a bargain purchase. The gain amounted to PLN 291,706 thousand (and is disclosed in the profit or loss statement under "Other operating income") and does not require any adjustments in 2019.

### 3.5 Changes in presentation of financial data

In the present consolidated financial statements, the Group did not change the presentation of financial data.

## 4 GOING CONCERN

The present interim condensed consolidated financial statements have been prepared assuming that the companies within the Group will continue as a going concern in substantially the same scope, in the foreseeable future, i.e. within at least 12 months from the date of the reporting period end.

## 5 APPROVAL OF THE FINANCIAL STATEMENTS

The interim consolidated report of the BNP Paribas Bank Polska S.A. Capital Group for the three quarters of 2019 ended 30 September 2019 was approved for publication by the Management Board on 6 November 2019.

## 6 SEASONAL OR CYCLICAL NATURE OF BUSINESS

There are no significant seasonal or cyclical phenomena in the Group's operations.

## 7 ESTIMATES

The Group makes estimates and assumptions which affect the value of its assets and liabilities in the subsequent period. The estimates and assumptions, which are reviewed on an ongoing basis, are made based on prior experience and considering other factors, including expectations as to future events, which appear reasonable in specific circumstances.

### a) Impairment of financial assets

The assessment of impairment of financial assets in accordance with IFRS 9 requires estimates and assumptions, especially in the areas of estimates of the value and timing of future cash flows, the value of collaterals established, or the assessment of a significant increase in credit risk.

The assessment of impairment in accordance with IFRS 9 covers financial assets of the Bank measured at amortized cost and financial assets measured at fair value through other comprehensive income. The recognition of expected credit losses depends on the change in the level of credit risk recorded since the moment of initial recognition of the financial asset. Financial assets are subject to the assessment as to whether there are any objective impairment triggers (events of default).

The requirements of IFRS 9 relating to impairment are based on the model of expected credit loss. The Bank applies a three-step approach to the measurement of expected credit losses from debt instruments measured at amortized cost or at fair value through other comprehensive income, for which no impairment loss was recognized as at the moment of initial recognition. As a result of changes in the credit quality since the initial recognition, financial assets are transferred between the following three stages:

i) Stage 1: An allowance due to expected credit losses in 12-month horizon

If the credit risk did not increase significantly from the date of the initial recognition, and the event of default did not occur from the moment of granting the financial instrument, the Bank recognizes an allowance for the expected credit loss within the next 12-month horizon.

ii) Stage 2: An allowance due to expected credit losses for the entire lifetime – no event of default identified

In the case of financial instruments, whose credit risk has increased significantly since the moment of their initial recognition, but no event of default occurred, an impairment allowance is created for the entire remaining financing period, considering the probability of the occurrence of the event of default. One of the triggers of significant increase in the credit risk is 30 or more days past due.

If in the subsequent periods the credit quality of the financial instrument improves and the previous conclusions regarding a significant credit risk increase from the moment of initial recognition are reversed, the exposure is reclassified from Stage 2 to Stage 1, and impairment allowances for expected impairment losses of these financial instruments are calculated in the 12-month horizon.

iii) Stage 3: An allowance due to expected credit losses for the entire lifetime – event of default

In the case of financial instruments for which the event of default occurred, an allowance for the expected credit loss is created for the entire remaining financing period.

In order to assess whether there has been a significant increase in credit risk since the initial recognition of the financial instrument, the Bank compares the risk of default during the expected period of financing granted as at the balance sheet date and the date of initial recognition. For this purpose, the Bank applies an internal credit risk rating system, information on delay in repayments and information from internal credit risk monitoring systems, such as warning letters and information about restructuring.

The value of the allowance due to expected impairment losses is calculated using the probability of default, the value of the exposure expected at the moment of default and the estimation of loss in case of default. When calculating the probability of default, the Bank takes into account factors regarding the forecast of the future economic situation. The Bank uses three scenarios when forecasting the future economic situation: optimistic, pessimistic and the most probable. The considered macroeconomic factors include: GDP growth, the level of exchange rates and interest rates, and the unemployment rate. The final selection of the factor affecting the estimates and the form of quantification of the impact of the forecast of macroeconomic conditions on portfolio performance depends on the exposure to the particular sub-portfolio and the results of a number of statistical analyses.

As regards business entities in which full accounting system is applied, the Bank has compiled a list of events of default, such as considerable financial difficulties of the customer, substantial deterioration of the customer's rating or more than 90 days past due (or 30 days for forbearance exposures).

As regards retail customers and micro enterprises with simplified accounting system, more than 90 days past due (or more than 30 days for exposures with forbearance granted to debtors) is the key event of default. Other triggers include debt restructuring or a suspicion of fraud.

For exposures in case of which events of default occurred, individual or collective (group) tests are performed by the Bank. Individual assessment is performed for assets considered by the Bank to be individually significant and in all the cases in which the Bank has decided to perform an individual test of impairment for a given exposure.

### Impairment assessment for individually significant assets

The individual test is performed by the Bank for individually significant financial assets, for which the event of default was identified. It consists in case-by-case verification of financial assets in terms of impairment. During the individual assessment, the Bank determines expected future cash flows and impairment is calculated as the difference between the present value (balance sheet amount) of a financial asset which is individually significant and the value of future cash flows

generated by that asset, discounted using the effective interest method. Cash flows from collateral are taken into account for purposes of estimating future cash flows.

### Collective (group) assessment

The following assets are tested collectively:

- classified as individually insignificant;
- classified as individually significant, for which the event of default was not identified.

The value of the allowance for the expected credit losses depends on the type of credit exposure, delinquency period and collateral type and value (for selected portfolios), on the probability of default (PD) parameters, loss given default (LGD) parameters and credit conversion factor (CCF).

The amount of collective impairment allowances is determined with the application of statistical methods for defined exposure portfolios which are homogenous from the perspective of credit risk. Homogeneous exposure portfolios are defined based on customer segment, type of credit products and exposure delinquency classes and, for institutional customers with a rating assigned by the Bank internally, the credit rating assigned to the customer. The criteria applied by the Bank to define homogeneous portfolios are aimed at grouping exposures so that the credit risk profile is reflected as accurately as practicable and, consequently, so as to estimate the level of allowances for the expected credit losses on financial assets as objectively and adequately as possible.

The PD parameters are updated periodically during the year, in line with the value estimation principles adopted by the Bank. The aforesaid parameters are determined based on statistical analyses of historical data as well as observable migration of credit exposures. LGD and CCF parameters are updated periodically during the year. As regards CCF, the Bank's analysis focuses on the percentage of off-balance sheet liabilities converted into on-balance sheet exposures. In selected portfolios, LGD is determined for each exposure individually, based on its type and collateral value. For the remaining exposures, it is determined at the level of a given homogenous portfolio.

While classifying the exposure to Stage 3, the Bank takes into account a quarantine period, in which a credit exposure with an objective impairment trigger identified may be reclassified to Stage 2 or 1 only if the Bank's receivables from the customer have been paid on time (no amounts overdue over 30 days) for a specific number of months. The required quarantine period differs depending on the customer type. Its length is determined by the Bank on the basis of historical observations which allow for determining the period after which the probability of default drops to the level comparable to that of other exposures classified to the portfolio with no indications of impairment.

Allowances for the expected credit losses on financial assets estimated in a collective impairment test are back-tested on a regular basis. The models of risk parameters used for purposes of estimating impairment allowances are covered by the model management process, which specifies the principles of their development, approval and monitoring (including model back-testing). Additionally, there is a validation unit in the Bank, which is independent of the owners and users of the models. The tasks of the unit include: annual validation of risk parameters considered to be significant. The process of validation covers both qualitative and quantitative approach. The process of estimating impairment allowances is subject to periodic functional control and verified independently by the Bank's internal audit.

### **b) Classification of financial instruments**

When classifying financial instruments in accordance with IFRS 9, the Bank used the assessment of business models for maintaining financial assets and assessing whether the contractual terms related to a financial asset resulted in cash flows that were solely payment of principal and interest on the principal amount remaining to be repaid.

### **c) Fair value of derivative instruments**

The fair value of derivative instruments which are not quoted on active markets is determined using measurement techniques (e.g. models). Such methods are evaluated and verified periodically by qualified independent employees who have not participated in their development. All models require approval before use as well as calibration to ensure that the results reflect actual data and comparable market prices. The models used at present rely on the data obtained from Reuters and/or Bloomberg information systems. Derivative instruments are measured on the basis of generally acceptable models. Linear instruments are measured using the discounted cash flow method while plain vanilla options using the Black-Scholes model. Other options included in structured deposits are measured either through decomposition into vanilla options or through Monte Carlo simulations.

CVA/DVA is estimated for all derivatives which are active at a specific date. The adjustment is determined based on the projected future exposure resulting from the instrument, counterparty rating and collateral provided/accepted.

#### **d) Securities**

Securities, for which no liquid market exists, are measured using the discounted cash flow model. As regards Stage 3 securities, the credit risk margin is a non-observable parameter corresponding to the market margin for instruments with similar characteristics.

#### **e) Impairment of fixed assets**

At the end of each reporting period, the Group verifies whether there is any objective impairment trigger concerning its fixed assets. If such triggers have been identified, the Group estimates the recoverable amount. Determination of the value in use of a fixed asset requires the Group to make assumptions as to the estimated amounts, dates of future cash flows that may be generated by the Group on the fixed asset as well as other factors. When estimating the fair value less costs to sell, the Group relies on available market data or valuations of independent appraisers, which generally are also based on estimates.

#### **f) Provision for retirement benefits**

Provisions for retirement benefits have been estimated by an independent actuary using actuarial methods. The underlying assumptions are revised at the end of each quarter.

#### **g) Leasing – Group as a lessor**

Lease contracts under which substantially all of the risks and gains incidental to the ownership of the asset are transferred to the lessee are classified as financial lease agreements. In the statement of financial position the value of receivables in the amount equal to the net investment in the lease is recognized. The recognition of revenues from financial leasing contracts is performed in a manner reflecting the constant periodic rate of return on the net investment in the lease made by the Group under finance lease.

The Group does not offer operating lease products, i.e. such products in which all risks and rewards incidental to ownership of the assets are transferred to the lessee.

#### **h) Restructuring provision**

On 14 December 2018, the Bank finalized negotiations with trade union organizations operating in the Bank and concluded an agreement on defining the rules with reference to the matters concerning employees in connection with the group layoffs process. Group layoffs will be performed following the transfer of the RBPL Core Business.

In connection with the concluded agreement, the Bank created restructuring reserve to cover the costs of employment reduction and closure of branches.

#### **i) Deferred tax provision**

The provision for deferred income tax is recognized in the full amount using the balance sheet method, due to positive temporary differences between the tax value of assets and liabilities, and their balance sheet value in the financial statements. Deferred tax assets are recognized for all negative temporary differences, as well as unused tax credits and unused tax losses carried forward to the subsequent years, in the amount in which it is probable that taxable income will be generated that will allow the use of the above mentioned differences, assets and losses. Deferred income tax is determined using tax rates (and regulations) in force or actually at the end of the reporting period, which are expected to be effective at the time of realization of the related assets due to deferred income tax or settlement of liabilities due to deferred income tax.

The balance sheet amount of the deferred tax asset is reviewed at the end of each reporting period and is reduced accordingly, insofar as it is no longer probable that taxable income sufficient for partial or total realization of the deferred tax asset will be realized. An unrecognized deferred tax asset is subject to reassessment at the end of each reporting period and is recognized up to an amount that reflects the probability of achieving future taxable income that will allow recovery of that asset.

#### **j) Provision for reimbursement due to early payment of a loan**

On 11 September 2019, the CJEU issued a judgment in which it was stated that Article 16 paragraph 1 of the Directive No. 2008/48/EC of the European Parliament and of the Council of 23 April 2008 on consumer loan agreements and repealing Council Directive No. 87/102/EEC should be interpreted in the following way: the consumer's right to reduce the



total cost of a loan in the event of earlier repayment includes all costs that have been imposed on the consumer. The CJEU pointed out that a comparative analysis of the different language versions of Article 16 clause 1 of the Directive does not allow to clearly determine the exact scope of the reduction of the total cost of a loan envisaged by this provision, because some language versions of this provision suggest reducing the costs related to the remaining period of the contract, while others suggest that the costs associated with this period constitute an indication for calculating the reduction, while others only refer to interest and costs due for the remaining period of the contract.

The judgment was issued following a question referred for a preliminary ruling by the Lublin-Wschód District Court based in Świdnik, which examined three disputes between the company Lexitor, which acquired the claims of three clients, and SKOK Stefczyka, Santander Consumer Bank and mBank, regarding the reduction of the total cost of consumer loans due to their earlier repayment. The Polish court has doubts about the interpretation of Article 16 paragraph 1 of Directive No. 2008/48/EC of the European Parliament and of the Council of 23 April 2008, and therefore asked the CJEU whether this provision concerns all costs or only those related to the duration of the contract.

As a result of the analysis concerning the impact of the judgment on the Bank's revenues, in particular on relations expired before the judgment was issued, the Bank decided to create a provision for a proportional refund of commission in the event of early repayment of the loan in the amount of PLN 48,750 thousand. The created reserve level may be changed due to the fact that analyzes are still ongoing in the banking sector of the impact of this judgment on the financial situation and business activities of banks in Poland.

## 8 NET INTEREST INCOME

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>INTEREST INCOME</b>				
Amounts due from banks	6,583	18,339	667	12,051
Loans and advances to customers measured at amortised cost, including:	827,627	2,470,355	565,392	1,615,207
non-banking financial institutions	3,572	16,365	8,468	13,180
retail customers	384,364	1,122,459	265,677	707,103
economic operators	402,628	1,223,650	266,828	807,053
including retail farmers	113,970	329,848	111,563	320,922
public sector institutions	1,769	5,280	1,154	3,435
leasing receivables	35,294	102,601	23,265	84,436
Loans and advances to customers measured at amortised cost through profit or loss	15,801	49,085	18,838	59,445
Debt instruments measured at amortised cost	114,288	324,331	60,527	181,977
Debt instruments measured at fair value through profit or loss	283	563	210	453
Debt instruments measured at fair value through other comprehensive income	51,344	168,368	33,925	104,517
Derivative instruments as part of fair value hedge accounting	37,441	116,902	25,567	79,818
Purchased repo transactions	5	24	-	-
<b>Total interest income</b>	<b>1,053,372</b>	<b>3,147,967</b>	<b>705,126</b>	<b>2,053,468</b>
<b>INTEREST EXPENSE</b>				
Amounts due to banks	(33,576)	(93,226)	(25,743)	(68,746)
Debt securities issued	(19,762)	(58,687)	(20,797)	(56,333)
Amounts due to customers, including:	(165,370)	(515,057)	(127,073)	(402,583)
non-banking financial institutions	(11,814)	(36,067)	(11,851)	(31,947)
retail customers	(107,803)	(330,424)	(66,094)	(213,362)
economic operators	(42,333)	(138,035)	(44,590)	(142,133)
including retail farmers	(1,066)	(3,443)	(1,295)	(3,993)
public sector institutions	(3,420)	(10,531)	(4,538)	(15,141)
Lease liabilities	(2,148)	(6,415)	-	-
Derivative instruments as part of fair value hedge accounting	(28,613)	(90,824)	(20,266)	(65,800)
Repo transactions	(5,595)	(20,311)	(3,658)	(6,927)
<b>Total interest expense</b>	<b>(255,064)</b>	<b>(784,520)</b>	<b>(197,537)</b>	<b>(600,389)</b>
<b>Net interest income</b>	<b>798,308</b>	<b>2,363,447</b>	<b>507,589</b>	<b>1,453,079</b>

The net interest income in the period of 9 months of 2019, constituting the majority of the Group's income, amounted to PLN 2,363,447 thousand and was higher by PLN 910,368 thousand, i.e. by 62.7% YoY, which was caused by the increase in interest income by PLN 1,094,499 thousand, i.e. 53.3% YoY and an increase of interest expenses by PLN 184,131 thousand, i.e. 30.7% YoY.

A factor which positively influenced the level of net interest income in the period of 9 months of 2019, but at the same time disturbed comparability with the corresponding period of 2018, was the inclusion of interest income and expenses of the

Core Business of RBPL (acquired on 31 October 2018) in the profit or loss statement of the Bank's Capital Group for the third quarter of 2019.

Net interest income for the period of 9 months of 2019 includes the settlement of fair value adjustment of Stage 1 loan portfolio, acquired as part of the Core Business of RBPL, in the amount of PLN 82,638 thousand (including: PLN 21,980 thousand in 3Q, PLN 28,370 thousand in 2Q and PLN 32,288 thousand in 1Q).

Among external factors affecting the level of net interest income, one shall mention NBP's policy regarding the development of basic interest rates and their stabilization at a record low level (the reference rate amounts to 1.5% since March 2015) as well as market trends which determine interest rates on deposits.

The fact that the Bank's liquidity position was significantly improved as a result of finalizing the acquisition of the Core Business of RBPL (net loans / deposits ratio fell from 104.9% at the end of September 2018 to 89.1% at the end of September 2019) enabled optimization of the pricing policy pursued and, consequently, the improvement of deposit margins.

At the end of September 2019, the Bank applied fair value hedge accounting. The change in the fair value measurement of hedging transactions is recognized in the result on hedge accounting. Interest on IRS transactions and hedged items is recognized in net interest income.

The net interest income on hedging relationships (the total of interest income and interest expense from derivative instruments under fair value hedge accounting) for the period of 9 months of 2019 amounted to PLN 26,078 thousand against PLN 14,018 thousand in the corresponding period of 2018.

## 9 FEE AND COMMISSION INCOME

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters 2018 from 01.01.2018 to 30.09.2018
<b>FEE AND COMMISSION INCOME</b>				
loans, advances and leases	62,898	197,191	52,522	151,689
account maintenance	35,782	103,378	26,888	76,089
cash service	10,358	30,074	4,538	13,371
cash transfers and e-banking	24,777	77,736	12,597	36,694
guarantees and documentary operations	14,443	43,745	8,741	24,992
asset management and brokerage operations	26,939	84,439	20,365	65,000
payment and credit cards	61,629	163,140	29,103	79,246
insurance mediation activity	12,168	38,944	14,323	33,495
product sale mediation and customer acquisition	4,788	15,923	2,538	6,853
other commissions	5,760	13,379	2,134	7,970
<b>TOTAL FEE AND COMMISSION INCOME</b>	<b>259,542</b>	<b>767,949</b>	<b>173,749</b>	<b>495,399</b>

## FEE AND COMMISSION EXPENSE

loans, advances and leases	(714)	(2,223)	(389)	(1,970)
account maintenance	(1,282)	(3,800)	(995)	(2,717)
cash service	(3,653)	(9,450)	(1,011)	(2,738)
cash transfers and e-banking	(1,264)	(3,791)	(265)	(882)
asset management and brokerage operations	(2,607)	(10,731)	(6,623)	(14,363)
payment and credit cards	(28,456)	(81,189)	(16,361)	(55,791)
insurance mediation activity	(4,399)	(11,564)	(4,780)	(8,452)
product sale mediation and customer acquisition	(6,657)	(22,117)	(6,570)	(15,035)
other commissions	(4,987)	(10,474)	(4,740)	(8,779)
<b>TOTAL FEE AND COMMISSION EXPENSE</b>	<b>(54,019)</b>	<b>(155,339)</b>	<b>(41,734)</b>	<b>(110,727)</b>
<b>Net fee and commission income</b>	<b>205,523</b>	<b>612,610</b>	<b>132,015</b>	<b>384,672</b>

The net fee and commission income in the period of 9 months of 2019 amounted to PLN 612,610 thousand and was higher by PLN 227,938 thousand, i.e. by 59.3% compared to the corresponding period of 2018.

A factor positively affecting the level of net fee and commission income, while at the same time disturbing comparability with the same period of 2018 was the fact that the Bank's Capital Group recognized the fee and commission income and fee and commission expenses of the Core Business of RBPL (acquired on 31 October 2018) in the Bank's Capital Group statement of profit or loss for the period of 9 months of 2019.

The net fee and commission income increased in 3Q 2019 as compared to the corresponding period of 2018 by PLN 272,550 thousand, i.e. by 55.0%, while fee and commission expenses increased by PLN 44,612 thousand, i.e. by 40.3%.

An increase in fee and commission income was recorded in all categories. The increase in fee and commission income was recorded primarily in terms of revenues from:

- payment and credit card services: by PLN 83,894 thousand, i.e. by 105.9%,
- lending and leasing activities: by PLN 45,502 thousand, i.e. by 30.0%,
- transfers and electronic banking services: by PLN 41,042 thousand, i.e. by 111.8%,
- account management: by PLN 27,289 thousand, i.e. by 35.9%,
- asset management and brokerage operations by PLN 19,439 thousand, i.e. by 29.9%
- guarantee obligations and documentary operations: by PLN 18,753 thousand, i.e. by 75.0%.

The increase in fee and commission expenses was mainly caused by higher expenses due to:

- payment and credit card services: by PLN 25,398 thousand, i.e. 45.5%,
- intermediation in the sale of the Bank's products and acquisition of customers by PLN 7,082 thousand, i.e. by 47.1%,
- cash services by PLN 6,712 thousand, i.e. by 245.1%,

## 10 NET TRADING INCOME

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 do 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Equity instruments measured at fair value through profit or loss	4,861	13,774	2,182	5,518
Debt instruments measured at fair value through profit or loss	857	2,154	(410)	(126)
Derivative instruments and result on foreign exchange transactions	169,978	485,800	60,734	195,704
<b>Result on financial instruments measured at fair value through profit or loss, total</b>	<b>175,696</b>	<b>501,728</b>	<b>62,506</b>	<b>201,096</b>

The net trading income in the period of 9 months of 2019 amounted to PLN 501,728 thousand and was higher by PLN 300,632 thousand, i.e. by 149.5% YoY. The level and volatility of this result is mainly determined by the measurement of derivative instruments and the result on foreign exchange position. A factor positively influencing the result on trading activities was the fact the results of the Core Business of RBPL were recognized in the Group's result for the period of 9 months of 2019.

## 11 RESULT ON INVESTMENT ACTIVITIES

During the year, the Group did not change the classification of any financial assets measured at amortized cost to be measured at fair value through other comprehensive income.

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Loans and advances to customers measured at fair value through profit or loss	(21,748)	(41,161)	23,853	19,610
Debt instruments measured at fair value through other comprehensive income	1,215	630	47	11,016
<b>Total result on financial instruments measured at fair value through other comprehensive income</b>	<b>(20,533)</b>	<b>(40,531)</b>	<b>23,900</b>	<b>30,626</b>

The result on investment activities in the period of 9 months of 2019 was negative and amounted to PLN -40,531 thousand. The result was lower by PLN 71,157 thousand compared to the corresponding period of 2018 (positive result in the amount of PLN 30,626 thousand).

The key factor affecting the result for the period of 9 months of 2019 was the change in the measurement of the portfolio of loans and advances to customers measured at fair value through profit or loss which was negative and amounted to PLN -41,161 thousand compared to the positive result of the corresponding period of 2018 in the amount of PLN 19,610 thousand.

Additionally, the result of 3Q 2019 was positively affected by the income on the sale of debt instruments in the amount of PLN 11,016 thousand.

## 12 NET IMPAIRMENT ALLOWANCES ON FINANCIAL ASSETS AND CONTINGENT LIABILITIES

### 3 quarters of 2019 from 01.01.2019 to 30.09.2019

IMPAIRMENT ALLOWANCES ON FINANCIAL ASSETS AND CONTINGENT LIABILITIES	Stage 1	Stage 2	Stage 3	Total
Amounts due from banks	137	-	-	137
Loans and advances to customers measured at amortised cost	71	(26,623)	(311,889)	(338,441)
Contingent commitments granted	10,017	(15,359)	4,565	(777)
Securities measured at amortised cost	(1,471)	(481)	184	(1,768)
<b>Total net impairment allowances on financial assets and contingent liabilities</b>	<b>8,754</b>	<b>(42,463)</b>	<b>(307,140)</b>	<b>(340,849)</b>

### 3 quarters of 2018 from 01.01.2018 to 30.09.2018

IMPAIRMENT ALLOWANCES ON FINANCIAL ASSETS AND CONTINGENT LIABILITIES	Stage 1	Stage 2	Stage 3	Total
Amounts due from banks	347	-	-	347
Loans and advances to customers measured at amortised cost	(28,827)	(14,802)	(185,693)	(229,322)
Contingent commitments granted	2,659	(6,037)	11,579	8,201
Securities measured at amortised cost	898	143	618	1,659
<b>Total net impairment allowances on financial assets and contingent liabilities</b>	<b>(24,923)</b>	<b>(20,696)</b>	<b>(173,496)</b>	<b>(219,115)</b>

The result of impairment allowances on financial assets and provisions for contingent liabilities in the period of 9 months of 2019 amounted to PLN -340,849 thousand, and its negative impact on the Group's results was higher by PLN 121,734 thousand, i.e. by 55.6% compared to the corresponding period of the previous year. Considering the key operating segments<sup>1</sup>:

- the Retail and Business Banking segment recorded an increase in the negative balance of allowances by PLN 96,912 thousand YoY,
- SME Banking segment - improvement by PLN 45,802 thousand YoY,
- Corporate Banking segment (including CIB) - increase in the negative balance by PLN 612 thousand YoY.

The factor negatively affecting the net impairment allowance on financial assets and provisions for contingent liabilities in 3Q 2019 and, at the same time, a factor which affected comparability with the corresponding period of the previous year was the significant increase in the size of the loan portfolio and inclusion of the income and expenses from allowances regarding the Core Business of RBPL (acquired on 31 October 2018) in the Group's profit or and loss statement for the period of 9 months of 2019.

In the period of 9 months of 2019, the Bank concluded agreements regarding the sale of a portfolio of loans from the retail portfolio. The amount of receivables sold under agreements covered in a significant part by impairment allowances, or

<sup>1</sup> Information based on the note on operational segments included in the Consolidated Financial Statements of BNP Paribas Bank Polska S.A. for the period of 9 months ended 30 September 2019

derecognized, amounted to PLN 618,223 thousand (principal, interest and other side charges). The contractual price for the sale of these portfolios has been set at PLN 69,873 thousand. The net impact on the Bank's result from the sale of portfolios amounted to PLN 7,639 thousand and is presented in the creation and derecognition of impairment allowance on loans and advances.

The cost of credit risk expressed as the ratio of net impairment allowances to loans and advances to customers, measured at amortized cost (calculated on the basis of balances at the end of the quarters) amounted to 0.61% as at the end of September 2019 as compared to 0.54% at the end of the corresponding period of the previous year.

## 13 GENERAL ADMINISTRATIVE COSTS

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Personnel expenses	(342,022)	(1,016,328)	(212,836)	(627,184)
Marketing expenses	(30,055)	(106,602)	(16,405)	(67,040)
IT and telecom expenses	(79,802)	(198,838)	(31,303)	(83,347)
Short-term lease and operating costs	(25,237)	(73,629)	-	-
Rental expenses	-	-	(35,250)	(107,036)
Other non-personnel expenses	(84,261)	(232,386)	(45,283)	(134,647)
Business travels	(5,507)	(16,586)	(2,879)	(8,792)
ATM and cash handling expenses	(1,151)	(5,354)	(784)	(2,340)
Costs of outsourcing services related to leasing operations	(1,248)	(3,417)	(1,421)	(4,439)
Bank Guarantee Fund fee	(12,315)	(154,035)	(13,992)	(96,151)
Polish Financial Supervision Authority fee	(3,636)	(10,959)	(1,251)	(3,725)
<b>Total general administrative expenses</b>	<b>(585,234)</b>	<b>(1,818,134)</b>	<b>(361,404)</b>	<b>(1,134,701)</b>

General administrative expenses (including depreciation and amortization) of the BNP Paribas Bank Polska Capital Group for the period of 9 months of 2019 amounted to PLN 2,170,377 thousand, and were higher by PLN 911,450 thousand, i.e. by 72.4% YoY.

The increase in the expenses was mainly due to the merger of the Bank with the Core Business of Raiffeisen Bank Polska S.A. (RBPL) and the integration costs incurred thereby as well as due to an increase in fees for the Bank Guarantee Fund. The total amount of integration costs in the period of 9 months of 2019 amounted to PLN 266.2 million (including PLN 4.2 million related to the SKOK Rafineria acquisition), including:

- PLN 263.2 million which has been included in general administrative expenses,
- PLN 3.0 million which has been included in other operating expenses and relates mainly to the costs of liquidation of fixed assets (PLN 6.1 million) and release of provisions for the restructuring of branches (reduction of expenses by PLN 3.4 million).

The integration costs included in the general administrative costs are related primarily to integration with RBPL and include:

- costs of calculating accelerated depreciation of systems in connection with bank merger processes - PLN 92.0 million,
- rebranding costs related to the change of the Bank's name from 1 April 2019 - PLN 25.6 million,
- creation of a provision for retention programs - PLN 37.6 million,
- IT costs related to infrastructure and system migration – PLN 59.4 million,

- costs of consulting services - PLN 17.9 million.

The largest increase in expenses by type YoY (by PLN 389.1 million) occurred in the item "personnel expenses", which is mainly related to the increased number of employees after the acquisition of RBPL, the costs of provisions created for retention programmes and the inclusion in the Group's structure of employees of three companies previously owned by the RBPL Capital Group.

The cost of BFG fees also increased significantly. The total contributions recorded in the Bank's expenses in the period of 9 months of 2019 amounted to PLN 154.0 million and were by PLN 57.9 million higher than in the corresponding period of the previous year:

- the annual contribution to the bank restructuring fund for 2019 (fully settled in the first quarter of this year) was PLN 116.1 million, compared to PLN 52.8 million in the first half of 2018,
- contributions to the bank guarantee fund due for the 9 months amounted to PLN 37.9 million and was PLN 5.4 million lower than the amount from the corresponding period of 2018.

The increase in BFG fees results from the increase in the total amount of contributions required from the banking sector and specified by the Bank Guarantee Fund Council (PLN 2 billion in contributions to the bank restructuring fund for 2019 compared to PLN 960 million in 2018 and PLN 791 million in contributions to the bank's guarantee fund for 2019 compared to PLN 1.24 billion in the previous year).

In addition, the level of expenses was influenced by an increase of the following expenses:

- IT and telecommunications expenses (by PLN 115.5 million), mainly related to the costs of system maintenance in the merged Bank- software and hardware, as well as costs related to the integration of infrastructure and IT systems,
- other material costs (by PLN 97.7 million), mainly related to administrative expenses: postal and telecommunications services, security, office materials, security and VAT on the agreements related to real estates (increase by PLN 35.3 million), outsourcing (increase by PLN 33.1 million), advisory and consultancy (increase by PLN 11.1 million), costs of subsidiaries (increase by PLN 9.8 million), car fleet (increase by PLN 4.8 million), which is related to the increase in employment and the number of bank branches after the merger with RBPL.

In connection with the implementation on 1 January 2019 of IFRS 16 "Leases", which specifies a single leasing measurement model, there has been a change in cost records. Rent costs in the period of 9 months of 2019 were presented as depreciation costs, as *depreciation costs of property rights* (PLN 84.2 million), as interest expenses, as *interest expenses on the lease liability* (PLN 5.5 million) and as part of a separate item of administrative expenses: *short-term lease and operation costs* (PLN 73.6 million), as well as in *other material costs* as tax expenses on the agreements related to real estates (PLN 15.5 million).

## 14 DEPRECIATION AND AMORTISATION

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Property, plant and equipment	(56,157)	(164,693)	(21,811)	(66,008)
Intangible assets	(74,859)	(187,550)	(19,753)	(58,218)
<b>Total depreciation and amortization</b>	<b>(131,016)</b>	<b>(352,243)</b>	<b>(41,564)</b>	<b>(124,226)</b>

Depreciation and amortization expenses in the analysed period, compared to 3Q 2018, increased by PLN 228.0 million, which was mainly due to the implementation of the IFRS 16 "Leases" from 1 January 2019 - the change in presentation of costs of rent, car lease, IT equipment to be depreciated - an increase of PLN 91.5 million, costs of calculating accelerated system depreciation in connection with bank merger processes - an increase of PLN 92.0 million.



## 15 OTHER OPERATING INCOME

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Sale or liquidation of property, plant and equipment and intangible assets	5,832	14,628	3,298	6,433
Sale of goods and services	8,114	18,635	2,059	9,169
Release of provisions for litigation and claims and other liabilities	1,674	11,536	119	469
Recovery of debt collection costs	4,843	12,658	3,237	12,208
Recovered indemnities	2,143	2,551	483	13,061
Income from leasing operations	3,846	8,600	6,292	21,265
Other operating income	4,244	70,939	280	5,836
<b>Total other operating income</b>	<b>30,696</b>	<b>139,547</b>	<b>15,768</b>	<b>68,441</b>

Other operating income in the period of 9 months of 2019 amounted to PLN 139,547 thousand, and was higher by PLN 71,106 thousand, i.e. by 103.9% as compared to the corresponding period of the previous year.

The increase was primarily due to the recognition in other operating income of the amount resulting from sale of an organised part of the Bank's enterprise earmarked for conducting factoring activities to BGŻ BNP Paribas Faktoring sp. z o.o (Factoring Company) in June. The amount resulting from the sale totalled PLN 42,435 thousand (the amount assumed in the first half of 2019 was PLN 45,000 thousand, while in July 2019 Bank and the Factoring Company performed the final verification of the net value of transferred factoring receivables, constituting the base for calculation of the sale price at the end of June 2019. The difference in the amount of PLN 2,565 thousand was recognized in 3Q 2019.)

In addition, the level of other operating income in the period of 9 months of 2019 was positively influenced by:

- increase in revenues due to the release of provisions for disputes and other liabilities by PLN 11,067 thousand (i.e. by 2,359.7%);
- increase in revenue resulting from the sale of goods and services by PLN 9,466 thousand, i.e. by 103.2%;
- increase in revenue from the sale or liquidation of fixed assets and intangible assets by PLN 8,195 thousand, i.e. by 127.4%;

The amount of other operating income in in the period of 9 months of 2019 was adversely affected by:

- decrease in revenue from lease activities by PLN 12,665 thousand, i.e. by 59.6%;
- decrease in revenue from compensations by PLN 10,510 thousand, i.e. by 80.5%.

## 16 OTHER OPERATING EXPENSES

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Loss on sale or liquidation of property, plant and equipment and intangible assets	(11,059)	(24,274)	(3,701)	(6,981)
Provisions for restructuring of assets, litigation and claim and other liabilities	(61,898)	(72,580)	(2,901)	(16,672)
Debt collection	(10,743)	(32,221)	(7,268)	(26,241)
Donations granted	(1,631)	(4,601)	(926)	(2,380)
Costs of leasing operations	(5,741)	(16,776)	(5,997)	(18,361)
Indemnities, penalties and fines	(234)	(2,843)	(27)	(1,077)
Other operating income	(8,729)	(12,363)	974	(5,059)
<b>Total other operating income</b>	<b>(100,035)</b>	<b>(165,658)</b>	<b>(19,846)</b>	<b>(76,771)</b>

Other operating expenses in the period of 9 months ended 30 September 2019 amounted to PLN 165,658 thousand and were higher by PLN 88,887 thousand (i.e. by 115.8%) as compared to the corresponding period of 2018, mainly as a result of creating a provision for a pro-rata refund of the commission in the event of early repayment of the loan, in the amount of PLN 48.8 million, which was caused by the judgment of the Court of Justice of the European Union of 11 September 2019 in case C-383/18 regarding the consumer's right to reduce the total cost of a loan in the event of its early repayment. In addition, a provision of PLN 11.3 million was created in 3Q 2019 for a court judgment unfavourable to the Bank, regarding a corporate client option case, and PLN 6.4 million of provision for the operating loss related to the improper performance of a tax attachment in 2017.

In addition, the following factors had impact on the current level of operating expenses:

- higher losses on the sale or liquidation of fixed assets and intangible assets by PLN 17,293 thousand, i.e. by 247.7%;
- higher expenses of debt collection as well as compensations, penalties and fines in total by PLN 7,746 thousand, i.e. by 28.4%.

## 17 INCOME TAX EXPENSE

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Current income tax	(94,711)	(190,135)	(48,566)	(112,819)
Deferred income tax	39,948	(6,940)	4,984	(11,832)
<b>Total income tax expense</b>	<b>(54,763)</b>	<b>(197,075)</b>	<b>(43,582)</b>	<b>(124,651)</b>
Profit before income tax	169,525	690,498	174,480	444,150
Statutory tax rate	19%	19%	19%	19%
<b>Income taxes on gross profit</b>	<b>(32,210)</b>	<b>(131,195)</b>	<b>(33,151)</b>	<b>(84,389)</b>
Receivables written-off	(5,622)	(6,874)	(721)	(933)
Non-tax-deductible tangible costs/income	(221)	(348)	339	(453)
PFRON	(477)	(1,438)	(270)	(698)
Prudential fee to the Bank Guarantee Fund	(2,340)	(29,266)	(2,658)	(18,268)
Impairment allowance on receivables	1,003	1,608	842	(2,046)
Tax on financial institutions	(13,148)	(40,061)	(9,209)	(28,185)
Other differences	(1,748)	10,499	1,246	10,321
<b>Total income / tax expense of the Group</b>	<b>(54,763)</b>	<b>(197,075)</b>	<b>(43,582)</b>	<b>(124,651)</b>

## 18 CASH AND CASH BALANCES AT CENTRAL BANK

CASH AND CASH EQUIVALENTS	30.09.2019	31.12.2018
Cash and other balances	2,331,251	2,253,140
Account in the National Bank of Poland	101,505	644,095
<b>Gross cash and cash equivalents</b>	<b>2,432,756</b>	<b>2,897,235</b>
Impairment allowances	(11)	(112)
<b>Total cash and balances at Central Bank</b>	<b>2,432,745</b>	<b>2,897,123</b>

<b>CHANGE OF IMPAIRMENT ALLOWANCES</b>	9 months ended 30.09.2019	9 months ended 30.09.2018
<b>Opening balance</b>	<b>(112)</b>	<b>-</b>
Change resulting from IFRS 9 implementation	-	(14)
Increases due to acquisition or origination	(1)	(554)
Decreases due to derecognition	192	539
Other changes (including foreign exchange differences)	(90)	-
<b>Closing balance</b>	<b>(11)</b>	<b>(29)</b>

## 19 AMOUNTS DUE FROM BANKS

	30.09.2019		31.12.2018	
	Gross balance sheet value	Impairment allowance	Gross balance sheet value	Impairment allowance
Current accounts	369,423	(320)	453,641	(170)
Interbank deposits	227,010	(6)	322,920	(109)
Loans and advances	14,788	(305)	33,339	(511)
Other receivables	257,927	(608)	152,857	(471)
<b>Total amounts due from banks</b>	<b>869,148</b>	<b>(1,239)</b>	<b>962,757</b>	<b>(1,261)</b>

<b>CHANGE OF IMPAIRMENT ALLOWANCES</b>	9 months ended 30.09.2019	9 months ended 30.09.2018
<b>Opening balance</b>	<b>(1,261)</b>	<b>(4,477)</b>
Change resulting from IFRS 9 implementation	-	3,333
Increases due to acquisition or origination	(408)	(3,289)
Decreases due to derecognition	1,980	3,650
Changes resulting from the change in credit risk (net)	(1,699)	-
Other changes (including foreign exchange differences)	149	269
<b>Closing balance</b>	<b>(1,239)</b>	<b>(514)</b>

## 20 DERIVATIVE FINANCIAL INSTRUMENTS

30.09.2019	Nominal value	Fair value	
		Assets	Liabilities
<b>DERIVATIVE FINANCIAL INSTRUMENTS</b>			
<b>CURRENCY DERIVATIVES:</b>			
Foreign Exchange Forward (FX Forward + NDF)	12,583,284	95,319	92,151
Currency Swap (FX Swap)	22,657,947	205,434	170,069
Currency Interest Rate Swaps (CIRS)	12,206,484	150,025	237,792
OTC currency options	3,135,150	48,399	42,443
<b>Total currency derivatives:</b>	<b>50,582,865</b>	<b>499,177</b>	<b>542,455</b>
<b>INTEREST RATE DERIVATIVES:</b>			
Interest Rate Swap	36,356,096	411,085	391,117
Forward Rate Agreements (FRA)	10,000,000	210	680
OTC interest rate options	2,266,821	2,396	1,289
<b>Total interest rate derivatives:</b>	<b>48,622,917</b>	<b>413,691</b>	<b>393,086</b>
<b>OTHER DERIVATIVES</b>			
OTC commodity swaps	220,965	4,977	4,991
Currency Spot (FX Spot)	2,326,257	-	-
<b>Total other derivatives:</b>	<b>2,547,222</b>	<b>4,977</b>	<b>4,991</b>
<b>TOTAL TRADING DERIVATIVES:</b>	<b>101,753,004</b>	<b>917,845</b>	<b>940,532</b>
<i>including: measured using models</i>	<i>101,753,004</i>	<i>917,845</i>	<i>940,532</i>

31.12.2018	Nominal value	Fair value	
		Assets	Liabilities
<b>DERIVATIVE FINANCIAL INSTRUMENTS</b>			
<b>CURRENCY DERIVATIVES:</b>			
Foreign Exchange Forward (FX Forward + NDF)	7,829,117	37,571	84,454
Currency Swap (FX Swap)	21,914,055	211,822	223,383
Currency Interest Rate Swaps (CIRS)	8,909,095	93,281	137,825
OTC currency options	3,580,893	46,682	51,434
<b>Total currency derivatives:</b>	<b>42,233,160</b>	<b>389,356</b>	<b>497,096</b>
<b>INTEREST RATE DERIVATIVES:</b>			
Interest Rate Swap	37,357,838	318,561	279,136
Forward Rate Agreements (FRA)	6,660,000	250	-
OTC interest rate options	1,747,257	1,177	1,181
<b>Total interest rate derivatives:</b>	<b>45,765,095</b>	<b>319,988</b>	<b>280,317</b>
<b>OTHER DERIVATIVES</b>			
OTC options	54,091	2,125	2,135
OTC commodity swaps	295,763	3,813	3,767
Currency Spot (FX Spot)	1,827,788	389	503
<b>Total other derivatives:</b>	<b>2,177,642</b>	<b>6,327</b>	<b>6,405</b>
<b>TOTAL DERIVATIVE FINANCIAL INSTRUMENTS</b>	<b>90,175,897</b>	<b>715,671</b>	<b>783,818</b>
<i>including: measured using models</i>	<i>90,175,897</i>	<i>715,671</i>	<i>783,818</i>

## 21 HEDGE ACCOUNTING

As at 30 September 2019, the Group used fair value hedge (**macro fair value hedge**).

Hedging relationship description	The hedges are used against interest rate risk, specifically changes in the fair value of fixed-rate assets and liabilities resulting from changes in a specific reference rate.
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Hedged items	Fixed-rate PLN, EUR and USD current accounts are the hedged items.
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Hedging instruments	Hedging instruments include standard IRS transactions, i.e. plain vanilla IRS in PLN, EUR and USD, in which the Group receives a fixed interest rate and pays a floating rate based on WIBOR 6M, WIBOR 3M, EURIBOR 3M, EURIBOR 1M, USD LIBOR 1M, USD LIBOR 6M.
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	IRS	Nominal value	Fair value	
			Assets	Liabilities
30.09.2019		6,697,701	300,057	-
31.12.2018		7,176,981	130,405	578

Presentation of result on the hedged and hedging transactions	The change in fair value of hedging instruments is recognized in the Result on hedge accounting. Interest on IRS transactions and current accounts is recognized in Interest income.
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The liabilities in the item "Adjustment of the fair value of hedged and hedging item" include the adjustment of the value of hedged instruments (deposits) amounting to:

30.09.2019 PLN 257,059 thousand

31.12.2018 PLN 96,472 thousand

The below table presents derivative hedging instruments at their nominal value as at 30 September 2019 by residual maturity dates:

Hedging derivatives	30.09.2019								
	Fair value		Nominal value						Total
	positive	negative	< 1 month	1-3 months	3-12 months	1-5 years	> 5 years		
<b>Interest rate agreements</b>									
Swap (IRS)	300,057	-	-	250,000	480,000	4,545,313	1,422,388	6,697,701	
<b>Hedging derivatives - total</b>	<b>300,057</b>	<b>-</b>	<b>-</b>	<b>250,000</b>	<b>480,000</b>	<b>4,545,313</b>	<b>1,422,388</b>	<b>6,697,701</b>	

Hedging derivatives	31.12.2018							
	Fair value		Nominal value					Total
	positive	negative	< 1 month	1-3 months	3-12 months	1-5 years	> 5 years	
<b>Interest rate agreements</b>								
Swap (IRS)	130,405	578	17,200	-	1,250,000	4,453,885	1,455,896	7,176,981
<b>Hedging derivatives - total</b>	<b>130,405</b>	<b>578</b>	<b>17,200</b>	<b>-</b>	<b>1,250,000</b>	<b>4,453,885</b>	<b>1,455,896</b>	<b>7,176,981</b>

Additionally, as at 30 September 2019, the Group applies fair value hedge accounting (**micro fair value hedge**).

Hedging relationship description	The hedges are used against interest rate risk, specifically changes in the fair value of fixed-rate assets and liabilities resulting from changes in a specific reference rate.														
Hedged items	Fixed rate bond PS0422 and the fixed rate EUR loan No. LD0536200061 are the hedged items.														
Hedging instruments	Hedging instruments are the standard IRS transactions, i.e. plain vanilla IRS, denominated in PLN and EUR, in which the Group receives a fixed interest rate and pays a floating rate based on WIBOR 6M and EURIBOR 1M.														
	<table border="1"> <thead> <tr> <th rowspan="2">IRS</th> <th rowspan="2">Nominal value</th> <th colspan="2">Fair value</th> </tr> <tr> <th>Assets</th> <th>Liabilities</th> </tr> </thead> <tbody> <tr> <td>30.09.2019</td> <td>851,146</td> <td>-</td> <td>18,971</td> </tr> <tr> <td>31.12.2018</td> <td>854,543</td> <td>-</td> <td>26,550</td> </tr> </tbody> </table>	IRS	Nominal value	Fair value		Assets	Liabilities	30.09.2019	851,146	-	18,971	31.12.2018	854,543	-	26,550
IRS	Nominal value			Fair value											
		Assets	Liabilities												
30.09.2019	851,146	-	18,971												
31.12.2018	854,543	-	26,550												
Presentation of result on the hedged and hedging transactions	The change in fair value of hedging transactions is recognized in the Result on hedge accounting. Interest on IRS transactions and hedged items is recognized in Interest income.														



The below tables present derivative hedging instruments at their nominal value as at 30 September 2019 by residual maturity dates:

		30.09.2019							
		Fair value			Nominal value				
Hedging derivatives		positive	negative	< 1 month	1-3 months	3-12 months	1-5 years	> 5 years	Total
<b>Interest rate agreements</b>									
Swap (IRS)		-	18,971	-	1,153	5,187	844,806	-	851,146
<b>Hedging derivatives - total</b>		<b>-</b>	<b>18,971</b>	<b>-</b>	<b>1,153</b>	<b>5,187</b>	<b>844,806</b>	<b>-</b>	<b>851,146</b>

		31.12.2018							
		Fair value			Nominal value				
Hedging derivatives		positive	negative	< 1 month	1-3 months	3-12 months	1-5 years	> 5 years	Total
<b>Interest rate agreements</b>									
Swap (IRS)		-	26,550	-	-	-	854,543	-	854,543
<b>Hedging derivatives - total</b>		<b>-</b>	<b>26,550</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>854,543</b>	<b>-</b>	<b>854,543</b>

## 22 LOANS AND ADVANCES TO CUSTOMERS MEASURED AT AMORTISED COST

	30.09.2019		31.12.2018	
	Gross balance sheet amount	Allowance	Gross balance sheet amount	Allowance
<b>LOANS AND ADVANCES FOR:</b>				
<b>NON-BANKING FINANCIAL ENTITIES</b>	<b>638,115</b>	<b>(3,179)</b>	<b>687,227</b>	<b>(14,641)</b>
current account loans	232,571	(1,395)	361,399	(1,837)
investment loans	223,557	(712)	96,596	(11,743)
other loans	181,987	(1,072)	229,232	(1,061)
<b>RETAIL CUSTOMERS:</b>	<b>29,280,956</b>	<b>(1,122,944)</b>	<b>27,001,876</b>	<b>(1,066,974)</b>
mortgage loans	17,864,501	(335,849)	16,054,648	(333,352)
other loans	11,416,455	(787,095)	10,947,228	(733,622)
<b>CORPORATE CUSTOMERS:</b>	<b>41,577,861</b>	<b>(2,100,490)</b>	<b>42,613,747</b>	<b>(1,858,267)</b>
current account loans	18,689,326	(1,137,364)	17,766,706	(984,066)
investment loans	15,281,083	(684,059)	15,161,760	(627,944)
other loans	7,607,452	(279,067)	9,685,281	(246,257)
<b>INCLUDING RETAIL FARMERS:</b>	<b>9,122,226</b>	<b>(438,585)</b>	<b>8,681,538</b>	<b>(379,402)</b>
current account loans	4,707,276	(205,004)	4,312,606	(160,364)
investment loans	4,401,944	(233,021)	4,360,251	(218,750)
other loans	13,006	(560)	8,681	(288)
<b>PUBLIC SECTOR INSTITUTIONS:</b>	<b>135,608</b>	<b>(1,506)</b>	<b>190,073</b>	<b>(1,961)</b>
current account loans	34,931	(392)	48,738	(550)
investment loans	34,726	(547)	36,056	(505)
other loans	65,951	(567)	105,279	(906)
<b>LEASE RECEIVABLES</b>	<b>3,917,847</b>	<b>(126,056)</b>	<b>3,561,739</b>	<b>(115,118)</b>
<b>Total loans and advances to customers measured at amortised cost</b>	<b>75,550,387</b>	<b>(3,354,175)</b>	<b>74,054,662</b>	<b>(3,056,961)</b>

At the end of September 2019, gross loans and advances to customers (the total of portfolios measured at amortized cost and at fair value) amounted to PLN 77,785,295 thousand, and increased by PLN 1,190,213 thousand, i.e. by 1.6% compared to the end of 2018.

The portfolio of gross loans and advances measured at amortised cost in the analysed period amounted to PLN 75,550,387 thousand and increased by PLN 1,495,725 thousand, i.e. by 2.0%.

### Structure of gross loans and advances measured at amortised cost

The value of gross loans and advances to individual clients amounted to PLN 29,280,956 thousand (increase by PLN 2,279,080 thousand, i.e. by 8.4% compared to the end of 2018). Their share in the loan portfolio measured at amortized cost in the period under analysis was 38.8% (an increase of 2.3 p.p. as compared to December 2018). Real estate loans, which at the end of September 2019 amounted to PLN 17,864,501 thousand, accounted for over half (61.0%) of the total individual customers' credit exposure. In the structure of housing loans, 71.2% are the loans granted in PLN, while 28.5% are loans granted in CHF (at the end of December 2018: 67.4% and 32.2%, respectively).

The gross value of loans and advances to business operators amounted to PLN 41,577,861 thousand (decrease by PLN 1,035,886 thousand, i.e. by 2.4% as compared to the end of 2018). Their share in the loan portfolio measured at amortised cost at the end of September 2019 was 55.0% and decreased by 2.5 p.p. as compared to the end of 2018. Nearly 45% of the portfolio consists of current account loans.

The value of lease receivables amounted to PLN 3,917,847 thousand (increase by 10.0% as compared to the end of 2018). Their share in the loan portfolio measured at amortised cost in the analysed period was 5.2%.

The volume of loans granted to non-banking financial institutions and public sector institutions amounted to PLN 773,723 thousand, and decreased by 11.8% as compared to the end of December 2018.

The ratio of the exposure with identified impairment in the gross loans and advances to customers portfolio measured at amortized cost amounted to 5.7% as at the end of September 2019, as compared to 5.6% as at the end of 2018.

Net loans and advances to customers by stages:

30.09.2019	Stage 1	Stage 2	Stage 3	Total
<b>LOANS AND ADVANCES FOR:</b>	<b>63,672,019</b>	<b>7,577,495</b>	<b>4,300,873</b>	<b>75,550,387</b>
Non-banking financial entities	634,452	294	3,369	638,115
Retail customers	25,892,610	2,153,514	1,234,832	29,280,956
Corporate customers	33,715,832	4,967,424	2,894,605	41,577,861
including retail farmers	7,254,779	1,094,500	772,947	9,122,226
Public sector entities:	133,617	1,875	116	135,608
Lease receivables	3,295,508	454,388	167,951	3,917,847
<b>IMPAIRMENT ALLOWANCE ON LOANS AND RECEIVABLES FOR:</b>	<b>(459,593)</b>	<b>(587,472)</b>	<b>(2,307,110)</b>	<b>(3,354,175)</b>
Non-banking financial entities	(2,686)	(49)	(444)	(3,179)
Retail customers	(155,351)	(283,202)	(684,391)	(1,122,944)
Corporate customers	(266,978)	(279,702)	(1,553,810)	(2,100,490)
including retail farmers	(47,068)	(88,488)	(303,029)	(438,585)
Public sector entities	(1,406)	(13)	(87)	(1,506)
Lease receivables	(33,172)	(24,506)	(68,378)	(126,056)
<b>Net loans and advances to customers measured at amortised cost</b>	<b>63,212,426</b>	<b>6,990,023</b>	<b>1,993,763</b>	<b>72,196,212</b>

31.12.2018	Stage 1	Stage 2	Stage 3	Total
<b>LOANS AND ADVANCES FOR:</b>	<b>63,546,544</b>	<b>6,350,530</b>	<b>4,157,588</b>	<b>74,054,662</b>
Non-banking financial entities	659,169	325	27,733	687,227
Retail customers	23,846,696	1,932,196	1,222,984	27,001,876
Corporate customers	35,846,876	3,992,327	2,774,544	42,613,747
including retail farmers	7,114,796	980,508	586,234	8,681,538
Public sector entities:	189,960	-	113	190,073
Lease receivables	3,003,843	425,682	132,214	3,561,739
<b>IMPAIRMENT ALLOWANCE ON LOANS AND RECEIVABLES FOR:</b>	<b>(513,974)</b>	<b>(505,675)</b>	<b>(2,037,312)</b>	<b>(3,056,961)</b>
Non-banking financial entities	(2,931)	(42)	(11,668)	(14,641)
Retail customers	(190,035)	(244,253)	(632,686)	(1,066,974)
Corporate customers	(296,086)	(239,127)	(1,323,054)	(1,858,267)
including retail farmers	(78,708)	(85,095)	(215,599)	(379,402)
Public sector entities	(1,887)	-	(74)	(1,961)
Lease receivables	(23,035)	(22,253)	(69,830)	(115,118)
<b>Net loans and advances to customers measured at amortised cost</b>	<b>63,032,570</b>	<b>5,844,855</b>	<b>2,120,276</b>	<b>70,997,701</b>

The portfolio of amounts due from customers includes assets purchased or originated with impaired value (POCI - purchased or originated credit-impaired asset), which are presented in Stage 2 or 3 depending on the credit risk level assessment, whose net balance sheet value as at 30 September 2019 is PLN 487,200 thousand, while as at 31 December 2018 amounts to PLN 681,549 thousand.

#### Impairment allowance for loans and advances measured at amortised cost

CHANGE IN IMPAIRMENT ALLOWANCES	Stage 1	Stage 2	Stage 3	Total
<b>Opening balance (1.01.2019)</b>	<b>(509,733)</b>	<b>(505,571)</b>	<b>(2,035,857)</b>	<b>(3,051,161)</b>
Increase due to acquisition or origination	(204,316)	(80,717)	(45,904)	(330,937)
Decrease due to derecognition	111,577	53,645	77,921	243,143
Changes resulting from the change in credit risk (net)	174,046	(47,597)	(382,999)	(256,550)
Use of allowances	-	12	26,555	26,567
Other changes (including foreign exchange differences)	(31,167)	(7,244)	53,174	14,763
<b>Closing balance (30.09.2019)</b>	<b>(459,593)</b>	<b>(587,472)</b>	<b>(2,307,110)</b>	<b>(3,354,175)</b>

	9 months ended 30.09.2018*
<b>Opening balance (1.01.2018)</b>	<b>(2,784,780)</b>
IFRS 9 impact on opening balance	(746,196)
Increase due to acquisition or origination	(1,541,844)
Decrease due to derecognition	1,309,896
Use of allowances	1,047,066
Other changes (including foreign exchange differences)	13,347
<b>Closing balance (30.09.2018)</b>	<b>(2,702,511)</b>

\* The table for 9 months ended 30 September 2018 does not present the division of impairment allowances into individual stages due to the inability to divide them as at the opening balance

Gross amount of foreign currency mortgage loans for retail customers (in PLN '000)

Loans by currency	30.09.2019	31.12.2018
CHF	5,095,665	5,166,681
EUR	52,816	56,277
PLN	12,712,982	10,828,584
USD	3,038	3,106
<b>Total</b>	<b>17,864,501</b>	<b>16,054,648</b>

Value of CHF loan portfolio

	30.09.2019			31.12.2018				
	Gross balance sheet amount	including CHF exposures	Allowance	including CHF exposures	Gross balance sheet amount	including CHF exposures	Allowance	including CHF exposures
<b>LOANS AND ADVANCES FOR:</b>								
<b>NON-BANKING FINANCIAL ENTITIES</b>	<b>638,115</b>	-	<b>(3,179)</b>	-	<b>687,227</b>	-	<b>(14,641)</b>	-
current account loans	232,571	-	(1,395)	-	361,399	-	(1,837)	-
investment loans	223,557	-	(712)	-	96,596	-	(11,743)	-
other loans	181,987	-	(1,072)	-	229,232	-	(1,061)	-
<b>RETAIL CUSTOMERS:</b>	<b>29,280,956</b>	<b>5,158,602</b>	<b>(1,122,944)</b>	<b>(200,242)</b>	<b>27,001,876</b>	<b>5,234,042</b>	<b>(1,066,974)</b>	<b>(199,108)</b>
mortgage loans	17,864,501	5,095,665	(335,849)	(189,712)	16,054,648	5,166,681	(333,352)	(190,402)
other loans	11,416,455	62,937	(787,095)	(10,530)	10,947,228	67,361	(733,622)	(8,706)
<b>CORPORATE CUSTOMERS:</b>	<b>41,577,861</b>	<b>97,706</b>	<b>(2,100,490)</b>	<b>(8,687)</b>	<b>42,613,747</b>	<b>102,654</b>	<b>(1,858,267)</b>	<b>(7,647)</b>
current account loans	18,689,326	46,101	(1,137,364)	(5,296)	17,766,706	49,814	(984,066)	(4,375)
investment loans	15,281,083	12,019	(684,059)	(3,173)	15,161,760	13,396	(627,944)	(3,264)
other loans	7,607,452	39,586	(279,067)	(218)	9,685,281	39,444	(246,257)	(8)
<b>INCLUDING RETAIL FARMERS:</b>	<b>9,122,226</b>	<b>3,700</b>	<b>(438,585)</b>	<b>(300)</b>	<b>8,681,538</b>	-	<b>(379,402)</b>	-
current account loans	4,707,276	3,541	(205,004)	(300)	4,312,606	-	(160,364)	-
investment loans	4,401,944	159	(233,021)	-	4,360,251	-	(218,750)	-
other loans	13,006	-	(560)	-	8,681	-	(288)	-
<b>PUBLIC SECTOR INSTITUTIONS:</b>	<b>135,608</b>	-	<b>(1,506)</b>	-	<b>190,073</b>	-	<b>(1,961)</b>	-
current account loans	34,931	-	(392)	-	48,738	-	(550)	-
investment loans	34,726	-	(547)	-	36,056	-	(505)	-
other loans	65,951	-	(567)	-	105,279	-	(906)	-
<b>LEASE RECEIVABLES</b>	<b>3,917,847</b>	<b>43,290</b>	<b>(126,056)</b>	<b>(8,006)</b>	<b>3,561,739</b>	<b>38,531</b>	<b>(115,118)</b>	<b>(14,519)</b>
<b>Total loans and advances</b>	<b>75,550,387</b>	<b>5,299,598</b>	<b>(3,354,175)</b>	<b>(216,935)</b>	<b>74,054,662</b>	<b>5,375,227</b>	<b>(3,056,961)</b>	<b>(221,274)</b>

In the period of 9 months ended 30 September 2019, the Bank concluded agreements regarding the sale of retail loan portfolio. The amount of receivables covered in a significant portion by impairment allowances, or derecognized from the statement of financial position, sold under agreements amounted to PLN 721,251 thousand (including principal, interest and other receivables). The contract acquisition price was set at PLN 87,940 thousand. The net effect on the Bank's results from the sale of portfolios which amounted to PLN 6,111 thousand and is presented in Recognition and release of impairment allowances on loans and advances.

### Securitization

In 2017 the Bank concluded 9 agreements regarding the sale of loan portfolio.

In December 2017, the Bank performed a securitization transaction on the portfolio of cash and car loans. The transaction is a traditional securitization involving the transfer of ownership of the securitized receivables to SPV (BGZ Poland ABS1 DAC (SPV) based in Ireland). The revolving period is 24 months.

SPV issued bonds with a total value of PLN 2,180,850 thousand on the basis of securitized assets and received a loan of PLN 119,621 thousand, which was secured by a registered pledge on the rights to cash flows from securitized assets.

As a result of securitization, the Bank obtained financing in return for the transfer of rights to future cash flows resulting from the securitized loan portfolio in the amount of PLN 2,300,471 thousand as at 22 November 2017 (cut-off). The maximum deadline for full redemption of bonds and repayment of the loan is 27 April 2032.

The main benefit of the performed transaction is a positive impact on capital adequacy ratios and improvement of liquidity and diversification of financing sources.

In the light of the provisions of IFRS 9, the contractual terms of the securitization do not fulfil the conditions for derecognition of securitized assets. In connection with the above, the Bank recognizes securitized assets in "Loans and advances to customers" as at 30 September 2019 in the net value amounting to PLN 2,243,818 thousand.

The Bank acts as a servicing entity in the transaction.

Balance sheet values and fair values of financial assets covered by securitization and related liabilities:

	Balance sheet amount		Fair value	
	30.09.2019	31.12.2018	30.09.2019	31.12.2018
Assets	2,243,818	2,150,316	2,128,595	2,106,646
Liabilities	2,298,995	2,298,995	2,298,995	2,298,995

## 23 LOANS AND ADVANCES TO CUSTOMERS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS

	30.09.2019	31.12.2018
Subsidised loans	2,069,805	2,416,249
<b>Total loans and advances to customers measured at fair value through profit or loss</b>	<b>2,069,805</b>	<b>2,416,249</b>

Below table presents a comparison of the fair value of subsidised loans with their gross balance sheet amount, which would have been recognized if the Group - in accordance with the requirements of IFRS 9 - did not reclassify these portfolios to fair value through profit or loss.

	Fair value	Gross balance sheet value
30.09.2019	2,069,805	2,234,908
31.12.2018	2,416,249	2,540,420

  

Subsidised loans at fair value	Stage 1	Stage 2	Stage 3	Total
30.09.2019	1,555,563	367,320	146,922	2,069,805
31.12.2018	1,878,069	396,716	141,464	2,416,249

## 24 SECURITIES MEASURED AT AMORTISED COST

	30.09.2019		31.12.2018	
	Gross balance sheet value	Impairment allowance	Gross balance sheet value	Impairment allowance
<b>SECURITIES</b>				
issued by central banks – covered bonds	5,677	(180)	6,006	(1)
issued by local banks	28,057	(237)	-	-
issued by central governments – treasury bonds	16,504,149	(69)	11,269,967	(46)
issued by non-financial entities – bonds	396,210	(22,954)	618,641	(20,964)
issued by local governments – municipal bonds	99,380	(372)	65,767	(132)
<b>Total securities measured at amortised cost</b>	<b>17,033,473</b>	<b>(23,812)</b>	<b>11,960,381</b>	<b>(21,143)</b>



30.09.2019	Stage 1	Stage 2	Stage 3	Total
<b>SECURITIES</b>	<b>16,793,372</b>	<b>22,979</b>	<b>217,122</b>	<b>17,033,473</b>
issued by local banks – covered bonds	5,677	-	-	5,677
issued by local banks	28,057	-	-	28,057
issued by central governments – treasury bonds	16,504,149	-	-	16,504,149
issued by non-financial entities – bonds	156,109	22,979	217,122	396,210
issued by local governments – municipal bonds	99,380	-	-	99,380
<b>IMPAIRMENT ALLOWANCES ON SECURITIES</b>	<b>(1,653)</b>	<b>(4,491)</b>	<b>(17,668)</b>	<b>(23,812)</b>
issued by local banks – covered bonds	(180)	-	-	(180)
issued by local banks	(237)	-	-	(237)
issued by central governments – treasury bonds	(69)	-	-	(69)
issued by non-financial entities – bonds	(795)	(4,491)	(17,668)	(22,954)
issued by local governments – municipal bonds	(372)	-	-	(372)
<b>Total net securities measured at amortised cost</b>	<b>16,791,719</b>	<b>18,488</b>	<b>199,454</b>	<b>17,009,661</b>
31.12.2018	Stage 1	Stage 2	Stage 3	Total
<b>SECURITIES</b>	<b>11,709,065</b>	<b>31,479</b>	<b>219,837</b>	<b>11,960,381</b>
issued by local banks – covered bonds	6,006	-	-	6,006
issued by central governments – treasury bonds	11,269,967	-	-	11,269,967
issued by non-financial entities – bonds	367,325	31,479	219,837	618,641
issued by local governments – municipal bonds	65,767	-	-	65,767
<b>IMPAIRMENT ALLOWANCES ON SECURITIES</b>	<b>(1,734)</b>	<b>(2,359)</b>	<b>(17,050)</b>	<b>(21,143)</b>
issued by local banks – covered bonds	(1)	-	-	(1)
issued by central governments – treasury bonds	(46)	-	-	(46)
issued by non-financial entities – bonds	(1,555)	(2,359)	(17,050)	(20,964)
issued by local governments – municipal bonds	(132)	-	-	(132)
<b>Total net securities measured at amortised cost</b>	<b>11,707,331</b>	<b>29,120</b>	<b>202,787</b>	<b>11,939,238</b>

## 25 FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS

	30.09.2019	31.12.2018
<b>FINANCIAL INSTRUMENTS</b>	<b>Balance sheet value</b>	
Treasury bonds issued by central governments	-	11,941
Bonds issued by non-financial entities	53,737	53,612
Bonds convertible for non-financial entities shares	17,609	11,943
Equity instruments	147,512	126,317
Units	612	608
<b>Total financial instruments measured at fair value through profit or loss</b>	<b>219,470</b>	<b>204,421</b>

## 26 SECURITIES MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

	30.09.2019	31.12.2018
<b>DEBT SECURITIES</b>		
Bonds issued by banks	531,707	516,084
Treasury bonds issued by central governments	7,551,138	15,359,255
<b>SECURITIES MEASURED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME</b>	<b>8,082,845</b>	<b>15,875,339</b>

The valuation of debt securities measured at fair value through other comprehensive income is based on the discounted cash flow model using current market interest rates, taking into account the issuer's credit risk in the amount corresponding to the parameters observed on the market for transactions with similar credit risk parameters and similar time horizon. The measurement does not take into account assumptions that cannot be observed directly on the market.

## 27 INTANGIBLE ASSETS

	30.09.2019	31.12.2018
Licenses	270,438	332,813
Other intangible assets	8,940	8,836
Expenditure on intangible assets	211,591	179,118
<b>Total intangible assets</b>	<b>490,969</b>	<b>520,767</b>

In the period of 9 months ended 30 September 2019, the net balance sheet amount of intangible assets acquired by the Group was PLN 159,701 thousand (in the period of 9 months ended 30 September 2018 it amounted to PLN 89,902 thousand), while the net balance sheet value of sold and liquidated components amounted to PLN 1,202 thousand (in the period of 9 months ended 30 September 2018 - PLN 507 thousand).

## 28 PROPERTY, PLANT AND EQUIPMENT

	30.09.2019	31.12.2018
Fixed assets, including:	464,677	474,568
land and buildings	197,986	192,895
IT equipment	124,380	124,497
office equipment	28,407	36,239
other, including leasehold improvements	113,904	120,937
Fixed assets under construction	125,302	36,707
Right of use, including:	599,721	-
land and buildings	582,018	-
cars	12,768	-
IT equipment	4,724	-
other	211	-
<b>Total property, plant and equipment</b>	<b>1,189,700</b>	<b>511,275</b>

In the period of 9 months ended 30 September 2019, the net balance sheet amount of the components included in property, plant and equipment acquired by the Group and recognized as leases was PLN 255,076 thousand (in the period of 9 months ended 30 September 2018 it amounted to PLN 32,881 thousand), while the net balance sheet value of sold and liquidated components amounted to PLN 10,006 thousand (in the period of 9 months ended 30 September 2018 it amounted to PLN 5,198 thousand).

## 29 LEASES

### Group as a lessee

The Group is a party to lease agreements with respect to underlying asset components such as:

- real estate,
- motor vehicles,
- land, including the right of perpetual usufruct of land,
- CDMs,
- equipment items,
- IT equipment.

The lease period of motor vehicles ranges from 1 to 5 years. The contracts contain extension options. The Group also concludes leaseback agreements for motor vehicles.

The Group is a party to real estate lease agreements. The contracts are concluded for a definite period from 1 to 30 years and for an indefinite period. In the case of contracts for an indefinite period, the Group determines the lease period based on the notice period. The agreements provide for variable lease fees depending on the index [e.g. GUS, HICP].

The Group is a party to land lease agreements for an indefinite period, and the right of perpetual usufruct of land received for a period of 40 to 100 years. Lease payments are valorised in accordance with the Land Management Act.

	30.09.2019
<b>Lease expenses recognized in the statement of profit or loss</b>	<b>(111,262)</b>
interest on lease liabilities	(6,456)
depreciation of right of use assets	(91,863)
expenses related to short-term lease (recognized in general administrative expenses)	(12,943)

## 30 OTHER ASSETS

OTHER ASSETS:	30.09.2019	31.12.2018
<b>Receivables from contracts with customers:</b>		
sundry debtors	277,952	134,419
accrued income	95,094	145,260
payment card settlements	155,903	141,009
social insurance settlements	6,536	6,054
<b>Other:</b>		
interbank and intersystem settlements	18,986	222,222
deferred expenses	49,065	50,409
tax and other regulatory receivables	82,472	70,115
other lease receivables	73,516	16,114
other	37,360	67,021
<b>Total other assets (gross)</b>	<b>796,884</b>	<b>852,623</b>
Impairment allowances on other receivables from sundry debtors	(103,029)	(89,970)
<b>Total other assets (net)</b>	<b>693,855</b>	<b>762,653</b>

## 31 AMOUNTS DUE TO BANKS

	30.09.2019	31.12.2018
Current accounts	765,379	599,176
Interbank deposits	209,083	183,006
Loans and advances received	3,535,023	3,005,787
Other liabilities	217,775	188,500
<b>Total amounts due to banks</b>	<b>4,727,260</b>	<b>3,976,469</b>

There were no breaches of contractual provisions and covenants related to the financial situation of the Bank and disclosure obligations in 2019 and 2018.

## 32 AMOUNTS DUE TO CUSTOMERS

	30.09.2019	31.12.2018
<b>NON-BANKING FINANCIAL INSTITUTIONS</b>	<b>3,251,309</b>	<b>4,052,126</b>
Current accounts	1,206,532	1,149,183
Term deposits	2,035,489	2,890,516
Other liabilities	9,288	12,427
<b>RETAIL CUSTOMERS</b>	<b>43,614,001</b>	<b>44,753,378</b>
Current accounts	28,687,389	27,622,375
Term deposits	14,544,157	16,778,483
Other liabilities	382,455	352,520
<b>CORPORATE CUSTOMERS</b>	<b>35,378,081</b>	<b>37,339,344</b>
Current accounts	24,895,404	25,998,247
Term deposits	9,718,589	10,262,953
Other liabilities	764,088	1,078,144
<b>INCLUDING FARMERS</b>	<b>1,607,327</b>	<b>1,770,897</b>
Current accounts	1,501,214	1,590,618
Term deposits	93,109	168,781
Other liabilities	13,004	11,498
<b>PUBLIC SECTOR CUSTOMERS</b>	<b>1,105,292</b>	<b>1,046,860</b>
Current accounts	775,972	721,146
Term deposits	327,072	307,176
Other liabilities	2,248	18,538
<b>Total amounts due to customers</b>	<b>83,348,683</b>	<b>87,191,708</b>

At the end of September 2019, amounts due to customers amounted to PLN 83,348,683 thousand and were lower by PLN 3,843,025 thousand, i.e. by 4.4% compared to the end of 2018, which is the result of the policy of optimization of the Group's deposit base.

The decrease was noted mainly in the deposits of business entities, whose volume decreased by PLN 1,961,263 thousand, i.e. by 5.3% (including PLN 1,102,843 thousand related to current accounts). Simultaneously, the share of this segment in the structure of total amounts due to customers decreased to 42.4% vs. 42.8% as at the end of December 2018.

The volume of deposits of retail customers amounted to PLN 43,614,001 thousand and decreased by PLN 1,139,377 thousand, i.e. by 2.5%. At the same time, their share in the total amounts due to customers increased to 52.3% as compared to 51.3% at the end of December 2018.

The volume of deposits of non-banking financial entities decreased by PLN 800,817 thousand, while the volume of the public sector entities increased in total by PLN 58,432 thousand. Their total decrease as compared to the end of 2018 was 14.6%.

The share of current accounts in the structure of amounts due to customers in total amounted to 66.7% at the end of September 2019, recording an increase by 3.0 p.p. as compared to the end of 2018. The funds deposited on current accounts amounted to PLN 55,565,297 thousand and increased by PLN 74,346 thousand, i.e. by 0.1%. This was a result of a decrease in the volume of the business entities segment (by PLN 1,102,843 thousand, i.e.

-4.2% compared to the end of 2018), partially compensated by the increased volume of funds deposited in retail customer accounts (by 3.9%), increased deposits of the budget sector (by 7.6%) and non-banking financial entities (by 5.0%).

The share of term deposits in the structure of amounts due to customers in the analysed period amounted to 31.9% and decreased by 2.7 p.p. as compared to the end of 2018. Value of term deposits decreased by PLN 3,613,821 thousand, i.e. by 12.0% as compared to December 2018 and reached PLN 26,625,307 thousand. This decrease was mainly related to the segments retail customers, non-banking financial institutions and enterprises (decrease in volume by PLN 2,234,326 thousand, PLN 855,027 thousand, and PLN 544,364 thousand respectively).

The share of other liabilities in the structure of amounts due to customers amounted to 1.4% (decrease by 0.3 p.p. as compared to December 2018). Their volume amounted to 1,158,079 thousand.

## 33 DEBT SECURITIES ISSUED

	30.09.2019	31.12.2018
<b>DEBT SECURITIES ISSUED</b>	<b>2,179,424</b>	<b>2,179,424</b>
Changes in the balance of debt securities issued		
	9 months ended 30.09.2019	9 months ended 30.09.2018
<b>Opening balance</b>	<b>2,179,424</b>	<b>2,471,966</b>
Redemption of certificates of deposit	-	(285,000)
Changes in discount, interests, commission and fees on certificates of deposit amortized using EIR, foreign currency exchange differences	-	(5,222)
<b>Closing balance of debt securities issued</b>	<b>2,179,424</b>	<b>2,181,744</b>

In the first quarter of 2018, the Bank redeemed deposit certificates issued on the basis of the Agreement concluded in March 2008.

In December 2017, SPV issued bonds for the total amount of PLN 2,180,850 thousand with the maximum initial maturity date to 27 April 2032. The repayment of bonds is secured by receivables from loans and borrowings subject to securitization.

## 34 SUBORDINATED LIABILITIES

	30.09.2019	31.12.2018
<b>SUBORDINATED LIABILITIES</b>	<b>1,920,534</b>	<b>1,875,769</b>
Change in the balance of subordinated liabilities		
	9 months ended 30.09.2019	9 months ended 30.09.2018
<b>Opening balance</b>	<b>1,875,769</b>	<b>1,645,102</b>
Change in the balance of interest	(1,635)	440
Foreign exchange differences	46,400	44,345
<b>Closing balance</b>	<b>1,920,534</b>	<b>1,689,887</b>

## 35 OTHER LIABILITIES

	30.09.2019	31.12.2018
<b>Liabilities due to contracts with customers</b>		
Sundry creditors	206,979	64,920
Payment card settlements	210,759	180,442
Deferred income	128,981	169,815
Escrow account liabilities	34,170	70,778
Social insurance settlements	27,984	37,432
<b>Other liabilities</b>		
Interbank and intersystem settlements	628,869	460,016
Provisions for non-personnel expenses	265,151	267,908
Provisions for other employees-related liabilities	267,024	245,070
Provision for unused annual holidays	44,315	44,997
Other regulatory liabilities	68,492	69,380
Other lease liabilities	5,295	18,592
Other	95,821	82,291
<b>Total other liabilities</b>	<b>1,983,840</b>	<b>1,711,641</b>

\*Details are presented in Note 3.3.

## 36 PROVISIONS

	30.09.2019	31.12.2018
Provision for restructuring	126,482	171,889
Provision for retirement benefits and similar obligations	15,943	14,703
Provision for contingent financial liabilities and guarantees granted	151,028	149,530
Provisions for litigation and claims	103,643	62,156
Other provisions	44,958	39,134
<b>Total provisions</b>	<b>442,054</b>	<b>437,412</b>

	9 months ended 30.09.2019	9 months ended 30.09.2018
Provisions for restructuring		
<b>Opening balance</b>	<b>171,889</b>	<b>10,479</b>
Provisions recognition	3,312	4,000
Provisions utilization	(37,244)	(6,892)
Provisions released	(687)	-
Other changes	(10,788)	-
<b>Closing balance</b>	<b>126,482</b>	<b>7,587</b>
Provision for retirement benefits and similar obligations		
<b>Opening balance</b>	<b>14,703</b>	<b>12,940</b>
Provisions recognition	2,671	1,784
Provisions released	(1,431)	(1,223)
<b>Closing balance</b>	<b>15,943</b>	<b>13,501</b>
Provisions for contingent financial liabilities and guarantees granted		
<b>Opening balance</b>	<b>149,530</b>	<b>35,419</b>
IFRS 9 implementation effect	-	38,193
Provisions recognition	289,909	118,166
Provisions released	(297,189)	(126,367)
Other changes	8,778	248
<b>Closing balance</b>	<b>151,028</b>	<b>65,659</b>
Provisions for litigation and claims		
<b>Opening balance</b>	<b>62,156</b>	<b>7,109</b>
Provisions recognition	71,412	17,557
Provisions utilization	(19,287)	(948)
Provisions releases	(9,520)	(126)
Provisions acquired due to merger of entities	-	448
Other changes	(1,118)	(59)
<b>Closing balance</b>	<b>103,643</b>	<b>23,981</b>



	9 months ended 30.09.2019	9 months ended 30.09.2018
Other provisions		
<b>Opening balance</b>	<b>39,134</b>	<b>10,906</b>
Provisions recognition	8,300	885
Provisions released	(652)	(4,570)
Other changes	(1,824)	-
<b>Closing balance</b>	<b>44,958</b>	<b>7,221</b>

## 37 CASH AND CASH EQUIVALENTS

For the purpose of preparation of the statement of cash flows, the balance of cash and cash equivalents comprises the following balances with maturity shorter than three months:

	30.09.2019	31.12.2018	30.09.2018
Cash and balances at Central Bank (Note 18)	2,378,783	2,897,113	1,170,138
Current accounts of banks and other receivables	240,017	225,425	67,424
Interbank deposits	293,510	298,837	23,000
Loans and advances	-	4,078	13,191
<b>Total cash and cash equivalents</b>	<b>2,912,310</b>	<b>3,425,453</b>	<b>1,273,753</b>

## 38 ADDITIONAL INFORMATION REGARDING THE STATEMENT OF CASH FLOWS

	9 months ended 30.09.2019	9 months ended 30.09.2018
Cash flows from operating activities – other adjustments		
FX differences from subordinated loans	46,400	44,785
Hedge accounting	-	1,173
IFRS 9 impact	-	(311,064)
IFRS 16 impact on assets	(596,492)	-
IFRS 16 impact on liabilities	610,497	-
Securities measured through profit or loss	28,314	(13,091)
Tax on financial institutions	210,784	148,343
Allowance for securities	(4,288)	-
Other adjustments	7,587	640
<b>Cash flows from operating activities – total other adjustments</b>	<b>302,802</b>	<b>(129,214)</b>

## 39 CONTINGENT LIABILITIES

The following table presents the value of liabilities granted and received by the Bank.

	30.09.2019	31.12.2018
<b>CONTINGENT COMMITMENTS GRANTED</b>	<b>29,197,568</b>	<b>28,688,905</b>
financial commitments	22,929,996	21,893,903
guarantees	6,267,572	6,795,002
<b>CONTINGENT COMMITMENTS RECEIVED</b>	<b>20,500,530</b>	<b>18,164,389</b>
financial commitments	12,424,132	12,384,011
guarantees	8,076,398	5,780,378

## 40 FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES

Based on the methods used to determine fair value, the Bank classifies particular assets and liabilities into the following categories:

### Level 1

Assets and liabilities measured on the basis of market quotations available on active markets for identical instruments.

### Level 2

Assets and liabilities measured using valuation techniques based on directly or indirectly observed market quotations or other information based on market quotations.

### Level 3

Assets and liabilities measured using valuation techniques where input data is not based on observable market data.

The Bank periodically (at least quarterly) assigns individual assets and liabilities to particular levels of the fair value hierarchy. The basis for classification to particular levels of the valuation hierarchy is the input data used for the valuation, i.e. market quotes or other information. The lowest level of input data used for the valuation, having a significant impact on determining the fair value, determines the classification of an asset or liability to a particular hierarchy level.

If the input data is changed to data classified to another level, e.g. as a result of changes in the valuation methodology or changes in market data sources, the Bank transfers the asset or liability to the appropriate level of measurement in the reporting period in which the change occurred.

In 2019, the Bank did not make any changes in the method of fair value measurement that would result in the transfer of financial assets and liabilities between levels.

As at 30 September 2019, particular instruments were included in the following valuation levels:

1. the first level: Treasury bonds (fair value is determined directly by reference to published active market quotations);
2. the second level: interest rate options in EUR and GBP, FX options, base interest rate and FX swaps maturing within 10 years, FRA maturing within 1 year, FX Forward, NDF and FX swaps maturing within 1 year, commodity swaps, interest rate swaps maturing within 10 years, structured instruments (fair value determined using measurement techniques which are based on available, verifiable market data), money bills, CATALYST-listed corporate bonds (fair value determined using measurement techniques which are based on available, verifiable market data or based on prices available on a limited-liquidity market);
3. the third level: interest rate options in PLN, FX options maturing over 1 year, FX Forward, NDF and FX swaps maturing over 1 year, base interest rate and FX swaps maturing over 10 years, interest rate swaps with residual maturity exceeding 10 years, structured instruments (fair value determined using measurement techniques (models) which are not based on available, verifiable market data), corporate bonds other than CATALYST-listed ones, shares which are not listed on the WSE, subsidised loans (fair value determined using measurement techniques (models) which are not based on available, verifiable market data, i.e. in cases other than those described in 1 and 2).

The table below presents classification of assets and liabilities re-measured to fair value in the consolidated financial statements into three categories:

30.09.2019	Level 1	Level 2	Level 3	Total
<b>ASSETS MEASURED AT FAIR VALUE:</b>	<b>8,082,886</b>	<b>724,368</b>	<b>2,838,636</b>	<b>11,645,890</b>
Derivative financial instruments	-	536,733	381,112	917,845
Hedging instruments	-	147,766	152,291	300,057
Financial instruments measured at fair value through other comprehensive income	8,082,845	-	-	8,082,845
Financial instruments measured at fair value through profit or loss	41	39,869	179,560	219,470
Loans and advances to customers measured at fair value through profit or loss	-	-	2,069,805	2,069,805
Investment property	-	-	55,868	55,868
<b>LIABILITIES MEASURED AT FAIR VALUE:</b>	<b>-</b>	<b>530,840</b>	<b>428,663</b>	<b>959,503</b>
Derivative financial instruments	-	517,266	423,266	940,532
Hedging instruments	-	13,574	5,397	18,971

31.12.2018	Level 1	Level 2	Level 3	Total
<b>ASSETS MEASURED AT FAIR VALUE:</b>	<b>15,887,437</b>	<b>711,224</b>	<b>2,799,292</b>	<b>19,397,953</b>
Derivative financial instruments	157	592,654	122,860	715,671
Hedging instruments	-	72,312	58,093	130,405
Financial instruments measured at fair value through other comprehensive income	15,875,339	-	-	15,875,339
Financial instruments measured at fair value through profit or loss	11,941	46,258	146,222	204,421
Loans and advances to customers measured at fair value through profit or loss	-	-	2,416,249	2,416,249
Investment property	-	-	55,868	55,868
<b>LIABILITIES MEASURED AT FAIR VALUE:</b>	<b>18</b>	<b>613,869</b>	<b>197,058</b>	<b>810,945</b>
Derivatives	18	586,742	197,058	783,818
Hedging instruments	-	27,127	-	27,127

The fair value of level 2 and 3 financial instruments is determined using the measurement techniques (e.g. models).

The input data used for purposes of valuation of level 2 and 3 instruments include foreign exchange rates, yield curves, reference rates, changes in foreign exchange rates, reference rates, stock market indices and stock prices, swap points, basis spreads, stock market index values and futures prices.

As regards level 3 municipal bonds, the credit risk margin is a non-observable parameter corresponding to the market margin for instruments within similar characteristics. The effect of changes in the credit margin on changes in the fair value is considered immaterial.

In the case of investment property, the input data used for the valuation are offer prices for comparable properties, actual transaction prices and other data regarding the real estate market conditions in a given area. The adoption of other estimates than those used as at 31 December 2018 could result in a significant change in the valuation of the investment property, however, the Group does not have reliable estimates of their impact on the fair value of the property.

The valuation was made by an external property appraiser with the use of a mixed approach, residual method.

Presented below are changes in the measurement of level 3 assets and liabilities as well as amounts charged to profit or loss and statement of comprehensive income.

	Derivative financial instruments – assets	Hedging instruments - assets	Financial assets measured at fair value	Investment properties	Derivative financial instruments – liabilities	Hedging instruments - liabilities
<b>Balance as at 01.01.2019</b>	<b>349 596</b>	<b>58 093</b>	<b>2 561 863</b>	<b>55 868</b>	<b>(493 868)</b>	<b>-</b>
Total gains/losses recognized in:	248,596	94,198	(40,933)	-	(238,215)	(5,397)
<i>statement of profit or loss</i>	248,596	94,198	(40,933)	-	(238,215)	(5,397)
Purchase	25,715	-	5,000	-	(3,695)	-
Settlement	(167,706)	-	(279,565)	-	286,137	-
Transfer	(75,089)	-	3,000	-	26,375	-
<b>Balance as at 30.09.2019</b>	<b>381,112</b>	<b>152,291</b>	<b>2,249,365</b>	<b>55,868</b>	<b>(423,266)</b>	<b>(5,397)</b>
<b>Unrealized gains/losses recognized in profit or loss related to assets and liabilities at the end of the period</b>	<b>248,596</b>	<b>94,198</b>	<b>(40,933)</b>	<b>-</b>	<b>(238,215)</b>	<b>(5,397)</b>

	Derivative financial instruments – assets	Financial assets measured at fair value	Investment properties	Derivative financial instruments – liabilities	Hedging instruments - liabilities
<b>Balance as at 01.01.2018</b>	<b>45,231</b>	<b>73,850</b>	<b>54,435</b>	<b>(45,406)</b>	<b>(9,618)</b>
Debt instruments reclassified and measured at amortised cost in accordance with IFRS 9	-	(18,553)	-	-	-
Loans and advances reclassified in accordance with IFRS 9	-	54,114	-	-	-
Total gains/losses recognized in:	(5,671)	7,876	-	(35,791)	4,437
<i>statement of profit or loss</i>	(5,671)	7,876	-	(35,791)	4,437
<i>Statement of other comprehensive income</i>	-	--	-	-	-
Purchase	-	18,518	-	-	-
Sale	-	(143)	-	-	-
Transfer	-	3,300	-	-	-
Allowance	-	-	-	-	-
Merger	-	-	-	-	-
<b>Balance as at 30.09.2018</b>	<b>39,560</b>	<b>138,962</b>	<b>54,435</b>	<b>(81,197)</b>	<b>(5,181)</b>
<b>Unrealized gains/losses recognized in profit or loss related to assets and liabilities at the end of the period</b>	<b>(5,671)</b>	<b>7,876</b>	<b>-</b>	<b>(35,791)</b>	<b>4,437</b>

The Bank measures the fair value by discounting all contractual cash flows related to transactions, with the use of yield curves characteristic of each transaction group.

The yield curve used for fair value measurement of liabilities (such as customer and interbank deposits) and receivables (such as loans to customers and interbank deposits) comprises:

- the credit risk free yield curve;
- the cost of obtaining financing above the credit risk free yield curve;
- the market margin that reflects credit risk for receivables.

The yield curve for fair value measurement of loans is constructed through classification of loans into sub-portfolios depending on the product type and currency as well as customer segmentation. A margin is determined for each sub-portfolio taking into account credit risk.

The following table presents the book and fair values of those financial assets and liabilities which have not been presented in the Group's statement of financial position at fair value, along with the measurement classification level. The current credit risk margin and the current liquidity margin, the values of which are not quoted on an active market, are the non-observable parameters for all the categories.

30.09.2019	Book value	Fair value	Level
<b>FINANCIAL ASSETS</b>			
Amounts due from banks	867,909	838,541	3
Loans and advances to customers measured at amortised cost	72,196,212	71,444,482	3
Securities measured at amortised cost	17,009,661	18,050,794	1,3
<b>FINANCIAL LIABILITIES</b>			
Amounts due to banks	4,727,260	4,729,098	3
Amounts due to customers	83,348,683	83,549,013	3
Subordinated liabilities	1,920,534	2,197,447	3
31.12.2018	Book value	Fair value	Level
<b>FINANCIAL ASSETS</b>			
Amounts due from banks	961,496	937,216	3
Loans and advances to customers measured at amortised cost	70,997,701	70,197,205	3
Securities measured at amortised cost	11,939,238	12,040,963	1,3
<b>FINANCIAL LIABILITIES</b>			
Amounts due to banks	3,976,469	3,892,078	3
Amounts due to customers	87,191,708	87,260,288	3
Subordinated liabilities	1,875,769	2,034,352	3

a) Amounts due from banks and amounts due to banks

Amounts due from banks and amounts due to banks include interbank deposits and interbank settlements. The fair value of fixed and floating rate deposits/placements is based on discounted cash flows determined by reference to money market interest rates for items with similar credit risk and residual maturity.

b) Loans and advances to customers

The estimated fair value of loans and advances is the discounted value of future cash flows to be received, using the current market rates adjusted by actual or estimated margins earned for each product group.

c) Investments in associates

The fair value of investments in associates is equal to their balance sheet amounts.

d) Liabilities due to subordinated loan

Liabilities include subordinated loans. The fair value of the floating rate loan is based on discounted cash flows determined by reference to money market interest rates for items with similar credit risk and residual maturity.

e) Amounts due to customers

The fair value of fixed and floating rate deposits is based on discounted cash flows determined by reference to money market interest rates adjusted by the actual cost of securing funds over the past three months. For demand deposits, it is assumed that the fair value is equal to their carrying amount.

f) Debt securities issued

The fair value of debt securities issued was estimated using a model discounting future cash flows from the investment, based on the market yield curves adjusted by the issuer's credit risk.

## 41 RELATED PARTY TRANSACTIONS

As at 30 September 2019, the Capital Group of BNP Paribas Bank Polska S.A. comprised BNP Paribas Bank Polska S.A. as the parent company, and its subsidiaries:

1. BANKOWY FUNDUSZ NIERUCHOMOŚCIOWY ACTUS SP. Z O.O. („ACTUS”).
2. BNP PARIBAS TOWARZYSTWO FUNDUSZY INWESTYCYJNYCH S.A. („TFI”)
3. BNP PARIBAS LEASING SERVICES SP. Z O.O. („LEASING”).
4. BNP PARIBAS GROUP SERVICE CENTER S.A. („GSC”)
5. CAMPUS LESZNO SP. Z O.O.
6. BGZ POLAND ABS1 DAC („SPV”).
7. BNP PARIBAS FINANCIAL SERVICES SP. Z O.O.
8. BNP PARIBAS SOLUTIONS SPÓŁKA Z O.O.

All transactions between the Bank and its related parties were entered into as part of daily operations and included mainly loans, deposits, transactions with reference to derivative instruments as well as income and expenses related to advisory and financial intermediation services.

Transactions with shareholders of BNP Paribas Bank Polska S.A. and related parties

30.09.2019	BNP Paribas Paris	BNP Paribas Fortis S.A.	Other entities from the capital group of BNP Paribas S.A.	Key personnel	Total
<b>ASSETS</b>	<b>932,044</b>	<b>164,504</b>	<b>107,296</b>	<b>62</b>	<b>1,203,906</b>
Receivables on current accounts, loans and deposits	273,309	163,552	105,830	2	542,693
Derivative financial instruments	353,307	1	-	-	353,308
Derivative hedging instruments	299,106	951	-	-	300,057
Other assets	6,322	-	1,466	60	7,848
<b>LIABILITIES</b>	<b>5,234,140</b>	<b>64,452</b>	<b>740,773</b>	<b>5,800</b>	<b>6,045,165</b>
Loans and advances received	2,542,157	-	-	-	2,542,157
Current accounts and deposits	451,020	64,447	476,115	5,799	997,381
Subordinated liabilities	1,662,190	-	262,984	-	1,925,174
Derivative financial instruments	556,938	5	-	-	556,943
Derivative hedging instruments	18,971	-	-	-	18,971
Other liabilities	2,864	-	1,674	1	4,539
<b>CONTINGENT LIABILITIES</b>					
Financial commitments granted	-	24,000	271,922	58	295,980
Guarantee commitments	90,496	193,559	549,650	-	833,705
Commitments received	2,254,776	135,069	1,048,290	-	3,438,135
Derivative instruments (nominal value)	58,040,301	28,000	-	-	58,068,301
Hedging derivative instruments (nominal value)	7,535,726	13,121	-	-	7,548,847
9 months ended 30.09.2019					
<b>STATEMENT OF PROFIT OR LOSS</b>	<b>(11,198)</b>	<b>(693)</b>	<b>(13,471)</b>	<b>(28)</b>	<b>(25,390)</b>
Interest income	157	368	2,070	-	2,595
Interest expense	(55,971)	(239)	(5,600)	(29)	(61,839)
Fee and commission income	880	219	2,286	1	3,386
Fee and commission expense	(14)	-	(241)	-	(255)
Net trading income	34,656	(1,040)	(245)	-	33,371
Other operating income	16,661	-	30	-	16,691
Other operating expenses	(6,370)	(1)	(11,771)	-	(18,142)
General administrative expenses	(1,197)	-	-	-	(1,197)



31.12.2018	BNP Paribas Paris	BNP Paribas Fortis S.A.	Other entities from the capital group of BNP Paribas S.A.	Key personnel	Total
<b>ASSETS</b>	<b>595,282</b>	<b>22,349</b>	<b>170,046</b>	<b>28</b>	<b>787,705</b>
Receivables on current accounts, loans and deposits	200,648	19,479	164,139	-	<b>384,266</b>
Derivative financial instruments	265,576	1,034	-	-	<b>266,610</b>
Hedging instruments	128,568	1,836	-	-	<b>130,404</b>
Other assets	490	-	5,907	28	<b>6,425</b>
<b>LIABILITIES</b>	<b>2,054,013</b>	<b>14,753</b>	<b>478,496</b>	<b>3,905</b>	<b>2,551,167</b>
Current accounts and deposits	183,846	14,747	216,525	3,904	<b>419,022</b>
Subordinated liabilities	1,621,433	-	258,589	-	<b>1,880,022</b>
Derivative financial instruments	228,530	-	-	-	<b>228,530</b>
Other liabilities	18,912	-	-	-	<b>18,912</b>
Current accounts and deposits	1,292	6	3,382	1	<b>4,681</b>
<b>CONTINGENT LIABILITIES</b>					
Financial commitments granted	-	-	121,984	64	<b>122,048</b>
Guarantee commitments	140,757	180,131	346,431	-	<b>667,319</b>
Commitments received	147,640	122,649	517,510	-	<b>787,799</b>
Derivative instruments (nominal value)	38,122,093	249,054	-	-	<b>38,371,147</b>
Derivative hedging instruments (nominal value)	7,896,881	30,100	-	-	<b>7,926,981</b>
9 months ended 30.09.2018					
<b>STATEMENT OF PROFIT OR LOSS</b>	<b>(6,356)</b>	<b>(3,088)</b>	<b>18,117</b>	<b>(55)</b>	<b>8,618</b>
Interest income	1,018	625	22,337	-	<b>23,980</b>
Interest expense	(23,468)	(314)	(20,501)	(55)	<b>(44,338)</b>
Fee and commission income	90	111	11,413	-	<b>11,614</b>
Fee and commission expense	(242)	-	(54)	-	<b>(296)</b>
Net trading income	29,719	(3,510)	371	-	<b>26,580</b>
Other operating income	-	-	5	-	<b>5</b>
Other operating expenses	(13,473)	-	(15,687)	-	<b>(29,160)</b>
General administrative expenses	-	-	20,233	-	<b>20,233</b>

Remuneration of the Management Board and Supervisory Board

Management Board	30.09.2019	30.09.2018
Short-term employee benefits	13,645	11,634
Long-term benefits	9,869	4,767
Termination benefits	33	-
Share-based payments	2,231	1,804
<b>TOTAL</b>	<b>25,778</b>	<b>18,205</b>
Supervisory Board	30.09.2019	30.09.2018
Short-term employee benefits	949	1,552
<b>TOTAL</b>	<b>949</b>	<b>1,552</b>

## 42 CONSOLIDATED CAPITAL ADEQUACY RATIO

	30.09.2019	31.12.2018
Total own funds	12,659,784	12,206,789
Total risk exposure	84,057,112	83,451,281
Total capital ratio	15.06%	14.63%
Tier 1 capital ratio	12.78%	12.38%

## 43 OPERATING SEGMENTS

### Segment reporting

The Group has identified the following operating segments for reporting purposes and allocated income and expenses as well as assets and liabilities thereto: Retail and Business Banking, Small and Medium-Sized Enterprises (SME), Corporate Banking, Corporate and Institutional Banking (CIB) as well as Other Operations, including ALM Treasury and the Corporate Centre. Additionally, performance related to Agro customers, i.e. individual farmers and agro-food sector enterprises, as well as the Personal Finance segment has been presented. Although the aforesaid segment performance overlaps with that of the basic operating segments, it is additionally monitored separately for purposes of the Group's management reporting. The abovementioned segmentation reflects the principles of customer classification to each segment in line with the business model adopted by the Bank, which are based on such criteria as the entity, finances and type of business activity.

The Group's management performance is monitored by considering all items of the statement of profit or loss of the particular segment, to the level of gross profit, i.e. for each segment revenue, expenses and net impairment losses are reported. Management revenue takes into account cash flows between customer segments and the asset liability management unit, measured by reference to internal transfer prices of funds based on market prices and liquidity margins for each maturity and currency. Management expenses of the segments include direct operating expenses and expenses allocated using the allocation model adopted by the Group. Additionally, the management performance of the segments take into account amounts due to each business line for services between such lines.

The Group's operations are conducted in Poland only. As no considerable differences in the risks, which might be affected by the geographical location of the Bank's branches, can be identified, no geographical disclosures have been presented.

The Group applies consistent, detailed principles to all identified segments. As regards the revenue, in addition to standard items, components of the net interest income of the segments have been identified, to include external and internal revenue and expenses. As regards operating expenses, the Group's indirect expenses are allocated to each segment in the Expense allocation (internal) item. Considering the profile of the Bank's business, no material seasonal or cyclical phenomena are identified. The Group provides financial services, the demand for which is stable, and the effect of seasonality is immaterial.

### Description of operating segments

**Retail and Business Banking segment** covers comprehensive services to retail customers, including private banking customers, as well as business clients (microenterprises), including:

- entrepreneurs whose annual net income for the preceding financial year is below PLN 4 million, conducting full financial reporting;
- entrepreneurs conducting simplified financial reporting,
- housing communities and property managers,
- non-profit organizations
- retail farmers with credit exposure from the Group below PLN 3 million.

The scope of financial services offered by the Retail and Business Banking Segment includes maintenance of current and deposit accounts, acceptance of term deposits, granting mortgage loans, cash loans, mortgage advances, overdrafts, loans to microenterprises, issuing debit and credit cards, cross-border cash transfers, foreign exchange transactions, sale of insurance products as well as other services of lesser importance to the Group's income. Additionally, the performance of the Retail and Business Banking Segment includes: balances and performance of e-banking (BGŻOptima), performance of brokerage services and distribution of investment fund units.

The Retail and Business Banking customers are served by the Bank's Branches and alternative channels, i.e. online banking, mobile banking and telephone banking, e-banking channel (BGŻOptima), the Banking Premium channel and Wealth Management. Selected products are also sold by financial intermediaries active at the country and local level.

**Personal Finance** is responsible for development of product offering and management of financial services provided to consumers, with the following major products: cash loans, car loans, instalment loans and credit cards. The aforesaid products are distributed through the Retail and Business Banking branch network as well as external distribution channels.

**SME Banking** provides services to:

- farmers conducting full financial reporting with annual net income for the preceding financial year below PLN 60 million and with credit exposure from the Group below PLN 25 million,
- farmers not preparing financial statements with credit exposure from the Group between PLN 3 and 25 million,
- government financial sector entities with the budget below PLN 100 million,
- Agro entrepreneurs and farmers conducting full financial reporting with net annual income for the previous financial year between PLN 4 million and PLN 40 million and with the credit exposure from the Group below PLN 12 million, and, regardless of revenues and credit exposure - agricultural producer groups and organizational units of the State Forest Enterprise.

The SME sales network has been divided into 8 SME Regions dedicated solely to provision of services to Small and Medium Enterprises.

**Corporate Banking** offers a wide variety of financial services to large and medium-sized enterprises as well as local government entities with annual turnover exceeding PLN 40 million or the Bank's exposure to a customer of PLN 12 million or more, in addition to entities operating in multinational capital groups.

Corporate Banking customers are classified into 4 key groups:

- international customers (companies operating in international financial groups through capital or personal ties);
- Polish corporations with average capitalization (i.e. Polish entities (or groups of Polish affiliates) with annual turnover higher than PLN 40 million or 60 million in case of farmers in the last financial year or with credit exposure higher than PLN 12 million or PLN 25 million in case of farmers);
- the top Polish corporates (annual turnover above EUR 150 million or listed on stock exchange, with a potential in relation to investment banking,
- public sector and institutions with budget higher than PLN 100 million, financial and insurance institutions, non-profit international entities.

The service is provided through a network of units located throughout the country, grouped into 9 Corporate Regions, operating separately from the Bank's branch network. Operational service for all institutional segments is carried out by the Bank's Branches, as well as access to telephone and internet banking is provided.

The basic products and services provided to Corporate Customers include cash management and global trade finance services – comprehensive services related to import and export LCs, bank guarantees and documentary collection, supply chain and exports financing, acceptance of deposits (from overnight to term deposits), corporate finance services which involve provision of overdraft facilities, revolving and investment loans as well as agro-business loans), financial market products, to include foreign exchange and derivative transactions for the account of customers, lease and factoring products as well as specialized services such as financing real estate, structured finance services to mid-caps and investment banking.

**Corporate and Institutional Banking (CIB)** supports the sale of the Group's products addressed to the largest Polish enterprises. It includes support for strategic clients.

**Other Banking Operations** of the Group are performed mainly through the **ALM Treasury**, the main objective of which is ensuring an appropriate and stable level of funding to guarantee the security of the Bank's operations and compliance with the standards defined in the applicable laws.

The AML Treasury assumes responsibility for liquidity management at the Bank, setting internal and external reference prices, management of the interest rate risk inherent in the Group's statement of financial position as well as the operational and structural currency risk. The AML Treasury focuses on both prudential (compliance with external and internal regulations) and optimization aspects (financing cost management and generating profit on management of the Bank's items from the statement of financial position).

The Other Operations segment includes also direct costs of the support functions, which have been allocated to segments in the Expense allocation (internal) item, as well as results that may not be assigned to any of the aforementioned segments (to include equity investment, gains/losses on own accounts and customer accounts not allocated to a specific segment).

30.09.2019*	Retail and Business Banking	SME Banking	Corporate Banking	CIB	Other Operations	Total	including Agro customers	including Personal Finance
<b>STATEMENT OF PROFIT OR LOSS</b>								
Net interest income	1,345,030	229,276	444,230	26,191	318,720	<b>2,363,447</b>	334,559	514,072
external interest income	1,557,776	287,173	568,546	41,723	692,749	<b>3,147,967</b>	534,977	751,225
external interest expenses	(397,198)	(54,880)	(116,129)	(5,906)	(210,407)	<b>(784,520)</b>	(47,847)	(41,430)
internal interest income	823,819	143,449	288,862	11,321	(1,267,450)	-	112,306	-
internal interest expenses	(639,366)	(146,466)	(297,050)	(20,947)	1,103,828	-	(264,877)	(195,723)
Net fee and commission income	313,077	92,370	191,256	18,912	(3,003)	<b>612,610</b>	109,083	82,972
Dividend income	-	-	230	-	5,778	<b>6,007</b>	-	8,192
Net trading income	64,596	46,799	164,512	131,785	94,036	<b>501,728</b>	35,899	667
Result on investment activities	8	-	234	-	(40,774)	<b>(40,531)</b>	-	-
Result on hedge accounting	-	-	-	-	(4,642)	<b>(4,642)</b>	-	-
Other operating income and expenses	(42,702)	(3,318)	(1,280)	458	20,732	<b>(26,111)</b>	(4,761)	(52,189)
Net impairment losses on financial assets and contingent liabilities	(225,623)	(78,721)	(31,286)	(4,178)	(1,040)	<b>(340,849)</b>	(87,256)	(99,060)
Total operating expenses	(853,464)	(114,744)	(202,469)	(50,061)	(597,396)	<b>(1,818,134)</b>	(11,544)	(232,170)
Depreciation and amortization	(56,581)	(2,212)	(7,595)	(4,029)	(281,825)	<b>(352,243)</b>	(463)	(8,875)
Expense allocation (internal)	(420,108)	(105,312)	(57,963)	(2,126)	585,509	-	-	(84,298)
<b>Operating result</b>	<b>124,233</b>	<b>64,137</b>	<b>499,867</b>	<b>116,952</b>	<b>96,094</b>	<b>901,282</b>	<b>375,518</b>	<b>129,310</b>
Tax on financial institutions	(105,742)	(35,239)	(60,177)	(6,464)	(3,162)	<b>(210,784)</b>	-	(29,228)
<b>Profit before income tax</b>	<b>18,491</b>	<b>28,898</b>	<b>439,690</b>	<b>110,488</b>	<b>92,932</b>	<b>690,498</b>	<b>375,518</b>	<b>100,082</b>
Income tax expense	-	-	-	-	-	<b>(197,075)</b>	-	-
<b>Net profit for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>493,423</b>	<b>-</b>	<b>-</b>
<b>STATEMENT OF FINANCIAL POSITION AS AT 30.09.2019</b>								
Segment assets	38,843,356	9,121,538	23,471,879	1,332,904	34,785,942	<b>107,555,619</b>	16,720,159	10,451,582
Segment liabilities	51,291,896	9,548,357	21,382,792	1,214,374	13,071,525	<b>96,508,943</b>	7,529,812	-

\*As the figures have been rounded and presented in PLN '000, in some cases their total may not correspond to the exact grand total.

30.09.2018*	Retail and Business Banking	SME Banking	Corporate Banking	CIB	Other Operations	Total	including Agro customers	including Personal Finance
<b>STATEMENT OF PROFIT OR LOSS</b>								
Net interest income	912,028	184,921	207,144	7,163	141,824	<b>1,453,079</b>	296,150	322,043
external interest income	1,106,207	276,115	283,190	14,962	372,995	<b>2,053,468</b>	504,457	486,018
external interest expenses	(259,804)	(51,372)	(109,871)	-	(179,343)	<b>(600,389)</b>	(46,177)	(24,140)
internal interest income	548,297	110,800	193,309	-	(852,406)	-	99,844	-
internal interest expenses	(482,673)	(150,622)	(159,484)	(7,799)	800,578	-	(261,974)	(139,835)
Net fee and commission income	237,257	56,676	93,794	1,243	(4,299)	<b>384,672</b>	94,979	60,733
Dividend income	-	-	-	-	4,781	<b>4,780</b>	-	-
Net trading income	26,497	19,862	59,104	47,921	47,711	<b>201,096</b>	16,663	88
Result on investment activities	-	-	452	-	30,174	<b>30,626</b>	-	-
Result on hedge accounting	-	-	-	-	4,612	<b>4,612</b>	-	-
Other operating income and expenses	233	(4,472)	(2,023)	95	(2,162)	<b>(8,330)</b>	(5,131)	(3,070)
Net impairment losses on financial assets and contingent liabilities	(128,711)	(32,920)	(35,319)	(757)	(21,409)	<b>(219,115)</b>	(118,260)	(9,587)
Total operating expenses	(606,799)	(78,804)	(104,196)	(18,534)	(326,369)	<b>(1,134,701)</b>	(7,202)	(195,158)
Depreciation and amortization	(57,774)	(2,578)	(6,276)	(3,152)	(54,446)	<b>(124,226)</b>	(120)	(8,791)
Expense allocation (internal)	(233,171)	(53,739)	(40,672)	(5,724)	333,306	-	-	(54,634)
<b>Operating result</b>	<b>149,560</b>	<b>88,946</b>	<b>172,008</b>	<b>28,255</b>	<b>153,722</b>	<b>592,493</b>	<b>277,079</b>	<b>111,624</b>
Tax on financial institutions	(79,881)	(25,791)	(35,356)	(1,668)	(5,647)	<b>(148,343)</b>	-	(19,908)
<b>Profit before income tax</b>	<b>69,680</b>	<b>63,155</b>	<b>136,652</b>	<b>26,587</b>	<b>148,075</b>	<b>444,150</b>	<b>277,079</b>	<b>91,716</b>
Income tax expense	-	-	-	-	-	<b>(124,651)</b>	-	-
<b>Net profit for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>319,499</b>	<b>-</b>	<b>-</b>
<b>STATEMENT OF FINANCIAL POSITION AS AT 31.12.2018</b>								
Segment assets	36,076,966	10,345,141	24,142,069	1,243,322	37,215,022	<b>109,022,519</b>	16,806,772	9,512,330
Segment liabilities	52,327,625	10,595,532	22,219,643	2,107,495	11,212,410	<b>98,462,706</b>	8,234,852	-

\*As the figures have been rounded and presented in PLN '000, in some cases their total may not correspond to the exact grand total.

## 44 THE SHAREHOLDER'S STRUCTURE OF BNP PARIBAS BANK POLSKA S.A.

As at 30 September 2019 the structure of the shareholders of BNP Paribas Bank Polska S.A., including those holding at least 5% of the total number of votes at the General Shareholders' Meeting was as follows:

SHAREHOLDERS	NUMBER OF SHARES	PERCENTAGE INTEREST IN SHARE CAPITAL	NUMBER OF VOTES AT THE GENERAL SHAREHOLDERS' MEETING	PERCENTAGE SHARE IN THE TOTAL NUMBER OF VOTES AT THE GENERAL SHAREHOLDERS' MEETING
BNP Paribas, total:	130,850,464	88.76%	130,850,464	88.76%
<i>BNP Paribas directly</i>	95,360,238	64.69%	95,360,238	64.69%
<i>BNP Paribas Fortis SA/NV indirectly</i>	35,490,226	24.07%	35,490,226	24.07%
Other shareholders	16,568,454	11.24%	16,568,454	11.24%
<b>Total</b>	<b>147,418,918</b>	<b>100.00%</b>	<b>147,418,918</b>	<b>100.00%</b>

In the period of 9 months ended 30 September 2019, there were no changes in the shareholding structure of the Bank.

As at 30 September 2019, the Bank's share capital amounted to PLN 147,419 thousand.

The share capital is divided into 147,418,918 shares with the par value of PLN 1.00, including: 15,088,100 A series shares, 7,807,300 B series shares, 247,329 C series shares, 3,220,932 D series shares, 10,640,643 E series shares, 6,132,460 F series shares, 8,000,000 G series shares, 5,002,000 H series shares, 28,099,554 I series shares, 2,500,000 J series shares and 49,880,600 L series shares.

The Bank's shares are ordinary bearer and registered shares (as at 30 September 2019, there were 67,005,515 registered shares, including 4 shares from B series).

No special control rights are attached to the ordinary bearer shares.

Four B series registered shares in the Bank are preference shares with respect to payment of the full par value per share in the event of the Bank's liquidation, once the creditors' claims have been satisfied, with priority over payments per ordinary shares, which, after the rights attached to the preference shares have been exercised, may be insufficient to cover the total par value of those shares.

The Bank's Statute does not impose any limitations as to exercising the voting rights or set forth any provisions whereby the equity rights attached to securities would be separated from the holding itself. One right to vote at the General Shareholders' Meeting of the Bank is attached to each share. The Bank's Statute does not impose any limitations as to transferring the title to the securities issued by the Bank.

As at 30 September 2019 none of the members of the Management Board or Supervisory Board of the Bank declared holding any shares of BNP Paribas Bank Polska S.A., and there was no change in this respect from the date of presenting the consolidated report of the Bank for the period of 6 months ended 30 June 2019, i.e. 29 August 2019.

## **Investor obligation of BNP Paribas concerning the liquidity of the Bank's shares**

As declared by BNP Paribas SA to the Polish Financial Supervision Authority (PFSA) on 14 September 2018, the number of the Bank's shares that are in free float shall be increased to at least 25% plus 1 share by the end of 2023 at the latest.

## **45 DIVIDEND PAID**

The Group did not pay any dividends for 2018.

## **46 DISTRIBUTION OF RETAINED EARNINGS**

In accordance with the Resolution No. 6 of the Ordinary General Meeting of the Bank of 27 June 2019, the profit of the Bank after tax (net profit) for 2018 in the amount of PLN 364,739 thousand, was fully allocated to the reserve capital.

## **47 LITIGATION AND CLAIMS**

### **Legal risk**

As at 30 September 2019, there were no proceedings in the court, arbitration tribunal or state administration authorities regarding liabilities or receivables of the Bank, the value of which would exceed 10% of the Group's equity.

### **Judgement of the Court of Justice of the European Union in case C-260/18.**

On 3 October 2019, the Court of Justice of the European Union (CJEU) issued a ruling in which it stated that 1) unfair contractual terms regarding exchange differences cannot be replaced by general provisions of Polish civil law; 2) if, after removing unfair terms, the nature and main subject of these contracts may change to the extent that they would no longer be indexed to a foreign currency while being subject to an interest rate based on the rate applicable to that currency, European Union law shall not prevent annulling these contracts. However, the Tribunal did not examine at all the issue of abusiveness of index clauses and allowed the national court to supplement gaps in the contract caused by the removal of a provision found abusive by a provision of domestic law of a dispositional nature. The issuing of the judgment was the result of 4 questions referred to the CJEU for unfair terms in consumer contracts regarding the effects of possible abusiveness of the provisions of the loan agreement indexed to CHF.

The judgment was preceded by issuing of an opinion by the CJEU's Advocate General, published on 14 May 2019, and is not synonymous with it.

It should be emphasized that the CJEU judgment concerns indexed loans, while the Bank's portfolio does not contain such loans. The Bank and its legal predecessors only concluded denominated loan agreements and currency contracts. Therefore, the judgment of the CJEU does not automatically apply to disputes brought by the Bank's clients, but it cannot be ruled out that it will affect the jurisprudence line also regarding other loans, as a consequence of which a full assessment of the effects of the CJEU judgment will be possible only after the jurisprudence of Polish courts has developed. Changing the case-law may have a potentially negative impact on the Bank, but the scale, due to many unknowns, is currently not possible to estimate reliably.

### **Proceedings initiated by the Bank's clients who have entered into foreign currency loan agreements and CHF denominated loan agreements**

As at 30 September 2019, the Bank was a defendant in 161 court cases in which the Bank's clients demanded to declare annulment of a mortgage loan agreements regarding foreign currency loans denominated in CHF, by determining that the Bank granted a loan in PLN without denomination to foreign currency, or to compensate the abuse of the subjective law by the Bank, considering the principles of social coexistence and the fact of misleading the client, or to deprive an enforceable title, as well as repayment of the spread. The Bank is not a party to any collective claim regarding these loans. The total value of claims pursued in the above cases amount to PLN 46.15 million. In case of 13 validly completed proceedings: 8 claims against the Bank have been dismissed; in 2 cases the proceedings were discontinued; in 1 case the court rejected the claim; in 1 case, despite the dismissal of the claim, the court in its justification annulled the contract, in 1 case only the claim for insured low own contribution was awarded, and in the remaining scope the court dismissed the claim.

The Bank, on an ongoing basis, creates provisions for pending court proceedings the subject of which are denominated or foreign currency loans, taking into account the current state of final judgments in cases against the Bank and the emerging line of case law. The value of created provisions for proceedings regarding CHF loans as at 30 September 2019 was PLN 1.03 million.



### **Judgment on the method of calculating the interchange fee**

On 6 October 2015, the Court of Appeals issued a decision regarding calculation of the interchange fee by banks acting in agreement. Thus, the decision of the 1st instance (Regional) Court of 2013 was changed by dismissing the banks' appeals in whole, while upholding the appeal brought by the Office of Competition and Consumer Protection (UOKiK), which had questioned a considerable reduction in the fines by the 1st instance court. This denotes that the penalty imposed under the first decision of the President of UOKiK of 29 December 2006 was upheld. It involved a fine levied on 20 banks, including Bank BGŻ S.A. and Fortis Bank Polska S.A., for practices limiting competition by calculating interchange fees on Visa and MasterCard transactions in Poland in agreement.

The total fine levied on BNP Paribas Bank Polska amounted to PLN 12,544 thousand and included: i) a fine for the practice of Bank Gospodarki Żywnościowej in the amount of PLN 9,650 thousand; and ii) a fine for the practice of Fortis Bank Polska S.A. (FBP) in the amount of PLN 2,895 thousand. The penalty was paid by the Bank on 19 October 2015. The Bank prepared a last resort appeal against the aforesaid court decision and brought it on 25 April 2016. On 25 October 2017, the Supreme Court overruled the judgment of the Court of Appeal and remitted the case. Acquisition of the core business of RBPL did not change the situation of the Bank as RBPL was not a party to this claim.

### **Corporate claims against the Bank (interchange fee)**

As at 30 September 2019 the Bank received 28 requests for settlement from companies (marchands), due to interchange fees paid in relation to the use of payment cards, provided that one company submitted his request twice. The total amount of these claims was PLN 1,003.06 million, including PLN 993 million where the Bank had joint and several responsibility with other banks. The Bank received 4 requests for mediation before the PFSA. The requests were sent to the Bank by the same entrepreneurs who had previously submitted requests for a settlement attempt. The total value of claims arising from the above applications amounts to PLN 40.29 million, of which PLN 37.79 million relates to joint and several liability of the Bank with other banks.

## **48 RISK MANAGEMENT**

The most important changes in the approach to credit risk management, basic measures of market risk, liquidity risk, country and counterparty risk as well as changes in the approach to operational risk management introduced as at the end of September 2019 are described below.

### **CREDIT RISK**

Credit risk is inherent in the core financial operations of the Bank, the scope of which includes both lending and providing funding with the use of capital market products. Consequently, credit risk is identified as the risk with the highest potential to affect the present and future profits and equity of BNP Paribas Bank Polska S.A. The materiality of credit risk is confirmed by 75% share in the total economic capital estimated by the Bank for purposes of covering major risks involved in the Bank's operations, in addition to its 88% share in the total value of regulatory capital.

Credit risk management is primarily aimed at implementation of the Bank's strategy through a harmonious increase in the loan portfolio, accompanied by maintenance of the credit risk appetite at an acceptable level.

Credit risk management principles adopted by the Bank include:

- each credit transaction requires comprehensive credit risk assessment expressed in internal rating or scoring;
- in-depth and careful financial analysis serves as the basis for regarding the customer's financial information and collateral-related data as reliable; prudential analyses performed by the Bank always take into account a safety margin;
- as a rule, financing is provided to the customer based on its ability to generate cash flows that ensure payment of its liabilities to the Bank;
- credit risk assessment is additionally verified by credit risk assessment personnel, independent of the business;
- pricing terms of a credit transaction have to take account of the risk involved in such a transaction;
- credit risk is diversified on such dimensions as geographical regions, industries, products and customers;
- credit decisions may only be taken by competent employees;

- the Bank enters into credit transactions only with customers it knows and long-term relationships are the basis for cooperation with customers;
- the customer and the transactions made with the customer are monitored transparently from the perspective of the customer, in a manner strengthening the relationship between the Bank and the customer.

### Forbearance practices

The Bank treats its exposures as forbore if the obligor is provided with a forbearance due to economic reasons (financial difficulties), including any forbearance granted for exposures with identified impairment triggers. In case the forbearance is granted for a customer with a material economic loss, the Bank classifies such a customer as default.

A facility is understood as the occurrence of at least one of the following events:

- a change to the repayment schedule, especially extending the loan maturity date;
- cancellation of overdue amounts (e.g. capitalization of an overdue amount, which can be repaid at a later date);
- redemption of principal, interest or fees;
- consolidation of loans into one new product, if the amounts of payments of the consolidated loan are lower than the sum of payments of these loans separately before the consolidation occurred;
- decrease of the base interest rate or margin;
- originating a new loan to repay the existing debt;

only in the period of customer's financial difficulties or, in the period when, due to changes on the market, such difficulties may occur, i.e.:

- the exposure is subject to debt collection; or
- the exposure is not subject to debt collection but there is evidence (provided by the customer or obtained in the decision-making process) that the customer is facing financial difficulties or may be facing them in the near future.

A material economic loss is defined by the Bank as the drop of present value of expected cash flows, resulting from forbearance granted, equal or higher than 5%. The drop of the present value is calculated in accordance with the below formula:

$$\frac{NPV_0 - NPV_1}{NPV_0}$$

where:

- NPV0 – the present value of expected cash flows (including interest and fees / commissions) prior to the introduction of changes in loan terms, discounted with the original effective interest rate,
- NPV1 – the present value of expected cash flows (including interest and fees / commissions), after the introduction of changes in the loan terms, discounted using the original effective interest rate. In the case of consolidation of many loans for the original interest rate for the purpose of assessing the significance of economic loss, the average EIR weighted with the gross balance sheet exposure at the moment of granting the facility is assumed.

The "forborne" status is no longer assigned if the following conditions have been satisfied:

- exposure reclassified to performing portfolio as a result of the analysis of financial situation (in case of corporate portfolio), which proved that the customer does not meet the criteria for being classified to the impaired portfolio;
- the exposure has not been considered impaired for 24 months in a row;
- none of the exposures to the customer are past due by more than 30 days;
- the obligor has been making regular and considerable payments for at least a half of the trial period.

### FINANCIAL RISK

The use of sensitivity limits for the interest position in individual time periods in the third quarter of 2019 was low. The level of interest rate risk measured by the average use of the technical limits of the interest rate gap slightly increased as compared to the previous quarter and amounted to 39% at the end of September.

The currency risk does not occur in the banking book. It is transferred and managed in the trading book.

### **Market risk in the trading book**

The market risk exposure in the trading book in the third quarter of 2019 increased as compared with the previous quarter and was, on average, 14% of VaR limit. The risk resulted mainly from the open currency position, with the average VaR FX utilization being at a low level - 20%. In the case of the interest rate position of the trading book, the risk was limited compared to the previous quarter, thus its impact on the position of the Bank was limited. In addition, the Bank maintained a small open position in currency options.

### **Liquidity risk**

In the period between July and September 2019, the Group maintained the supervisory liquidity measures for the short and long term above regulatory limits and internal limits. LCR was at the level of 146%-154%.

The main sources of financing are liabilities to customers and equity of the Bank. To a smaller degree, average and long-term credit lines received, including subordinated loans, come mainly from the BNP Paribas Group.

### **Country and counterparty risk**

Counterparty risk is the credit risk concerning the counterparty transactions in case of which the amount of liability may change in time depending on market parameters.

The counterparty risk was calculated for the following types of transactions contained in the trading portfolio of the Bank: foreign exchange transactions, interest rate swap transactions, FX options, interest rate options and commodity derivatives.

As at the end of September 2019, 45% of the Bank's exposure towards countries was transactions related to credit activity of the Bank to foreign customers, treasury transactions (including deposits and derivatives), were 22%, while the remaining part, i.e. 33% were international trade transactions (letters of credit and financial guarantees). French customers accounted for 30%, those from the Netherlands for 13%, those from Belgium and Luxembourg both for 11%, Austrian for 8%, those from Switzerland for 6% of the exposure. The remaining exposure was related to Great Britain, Germany, and Moldova.

## **OPERATIONAL RISK**

The Bank's operational risk is defined in accordance with the requirements of the Polish Financial Supervision Authority specified in Recommendation M of the PFSA as the possibility of incurring a loss or an unreasonable cost through the fault of inappropriate or unreliable internal processes, people, technical systems or as a result of external factors. It comprises legal but not strategic risk. Operational risk as such is inherent in any banking operations.

Operational risk is managed with a view to reducing the losses and costs resulting from the aforesaid risk, ensuring top quality of the services provided by the Group in addition to security and compliance of the Group's operations with the applicable laws and standards.

### **Procedures**

Operational risk management consists in employment of measures aimed at operational risk identification, analysis, monitoring, control, reporting and mitigating. Such measures take into account the structures, processes, resources and scopes of responsibilities for the said processes at various organizational levels. The operational risk management strategy has been described in the Operational Risk Management Strategy of BNP Paribas Bank Polska S.A., which was approved by the Management Board of the Bank and accepted by the Supervisory Board. The Operational Risk Policy of BNP Paribas Bank Polska S.A., adopted by the Management Board of the Bank, constitutes organizational framework and standards for operational risk management. It addresses all aspects of the Bank's operations in addition to defining the Bank's objectives and the methods of their achievement as regards the quality of operational risk management as well as compliance with legal requirements set out in the recommendations and resolutions issued by national financial supervision authorities. The Bank's operational risk management objectives include, in particular, compliance with high operational risk management that guarantee security of customer deposits, the Bank's equity, stability of its financial performance as well as maintenance of the operational risk level within the range of the operational risk appetite and tolerance defined by the Bank. When developing the operational risk management system, the Bank complies with the applicable legal requirements, in particular, with the recommendations and resolutions of the national financial supervision authorities and the standards adopted by the BNP Paribas Group.

In accordance with the Policy, the Bank's operational risk management instruments include:

- tools used for purposes of recording operational events, together with the principles of their recording, allocation and reporting;
- operational risk analysis, its monitoring and daily control;
- counteracting an elevated level of operational risk, to include risk transfer;
- calculation of the capital requirement related to the operational risk.

Compliance with the operational risk policy is verified by the Bank's Management Board periodically and, if necessary, the required adjustments are made in order to improve the system. To this end, the Management Board of the Bank is regularly provided with information concerning the scale and types of operational risk to which the Bank is exposed, its effects and management methods.

### **Internal environment**

The Bank precisely defines the roles and responsibilities in the operational risk management process, considering its organizational structure. The Operational Risk Department is responsible for daily operational risk analysis in addition to development of appropriate risk control and mitigation techniques and their improvement. Development and implementation of the Bank's strategy with respect to insurance as a risk mitigation technique is the responsibility of the Real Estate and Administration Department, while the Security and Continuity of Business Management Department is in charge of business continuity management.

As part of the legal risk management process, the Legal Division monitors, identifies and performs analyses of changes to laws of general application and their effect on the Group's operations, in addition to court and administrative proceedings which affect the Bank. The Compliance Monitoring Department is responsible for daily non-compliance risk analysis in addition to development of appropriate risk controls and their improvement.

Considering the elevated level of external and internal risks related to fraud and offense against the assets of the Bank and its customers, the Bank has extended the scope of and improved its processes aimed at counteracting, detecting and examining such cases, which is entrusted with the Fraud Prevention Department.

### **Risk management**

The Bank places a strong focus on identification and assessment of the factors that trigger its present exposure to operational risk in relation to banking products. It is the Bank's objective to reduce the operational risk level through improvement of its internal processes as well as mitigating the risk inherent in the process of launching new products and services and outsourcing operations to third parties.

In accordance with the Operational Risk Management Policy of BNP Paribas Bank Polska S.A., the operational risk analysis is aimed at acquiring an understanding of the interdependence between the risk generating factors and operational event types, and it is performed primarily with the objective to define the operational risk profile.

The operational risk profile is an assessment of the level of significance of this risk, understood as the scale and structure of operational risk exposures, determining the exposure levels to this risk (i.e. operational losses), expressed in the structural dimensions selected by the Bank and the scale dimensions. Periodic assessment and review of the Bank's operational risk profile is based on an analysis of the Bank's current risk parameters, changes and risks occurring in the Bank's environment, implementation of the business strategy, as well as the adequacy of the organizational structure and the effectiveness of the risk management and internal control system.

Keeping a track record of operational events enables efficient operational risk analysis and monitoring. The process of operational event recording is overseen by the Operational Risk Department, which assumes responsibility for verification of the quality and completeness of data concerning operational events recorded in dedicated tools available to all organizational units of the Bank.

### **Internal control system**

The purpose of internal control is effective risk control, including risk prevention or early detection. The role of the internal control system is to achieve general and specific objectives of the internal control system, which should be considered at the design stage of control mechanisms. The principles of the internal control system are described in the "Policy on internal control at BNP Paribas Bank Polska S.A." document, approved by the Bank's Management Board. This document describes the main principles, organizational framework and standards for the functioning of the control environment at the

Bank, complying with the PFSA requirements provided in Recommendation H and the Regulation of the Minister of Development and Finance of 6 March 2017 on the risk management system and the internal control system, the remuneration policy and the detailed method of estimating internal capital in banks. Detailed internal regulations concerning specific areas of the Bank's activity are adapted to the specifics of the Bank's operations. The appropriate organizational units of the Bank, in accordance with the scope of the tasks assigned to them, are responsible for developing detailed regulations relating to the area of internal control.

The internal control system at the Bank is based on the 3 defence lines model, which consists of:

- 1st defence line, which consists of organizational units from particular areas of banking and support areas,
- 2nd defence line, which consists of organizational units responsible for risk management, regardless of the risk management related to the first-line defence, and the compliance unit,
- 3rd defence line, which is independent and objective internal audit unit.

The Bank ensures internal control through independent monitoring of compliance with control mechanisms, including on-going verification and testing.

### **Monitoring and reporting**

The Bank periodically monitors the efficiency of the operational risk management system and its appropriateness for its current risk profile. The organization of the operational risk management system is reviewed as part of periodic control exercised by the Internal Audit Division, which is not directly involved in the operational risk management process but provides professional and unbiased opinions supporting achievement of the Bank's objectives. The operational risk management system is overseen and its appropriateness and efficiency are assessed by the Supervisory Board.

### **Capital requirements due to operational risk**

The Bank estimates its regulatory capital necessary to cover operational risk in accordance with the applicable regulations. The said calculation is performed using the standard approach (STA). Requirements regarding Bank's subsidiaries, to be disclosed in the consolidated financial statements, are determined in accordance with the base indicator method (BIA).

### **Subsidiaries**

In accordance with supervisory regulations, the Group supervises operational risk related to the operations of its subsidiaries. Operational risk management in subsidiaries is performed in dedicated units / persons appointed for this purpose. The method of operational risk management in subsidiaries is organized adequately to the scope of the particular entity's activity and the profile of its operations, in accordance with the rules applied in the Group.

## **CAPITAL ADEQUACY**

Capital adequacy management is aimed to ensure the Group's compliance with macro-prudential regulations defining capital requirements related to the risks incurred by the Bank, quantified in the form of the capital ratio.

Since 1 January 2014, banks have been subject to the principles applicable to calculation of capital ratios, following the implementation of Regulation No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on macro-prudential requirements for credit institutions and investment firms and amending Regulation No. 648/2012.

Capital adequacy ratios, capital requirements and own funds have been calculated in accordance with the abovementioned Regulation, using national options.

On 8 August 2018, the Bank received a letter from the Polish Financial Supervision Authority with the information that the Commission conducted a review of the adequacy of the buffer ratio for another systemically important institution. As a result of the review, the Commission concluded that there are no reasons justifying the repeal or amendment of its previous decision of 4 October 2016, as amended by the Commission decision of 19 December 2017, concerning imposition of a buffer for another systemically important institution on the Bank (on a consolidated and separate basis) in the amount of 0.25% of the total risk exposure amount.

On 9 July 2019, the Bank received a letter from the Polish Financial Supervision Authority stating the expiry of the PFSA's decision of 15 October 2018, on the basis of which PFSA recommended that the Bank shall maintain its own funds to cover

the additional capital requirement in order to hedge the risk arising from mortgage-secured foreign currency loans and loans to households at the level of 0.36 p.p. over the value of the total capital ratio, 0.27 p.p. over the value of Tier 1 capital ratio and 0.20 p.p. over the value of Common Equity Tier 1 capital ratio referred to in article 92 paragraph 1 of the Regulation (EU) No. 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms ("Regulation No 575/2013").

The level of Tier I capital ratio (Tier I), both on separate and consolidated levels, and the total capital ratio (TCR) on a consolidated level, were above the requirements in force in 2019.

At the same time, the Bank meets the legal requirements under the Act of 5 August 2015 on macro-prudential supervision of the financial system and crisis management in the financial sector.

The minimum consolidated capital adequacy ratios of the Group under the provisions of CRR law and administrative decisions issued by the Polish Financial Supervision Authority (PFSA) applicable to the Group as at 30 September 2019 are as follows:

CET I = 10.25%  
Tier I = 11.75%  
Total Capital Ratio = 13.75%

As at 30 September 2019 the consolidated capital adequacy ratios of the Group were as follows:

CET I = 12.78%  
Tier I = 12.78%  
Total Capital Ratio = 15.06%

The minimum separate capital adequacy ratios of the Bank under the provisions of the CRR law and administrative decisions issued by the Polish Financial Supervision Authority (PFSA) applicable to the Bank as at 30 September 2019 are as follows:

CET I = 10.25%  
Tier I = 11.75%  
Total Capital Ratio = 13.75%

As at 30 September 2019 the separate capital adequacy ratios of the Bank were as follows:

CET I = 13.29%  
Tier I = 13.29%  
Total Capital Ratio = 15.64%

As at 30 September 2019 the levels of Tier I both on separate and consolidated levels exceeded the regulatory requirements.

## 49 MANAGEMENT OF BNP PARIBAS BANK POLSKA S.A.

### Composition of the Bank's Supervisory Board as at 30 September 2019:

FULL NAME	OFFICE HELD IN THE SUPERVISORY BOARD OF THE BANK
Józef Wancer	Chairman of the Supervisory Board
Jarosław Bauc	Vice-Chairman of the Supervisory Board Independent Member of the Supervisory Board
Jean-Paul Sabet	Vice-Chairman of the Supervisory Board
Francois Benaroya	Member of the Supervisory Board
Stefaan Decraene	Member of the Supervisory Board
Magdalena Dziewguć	Independent Member of the Supervisory Board
Jacques d'Estais	Member of the Supervisory Board
Michel Falvert	Member of the Supervisory Board
Piotr Mietkowski	Member of the Supervisory Board
Monika Nachyła	Member of the Supervisory Board
Stéphane Vermeire	Member of the Supervisory Board
Mariusz Warych	Independent Member of the Supervisory Board

### Composition of the Bank's Supervisory Board as at 30 September 2019:

FULL NAME	OFFICE HELD IN THE MANAGEMENT BOARD OF THE BANK
Przemysław Gdański	President of the Management Board
Jean-Charles Aranda	Vice-President of the Management Board
Daniel Aстрада	Vice-President of the Management Board
Philippe Paul Bézieau	Vice-President of the Management Board
André Boulanger	Vice-President of the Management Board
Przemysław Furlepa	Vice-President of the Management Board
Wojciech Kemblowski	Vice-President of the Management Board
Kazimierz Łabno	Vice-President of the Management Board
Jaromir Pelczarski	Vice-President of the Management Board
Jerzy Śledziewski	Vice-President of the Management Board

Changes in the Management Board of the Bank from 1 January to 30 September 2019:

- On 15 May 2019, Mr Philippe Paul Bézieau submitted a resignation from the position of the Vice-President of the Management Board, with the effect from 30 September 2019.

- On 15 May 2019, the Supervisory Board appointed Mr Volodymyr Radin as the Vice-President of the Bank's Management Board, with the effect from 1 October 2019 for the period of the current 3-year joint term of office of Management Board Members.

## 50 FACTORS WHICH, ACCORDING TO THE BANK, WILL AFFECT THE CAPITAL GROUP'S PERFORMANCE WITHIN AT LEAST THE NEXT QUARTER

The most important external factors that may affect the Group's results in subsequent periods include:

- **Economic development in Poland.** Since the beginning of the year, GDP growth in Poland has remained above 4.5% YoY. In the second quarter of 2019 it amounted to 4.5% YoY, slowing down from the level of 4.7% in the first quarter of 2019. In the first half of 2019, the growth was based on domestic demand, with solid consumption dynamics and strong investment contribution. Weaker data on the economic climate in the euro area and in Poland published so far suggest that in the following quarters the GDP growth rate may experience further slowdown. The scale of the slowdown may be limited to some extent by the government's social programs.
- **Situation on the domestic labour market.** The unemployment rate remains at historically low levels. In 3Q 2019, it fluctuated around the level of 5.2%. The impact of adverse demographic trends and the lowering of retirement age on the number of economically active people in the previous quarters limited a significant influx of workers from Ukraine. In the medium and long term, reducing labour supply may reduce both potential and real GDP growth. The wage pressure has recently remained at an increased level.
- **Changes in inflation.** Inflation in Poland, after exceeding the inflation target of 2.5%, continued its dynamic growth in the following months. Acceleration of inflation was mainly driven by an increase in food and core inflation. On the other hand, high wage growth combined with sustained demand pressure drives core inflation, which is likely to rise to the level of around 2.8% by the end of 2019. Initial CSO estimates indicate a slowdown in CPI inflation to 2.6% YoY in September, which was mainly due to a drop in food prices and the negative contribution of fuel and energy prices. We expect that in the second half of the year CPI inflation will continue to stay close to the upper range of the inflation target, i.e. between 2.5% and 3.5%. In connection with the persistent level of CPI inflation within the acceptable range of the NBP inflation target, the Monetary Policy Council kept interest rates unchanged. After the last MPC meetings, NBP President Adam Glapiński pointed out that, in his opinion, interest rates may remain unchanged even until the end of the present Council's term in 2021. The upward risk for inflation is the pro-inflationary impact of fiscal easing this year and the announced increase in the minimum wage in future years. On the other hand, the downside risk is the possibility of a smaller transfer of wage growth to core inflation in conditions of an increased productivity growth. Market interest rates in Poland fell at the turn of the year, following their counterparts in the core markets (United States and the euro area), which was caused by interest rate cuts by the Federal Reserve and the European Central Bank.
- **Potential increase of imbalance in public finances.** High economic activity and improved tax collection have contributed to the decline in the public finance sector deficit from 1.4% of GDP in 2017 to 0.5% of GDP in 2018. However, the deficit trajectory in the case of a deficit may be stopped this year. Increased social transfers by the government and milder fiscal policy may result in an increase of the deficit to around 1.9% in 2019. However, the draft budget for 2020 assumes a balanced budget. It should be taken into account that in the event of an economic slowdown, with a higher share of rigid expenditure, the government will find it difficult to adjust the budget, which may result in a deficit in the state budget.
- **Global trade war.** The dynamic situation related to the trade war increases the uncertainty in the markets and fears of global economic slowdown. In September, further duties imposed by the US on China entered into force. Beijing responded with retaliatory duties. Still, in October, the 13th round of negotiations between Washington and Beijing began, after which both sides agreed on the outline of a partial trade agreement, which may be signed in November. At the same time, the US president suspended the tariff increase for USD 250 billion of Chinese export goods, which was to come into force in October. The duties announced for December remain a contentious issue.



- **Potential increase in volatility and risk aversion in European financial markets**, resulting from slowing economic growth in the euro zone, as well as the uncertain situation in global trade. Higher risk aversion in the European bond market may increase the risk premium for Polish assets and cause an increase in the yield of Polish Treasury securities (especially at the long end of the yield curve). On the other hand, the ECB activities aimed at further ease of monetary policy may be a signal stimulating risk appetite in European financial markets.
- **Potential significant weakening of the zloty exchange rate against key currencies**, in response to a possible increase in volatility and risk aversion in financial markets. In the event of a stable situation in the external environment, BNP Paribas expects that the EUR / PLN exchange rate will amount to around 4.20 by the end of 2019.
- **Decision of CJEU on foreign currency loans**. On 3 October 2019, the Court of Justice of the European Union decided that if the indexation clause was considered abusive, the gap created could not be replaced by general provisions of Polish civil law. The judges also concluded that EU law does not prevent the annulment of Swiss franc loan agreements, but this requires the borrower's consent. The conversion of the loan into PLN was considered impossible in the Polish legal system while maintaining the interest rate based on the LIBOR rate. However, the final decision was left to Polish courts. The judgment did not answer all legal doubts, which is why its interpretations are currently divergent. Banks will definitely feel its effects in two dimensions. The first is the direct costs of litigation. Due to the ineffective form of class action, lawsuits will most often be brought by individual action. Currently, around 2% of borrowers have decided to begin legal proceedings. If this percentage increases, a clear slowdown in the delivery of sentences can be expected. As a result, costs for the sector, although unknown, will be spread over time, positively affecting its stability. The second area that banks will now focus on is the policy of creating provisions for court proceedings, which is influenced by, among others, probability of adverse case law. The PFSA announced openness to consultations with banks on the optimal approach to this issue. In addition, the PFSA, in its communication of 3 October 2019, expressed the opinion that the banking sector in Poland is well prepared for the potential effects of the CJEU judgment, including in connection with strengthening the capital base of commercial banks in recent years.
- **Decision of CJEU on the reimbursement of the costs related to consumer loans**. On 11 September 2019, the Court of Justice of the European Union took a position on the reimbursement of the costs related to consumer loan in the event of early repayment. Pursuant to the judgment, the bank is required to reimburse non-interest costs in proportion to the period in which the customer actually used a consumer loan. This mainly applies to the commission for granting the loan and other additional fees. This position is consistent with the opinion expressed by the UOKiK and the Financial Ombudsman already in 2016. Additional provisions should be expected to be established by the banking sector for these claims. According to ZBP [Polish Bank Association] estimates, the value of claims may amount to approximately PLN 1 billion.
- **Recommendation S**. PFSA adopted an amendment to Recommendation S regarding good practices in the management of mortgage-secured credit exposures. The draft amendment requires banks to introduce mortgage loans based on a fixed or periodically fixed interest rate.  
The "key for debt" solution, which enabled clients to free themselves from debt by handing over the property to the bank, was removed from the current project. It would be a beneficial solution for customers whose debt would become significantly higher than the value of the real estate being credited. However, this would transfer part of the risk to the Bank, which would also have to translate into an increase in the cost of such a loan. The popularity of such a solution would also be further limited by the stricter requirements for LTV (<70%) and DTI (<35%). The amendment, however, retains the obligation to offer loans with a fixed interest rate (at least for the first few years of the loan duration), popular in Europe, but almost unknown in Poland.
- **The Act on Employee Capital Plans (Pracownicze Plany Kapitałowe - PPK)**, effective from 1 July 2019. In the first stage, the largest employers employing over 250 employees are to join the PPK. Then, in 2021, small businesses and public finance sector entities. Entry of PPK into force will increase the cost of doing business.
- **Anti-usury Act**. At the beginning of July, the Parliament received a bill limiting the cost of loans, which is mainly targeted at companies offering so-called "Chwilówki." The European Commission agreed to further proceeding on 30 September. This resulted in a fact that the Parliament did not manage to vote for the project during the current term of the Parliament. As at the moment, there are no further declarations on accepting the project by the newly established Parliament. Under the project, non-interest cost limits will be drastically reduced. The Act in its current form, with high probability, will strongly limit the possibilities of further operations of loan companies, which will push some borrowers into unregulated areas. In addition, the possible insolvency of loan companies will mean no redemption of the bonds issued by them, which serve as the primary source of financing.

- **Development of the offer of banking services by external entities**, among others, thanks to the entry into force of the **Payment Services Directive (PSD2)** regarding payment services within the EU internal market from 14 September 2019. PSD2 introduced, among others, online access to data on the customer's invoice and payment initiation service at the customer's request. The above-mentioned services may be provided by third parties (entered in the registers kept by the Polish Financial Supervision Authority). The directive also imposed obligations on banks to provide public application software interfaces (so-called APIs) and to implement additional security requirements.

## 51 MAJOR EVENTS IN BNP PARIBAS BANK POLSKA S.A. IN THE THREE QUARTERS OF 2019

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**28.01.2019**      **Resolution of the Management Board regarding the implementation of assumptions in relation the demerger of factoring activities from the Bank and its transfer to BGŻ BNP Paribas Faktoring Sp. z o.o.**

The factoring activity being subject to demerger, was acquired by the Bank following the transfer of the core business of Raiffeisen Bank Polska S.A. to the Bank. In 2017, the Bank sold the BGŻ BNP Paribas Faktoring sp. z o.o. ("Company") to BNP Paribas ("Company Shareholder")

The Bank and the Company plan to continue the cooperation, using a strong factoring offer to support the Bank's clients.

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**29.03.2019**      **Entering the changes in the Bank's statute (including the company's name) and change of the issuer's website address into the National Court Register**

On 29 March 2019, the changes were registered by the District Court for the Capital City of Warsaw, 12<sup>th</sup> Commercial Department of the National Court Register. The changes concerned amendments to the Bank's statute, adopted by Resolution No. 3 of the Bank's Extraordinary General Meeting of 11 December 2018.

As a result, on 29 March 2019 the Bank's name changed from "Bank BGŻ BNP Paribas Spółka Akcyjna" to "**BNP Paribas Bank Polska Spółka Akcyjna**" and the website address from [www.bgzbnpparibas.pl](http://www.bgzbnpparibas.pl) to [www.bnpparibas.pl](http://www.bnpparibas.pl).

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**29.03.2019**      **Merger of the Bank's subsidiaries**

On 29 March 2019, the following Bank's subsidiaries were merged: **Towarzystwo Funduszy Inwestycyjnych BGŻ BNP Paribas S.A.** (currently, from 20 May 2019: BNP Paribas Towarzystwo Funduszy Inwestycyjnych S.A.) with its registered office in Warsaw ("TFI BGŻ BNP Paribas S.A.") and **Riviera Towarzystwo Funduszy Inwestycyjnych S.A.** (former Raiffeisen Towarzystwo Funduszy Inwestycyjnych S.A.) located in Warsaw, consisting in the acquisition of Riviera Towarzystwo Funduszy Inwestycyjnych S.A. by TFI BGŻ BNP Paribas S.A. (as the acquiring company) pursuant to art. 492 § 1 point 1 of the Code of Commercial Companies ("Merger"), as a result of the Registry Court entering the Merger in the National Court Register ("Registry") pursuant to the decision of 29 March 2019.

At the same time, on 29 March 2019, in connection with the Merger, the Registry Court made an entry in the Court Register regarding the increase in the share capital of TFI BGŻ BNP Paribas S.A. in the amount of PLN 1,644,912 to the amount of PLN 10,692,912, as a result of the issue of 68,538 ordinary registered series T shares of TFI, with a nominal value of PLN 24.00 each, intended for the Bank, which is the sole shareholder ("Increase in Capital").

As a result of the Capital Increase, the Bank, as the sole shareholder of TFI BGŻ BNP Paribas S.A. holds a total of 445,538 ordinary registered shares, entitling to the same number of votes at the General Meeting.

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**17.04.2019**      **Information on the amount of annual contribution for BNP Paribas Bank Polska S.A., determined by the Bank Guarantee Fund in relation to the bank restructuring fund for 2019 in the amount of PLN 116.1 million**

The total contributions to the BFG recognized by the Bank as costs of the first quarter of 2019 amount to PLN 129.1 million (the abovementioned annual contribution to the bank restructuring

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fund for 2019 in the amount of PLN 116.1 million and the contribution to the bank guarantee fund due for the first quarter of 2019 - PLN 13.0 million).

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18.04.2019	<b>Decision of PFSA regarding the consent to include the Bank's net profit for the fourth quarter of 2018 in the amount of PLN 36,429,608.99 in the Common Equity Tier 1 capital</b>
5.06.2019	<b>Resolution of the Management Board regarding the sale and transfer of an organized part of the enterprise intended for factoring business to BGŻ BNP Paribas Faktoring Sp. z o.o. located in Warsaw</b>
10.06.2019	<b>Decision of the Polish Financial Supervision Authority on the consent to include the Bank's net profit for the first quarter of 2019 in the Common Equity Tier 1 capital at both separate (in the amount of PLN 163,358,148.76) and consolidated (in the amount of PLN 161,601,412.49) levels.</b>
14.06.2019	<b>Resolution of the Supervisory Board of BNP Paribas Bank Polska S.A. regarding the consent to conclude the agreement in relation to the sale of an organized part of the enterprise intended for factoring business to BGŻ BNP Paribas Faktoring Sp. z o.o. located in Warsaw</b>
17.06.2019	<b>Conclusion of loan agreement</b> As a borrower, the Bank concluded the Loan Agreement ("Agreement") with BNP Paribas SA with its registered office in Paris, registered in the commercial register of companies (Registre du Commerce et des Sociétés de Paris) under number 662 042 449, as the lender. Under the Agreement, the lender will grant the Bank a loan not exceeding EUR 500 million, which is equivalent to approximately PLN 2,128 million at the average exchange rate of the National Bank of Poland as at 14 June 2019 (EUR 1 = PLN 4.2554) to finance factoring activities maintained by the Bank.
27.06.2019	<b>Ordinary General Meeting of BNP Paribas Bank Polska S.A.</b> <ul style="list-style-type: none"><li>• Consideration and approval of the following:<ul style="list-style-type: none"><li>- <i>Financial statements for 2018 and the Management Board report on activities in 2018.</i></li><li>- <i>Report on non-financial information of the Bank and the Bank's Capital Group in 2018.</i></li><li>- <i>Report on the activities of the Bank's Supervisory Board and its committees in 2018.</i></li></ul></li><li>• Adoption of a resolution regarding the distribution of the Bank's profit for the financial year 2018.</li><li>• Adoption of resolutions on acknowledgment of the fulfilment of duties by the members of the Management Board and Supervisory Board of the Bank in 2018.</li><li>• Adoption of a resolution regarding the sale of an organized part of BNP Paribas Bank Polska S.A. covering factoring activities.</li><li>• Adoption of resolutions regarding amendments to the Statute of BNP Paribas Bank Polska S.A.</li></ul>
28.06.2019	<b>Conclusion of an agreement on the sale of an organized part of the Bank's enterprise intended for factoring business ("ZORG", "Factoring Activity") to BGŻ BNP Paribas Faktoring sp. z o.o. ("Factoring Company")</b> Pursuant to the sale agreement with the effect as at 30 June 2019, the Bank sold ZORG to the Factoring Company and transferred to the Factoring Company the obligations related to conducting Factoring Activity specified in the Sale Agreement. The Factoring Company also became a party to employment relations in relation to the transferred employees. The ZORG sale price was PLN 45 million ("Sale Price") and was recognized in the financial result of the Bank for the first half of 2019. In July 2019, the Bank and the Factoring Company conducted final verification of the transferred values of net factoring receivables (after deduction of recognized allowances), for which customers' consents were obtained as regards their transfer under ZORG in relation to the estimated value of net factoring receivables as at 30 June 2019, adopted for the preparation of the financial plan, which is the basis for the calculation of the Sale Price. The difference between the above value of net factoring receivables amounted to 5.7%, which resulted in an analogous percentage adjustment of the Sale Price. The adjustment, in the amount of PLN 2,565 thousand, was recognized in the result of the Group in the month when it was settled. The final Sale Price after adjustment was PLN 42,435 thousand.

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The remaining terms of the ZORG Sales Agreement do not differ from those commonly used in trade for this type of agreement.

## 52 SUBSEQUENT EVENTS

### 01.10.2019 **Final settlement of acquisition of the Core Business of Raiffeisen Bank Polska S.A.**

Pursuant to the terms of the Transaction Agreement, the acquisition took place on 1 October 2019 as a result of final arrangements between BNP Paribas Polska S.A. and Raiffeisen Bank International AG ("RBI") - the seller of the RBPL Core Business.

As a result of the settlement, BNP Paribas Polska paid to RBI the amount of PLN 30,876 thousand. For the purpose of transaction settlement, provisions for future liabilities created in 2018 as part of the purchase price allocation of RBPL's Core Business were used. The settlement did not affect the Bank's net financial result in the third quarter of 2019.

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### 17.10.2019 **Improving the rating outlook and raising the Bank's individual rating (BCA) by Moody's Investors Service**

According to the Moody's announcement of 17 September 2019:

- The rating outlook has been changed from "Stable" to "Positive",
- Long-term deposit ratings (LT Bank Deposits) were confirmed at Baa1,
- Short-term deposit ratings (ST Bank Deposits) were confirmed at Prime-2 (P-2),
- Baseline Credit Assessment was raised from ba2 to ba1,
- Adjusted Baseline Credit Assessment was confirmed at baa3,
- Long-term counterparty risk ratings (LT Counterparty Risk Ratings) were confirmed at A3,
- Long-term counterparty risk assessment (LT Counterparty Risk Assessment) has been confirmed at A3 (cr),
- Short-term counterparty risk ratings (ST Counterparty Risk Ratings) were confirmed at Prime-2 (P-2),
- Short-term counterparty risk assessment (ST Counterparty Risk Assessment) has been confirmed at Prime-2 (cr).

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### 18.10.2019 **Extraordinary General Meeting of BNP Paribas Bank Polska S.A. on 15 November 2019**

- Adoption of a resolution regarding amendments to the Statute of BNP Paribas Bank Polska S.A.

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### 21.10.2019 **Creation of a provision for pro-rata reimbursement of commission in the event of early repayment of a loan after the judgment of the Court of Justice of the European Union (CJEU)**

On 21 October 2019, the Management Board of BNP Paribas Bank Polska S.A. decided to create a provision for a pro-rata refund of commission in the event of early repayment of the loan. The provision in the amount of PLN 48.8 million charges the results for the third quarter of 2019.

The creation of the provision is the result of the judgment of the Court of Justice of the European Union ('Judgment of the CJEU') of 11 September 2019, in case C-383/18, regarding the consumer's right to reduce the total cost of a loan in the event of its early repayment.

In the case of loans repaid early, starting from 12 September 2019, the Bank applies the principles arising from the CJEU judgment.

## II INTERIM CONDENSED SEPARATE FINANCIAL STATEMENTS

### Interim condensed separate statement of profit or loss

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
Interest income	1,018,358	3,051,851	678,865	2,000,530
Interest income calculated with the use of effective interest rate method	964,828	2,885,277	592,561	1,738,282
interest income on financial instruments measured at amortised cost	913,484	2,716,909	558,636	1,633,765
interest income on financial instruments measured at fair value through other comprehensive income	51,344	168,368	33,925	104,517
Income of a similar nature to interest on instruments measured at fair value through profit or loss	53,530	166,574	86,304	262,248
Interest expense	(233,367)	(725,131)	(179,599)	(567,626)
<b>Net interest income</b>	<b>784,991</b>	<b>2,326,720</b>	<b>499,266</b>	<b>1,432,904</b>
Fee and commission income	248,779	737,915	158,512	460,846
Fee and commission expense	(53,345)	(150,115)	(37,242)	(100,884)
<b>Net fee and commission income</b>	<b>195,434</b>	<b>587,800</b>	<b>121,270</b>	<b>359,962</b>
Dividend income	4,451	25,988	3,971	10,425
Net trading income	175,667	500,945	62,511	200,984
Result on investment activities	(20,534)	(40,535)	23,900	30,626
Result on fair value hedge accounting	(3,559)	(4,642)	1,789	4,612
Net impairment losses on financial assets and contingent liabilities	(124,211)	(308,767)	(90,736)	(200,846)
General administrative expenses	(564,169)	(1,758,776)	(350,963)	(1,100,330)
Depreciation and amortization	(130,559)	(350,952)	(41,250)	(123,694)
Other operating income	22,366	125,177	21,265	74,064
Other operating expenses	(101,279)	(171,627)	(23,666)	(86,179)
<b>Operating result</b>	<b>238,598</b>	<b>931,331</b>	<b>227,357</b>	<b>602,528</b>
Tax on financial institutions	(69,457)	(210,784)	(48,472)	(148,343)
<b>Profit before tax</b>	<b>169,141</b>	<b>720,547</b>	<b>178,885</b>	<b>454,185</b>
Income tax expenses	(55,066)	(199,141)	(44,649)	(125,876)
<b>Net profit</b>	<b>114,075</b>	<b>521,406</b>	<b>134,236</b>	<b>328,309</b>
attributable to equity holders of the Group	114,075	521,406	134,236	328,309

**EARNINGS (LOSS) PER SHARE (IN PLN  
 PER ONE SHARE)**

	0.78	3.54	1.51	3.70
Basic				
Diluted				

**Interim condensed separate statement of comprehensive income**

	3Q 2019 from 01.07.2019 to 30.09.2019	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3Q 2018 from 01.07.2018 to 30.09.2018	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>Net profit for the period</b>	<b>114,075</b>	<b>521,406</b>	<b>134,236</b>	<b>328,309</b>
<b>OTHER COMPREHENSIVE INCOME</b>				
<b>ITEMS THAT WILL BE RECLASSIFIED SUBSEQUENTLY TO PROFIT OR LOSS UPON FULFILMENT OF CERTAIN CONDITIONS</b>	<b>8,638</b>	<b>(7,113)</b>	<b>5,168</b>	<b>(14,108)</b>
Measurement of financial assets measured through other comprehensive income	10,664	(8,782)	6,381	(16,741)
Deferred income tax	(2,026)	1,669	(1,213)	2,633
<b>ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS</b>	<b>(978)</b>	<b>(666)</b>	<b>466</b>	<b>16</b>
Actuary valuation of employee benefits	(1,208)	(822)	573	18
Deferred income tax	230	156	(107)	(2)
<b>OTHER COMPREHENSIVE INCOME (NET)</b>	<b>7,660</b>	<b>(7,779)</b>	<b>5,634</b>	<b>(14,092)</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>121,735</b>	<b>513,627</b>	<b>139,870</b>	<b>314,217</b>
attributable to equity holders of the group	121,735	513,627	139,870	314,217

## Interim condensed separate statement of financial position

<b>ASSETS</b>	30.09.2019	31.12.2018
Cash and balances at Central Bank	2,432,708	2,897,113
Amounts due from banks	714,656	791,071
Derivative financial instruments	917,845	715,671
Adjustment of hedging item fair value	300,057	130,405
Loans and advances to customers measured at amortised cost	69,251,653	68,870,918
Loans and advances to customers measured at fair value through profit or loss	2,069,805	2,416,249
Securities measured at amortised cost	17,009,661	11,939,238
Financial instruments measured at fair value through profit or loss	218,858	203,813
Securities measured at fair value through other comprehensive income	8,082,845	15,875,339
Investments in subsidiaries	157,258	142,258
Intangible assets	490,219	520,108
Property, plant and equipment	1,177,215	499,307
Deferred tax assets	877,140	920,286
Other assets	704,915	889,882
<b>Total assets</b>	<b>104,404,835</b>	<b>106,811,658</b>

<b>LIABILITIES</b>	30.09.2019	31.12.2018
Amounts due to banks	1,425,025	1,589,935
Derivative financial instruments	940,532	783,818
Adjustment of hedging and hedged item fair value	276,030	123,600
Amounts due to customers	85,688,885	89,506,557
Subordinated liabilities	1,920,534	1,875,769
Lease liabilities	615,468	-
Other liabilities	1,957,072	1,801,154
Current tax liabilities	54,516	123,464
Provisions	441,641	435,799
<b>Total liabilities</b>	<b>93,319,703</b>	<b>96,240,096</b>
<b>EQUITY</b>	30.09.2019	31.12.2018
Share capital	147,419	147,419
Supplementary capital	9,110,976	9,111,033
Other reserve capital	1,572,757	1,208,018
Revaluation reserve	133,360	141,139
Retained earnings	120,620	(36,047)
retained profit	(400,786)	(400,786)
net profit for the period	521,406	364,739
<b>Total equity</b>	<b>11,085,132</b>	<b>10,571,562</b>
<b>Total liabilities and equity</b>	<b>104,404,835</b>	<b>106,811,658</b>



## Interim condensed statement of changes in equity

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2019 (data approved)</b>	<b>147,419</b>	<b>9,111,033</b>	<b>1,208,018</b>	<b>141,139</b>	<b>(400,786)</b>	<b>364,739</b>	<b>10,571,562</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(7,779)</b>	-	<b>521,406</b>	<b>513,627</b>
Net profit for the period	-	-	-	-	-	521,406	521,406
Other comprehensive income for the period	-	-	-	(7,779)	-	-	(7,779)
<b>Distribution of retained earnings</b>	-	-	<b>364,739</b>	-	-	<b>(364,739)</b>	-
Transfer of the result subject to approval	-	-	364,739	-	-	(364,739)	-
<b>Share issue</b>	-	<b>(57)</b>	-	-	-	-	<b>(57)</b>
Share issue costs	-	(57)	-	-	-	-	(57)
<b>Balance as at 30 September 2019</b>	<b>147,419</b>	<b>9,110,976</b>	<b>1,572,757</b>	<b>133,360</b>	<b>(400,786)</b>	<b>521,406</b>	<b>11,085,132</b>

  

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2018 (data approved)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,917</b>	-	<b>298,389</b>	<b>6,561,259</b>
Change related to the implementation of IFRS 9	-	-	-	-	(400,786)*	-	(400,786)*
<b>Balance as at 1 January 2018 (restated)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,917</b>	<b>(400,786)</b>	<b>298,389</b>	<b>6,160,473</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(778)</b>	-	<b>364,739</b>	<b>363,961</b>
Net profit for the period	-	-	-	-	-	364,739	364,739
Other comprehensive income for the period	-	-	-	(778)	-	-	(778)
<b>Distribution of retained earnings</b>	-	-	<b>298,389</b>	-	-	<b>(298,389)</b>	-
Distribution of retained earnings intended for capital	-	-	298,389	-	-	(298,389)	-
<b>Share issue</b>	<b>63,181</b>	<b>3,983,947</b>	-	-	-	-	<b>4,047,128</b>
Share issue	63,181	3,986,814	-	-	-	-	4,049,995
Share issue costs	-	(2,867)	-	-	-	-	(2,867)
<b>Balance as at 31 December 2018</b>	<b>147,419</b>	<b>9,111,033</b>	<b>1,208,018</b>	<b>141,139</b>	<b>(400,786)</b>	<b>364,739</b>	<b>10,571,562</b>

\* In the fourth quarter of 2018, the Bank implemented a rating calculation methodology based on segmentation in the agricultural segment. This methodology was used to estimate PD parameters and identify a significant increase in credit risk. Due to the significance of this change and the change in the calculation methodology, this approach was also applied to the Opening Balance of 2018 and was reflected in the values of the amortized cost and fair value of exposures in this segment.

	Share capital	Supplementary capital	Other reserve capital	Revaluation reserve	Retained earnings		Total
					Retained profit	Net profit for the period	
<b>Balance as at 1 January 2018 (data approved)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,917</b>	<b>-</b>	<b>298,389</b>	<b>6,561,259</b>
Change related to the implementation of IFRS 9	-	-	-	-	(311,063)	-	<b>(311,063)</b>
<b>Balance as at 1 January 2018 (restated)</b>	<b>84,238</b>	<b>5,127,086</b>	<b>909,629</b>	<b>141,917</b>	<b>(311,063)</b>	<b>298,389</b>	<b>6,250,196</b>
<b>Total comprehensive income for the period</b>	-	-	-	<b>(14,092)</b>	-	<b>328,309</b>	<b>314,217</b>
Net profit for the period	-	-	-	-	-	328,309	328,309
Other comprehensive income for the period	-	-	-	(14,092)	-	-	<b>(14,092)</b>
<b>Distribution of retained earnings</b>	-	-	<b>298,389</b>	-	-	<b>(298,389)</b>	-
Distribution of retained earnings intended for capital	-	-	298,389	-	-	(298,389)	-
<b>Share issue</b>	<b>13,300</b>	<b>783,827</b>	-	-	-	-	<b>797,127</b>
J and K series issue	13,300	786,695	-	-	-	-	799,995
Share issue costs	-	(2,868)	-	-	-	-	(2,868)
<b>Balance as at 30 September 2018</b>	<b>97,538</b>	<b>5,910,913</b>	<b>1,208,018</b>	<b>127,825</b>	<b>(311,063)</b>	<b>328,309</b>	<b>7,361,540</b>

## Interim condensed separate statement of cash flows

	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
<b>Net profit (loss)</b>	<b>521,406</b>	<b>328,309</b>
<b>ADJUSTMENTS FOR:</b>	<b>(2,982,676)</b>	<b>(3,168,824)</b>
Income tax expenses	199,141	125,876
Depreciation and amortization	350,952	123,694
Dividend income	(25,988)	(10,425)
Interest income	(3,051,851)	(2,000,530)
Interest expense	725,131	567,626
Change in provisions	19,025	41,121
Change in amounts due from banks	40,693	15,186
Change in assets due to derivative financial instruments	(380,041)	96,407
Change in loans and advances to customers measured at amortised cost	(564,882)	1,614,296
Change in loans and advances to customers measured at fair value through profit or loss	346,444	(2,555,133)
Change in amounts due to banks	222,560	293,244
Change in liabilities due to repo securities	-	800,580
Change in financial liabilities held for trading	-	44,785
Change in liabilities related to derivative financial instruments	317,359	(51,852)
Change in amounts due to customers	(3,860,023)	(2,980,395)
Change in other assets and receivables due to current income tax	(198,194)	(92,504)
Change in other liabilities and provisions due to deferred tax	388,962	(292,416)
Other adjustments	255,181	(150,144)
Interest received	2,877,442	1,802,813
Interest paid	(656,249)	(561,053)
Lease payments with reference to short-term leases not included in the lease liability measurement	11,662	-
<b>Net cash flows from operating activities</b>	<b>(2,461,270)</b>	<b>(2,840,515)</b>

<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>	3 quarters of 2019 from 01.01.2019 to 30.09.2019	3 quarters of 2018 from 01.01.2018 to 30.09.2018
<b>INVESTING ACTIVITIES INFLOWS</b>	<b>10,203,579</b>	<b>16,241,837</b>
Sale of financial assets	10,166,383	16,225,707
Sale of intangible assets and property, plant and equipment	11,208	5,705
Dividends received and other inflows from investing activities	25,988	10,425
<b>INVESTING ACTIVITIES OUTFLOWS</b>	<b>(7,857,896)</b>	<b>(15,781,712)</b>
Purchase of financial assets	(7,443,119)	(15,658,929)
Purchase of intangible assets and property, plant and equipment	(414,777)	(122,783)
<b>Net cash flows from investing activities</b>	<b>2,345,683</b>	<b>460,125</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
<b>FINANCING ACTIVITIES INFLOWS</b>	<b>-</b>	<b>797,127</b>
Net result due to share issue and capital contribution	-	797,127
<b>FINANCING ACTIVITIES OUTFLOWS</b>	<b>(383,264)</b>	<b>(585,658)</b>
Repayment of long-term loans and advances received	(388,235)	(300,658)
Lease liability repayment	4,971	-
Redemption of debt securities	-	(285,000)
<b>Net cash flows from financing activities</b>	<b>(383,264)</b>	<b>211,469</b>
<b>TOTAL NET CASH AND CASH EQUIVALENTS</b>	<b>(498,851)</b>	<b>(2,168,921)</b>
<b>Cash and cash equivalents at the beginning of the period</b>	<b>3,374,744</b>	<b>3,442,671</b>
<b>Cash and cash equivalents at the end of the period, including:</b>	<b>2,875,893</b>	<b>1,273,750</b>
effect of exchange rate fluctuations on cash and cash equivalents	1,667	4,099
restricted cash and cash equivalents	-	532

# EXPLANATORY NOTES TO THE INTERIM CONDENSED SEPARATE FINANCIAL STATEMENTS

## 1 ACCOUNTING PRINCIPLES APPLIED FOR THE PURPOSE OF PREPARATION OF THE INTERIM CONDENSED SEPARATE FINANCIAL STATEMENTS

The interim condensed separate financial statements for the period of 9 months ended 30 September 2019 were prepared in accordance with the requirements of International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34"), as adopted by the European Union as well as in accordance with other applicable regulations.

The interim condensed separate financial statements do not include all information and disclosures required for the annual financial statements, and therefore should be read in conjunction with the Interim condensed consolidated financial statements for the period of 9 months of 2019 and with the Separate financial statements of the Bank BGŻ BNP Paribas S.A. for the year ended 31 December 2018, which was approved by the Management Board of the Bank on 13 March 2019.

The accounting principles and methods of performing accounting estimates adopted in the preparation of the interim condensed separate financial statements of the Bank are consistent with the accounting principles adopted for the Group's interim condensed consolidated financial statements, which are described in sections 3 and 7.

The following significant events regarding the Interim condensed separate financial statements for the period of 9 months of 2019 were described in the Interim condensed consolidated financial statements for the three quarters of 2019:

- implementation of IFRS 16 in Note 3.2,
- sale of an organized part of the enterprise in Note 3.3,
- settlement of the transaction of acquisition of the core business of Raiffeisen Bank Polska S.A. in Note 3.4,
- opinion of the Advocate General of the CJEU in Note 47.

## 2 RELATED PARTY TRANSACTIONS

As at 30 September 2019 the Capital Group of BNP Paribas Bank Polska S.A. comprised BNP Paribas Bank Polska S.A. as the parent company and its subsidiaries:

1. BANKOWY FUNDUSZ NIERUCHOMOŚCIOWY ACTUS SP. Z O.O. („ACTUS”).
2. BNP PARIBASTOWARZYSTWO FUNDUSZY INWESTYCYJNYCH S.A. („TFI”)
3. BNP PARIBAS LEASING SERVICES SP. Z O.O. („LEASING”).
4. BNP PARIBAS GROUP SERVICE CENTER S.A. („GSC”)
5. CAMPUS LESZNO SP. Z O.O.
6. BGZ POLAND ABS1 DAC („SPV”).
7. BNP PARIBAS FINANCIAL SERVICES SP. Z O.O.
8. BNP PARIBAS SOLUTIONS SPÓŁKA Z O.O.

All transactions between the Bank and its related parties were entered into as part of its daily operations and included mainly loans, deposits, transactions in derivative instruments as well as income and expenses related to advisory and financial intermediation services.

Transactions with shareholders of BNP Paribas Bank Polska S.A. and related parties

30.09.2019	BNP Paribas Paris	BNP Paribas Fortis S.A.	Other entities from the capital group of BNP Paribas S.A.	Key personnel	Subsidiaries	Total
<b>ASSETS</b>	<b>912,403</b>	<b>164,504</b>	<b>107,296</b>	<b>62</b>	<b>5,558</b>	<b>1,189,823</b>
Receivables on current accounts, loans and deposits	259,668	163,552	105,830	2	11	529,063
Derivative financial instruments	353,307	1	-	-	1	353,309
Hedging derivative instruments	299,106	951	-	-	-	300,057
Other assets	322	-	1,466	60	5,546	7,394
<b>LIABILITIES</b>	<b>2,689,136</b>	<b>64,452</b>	<b>740,773</b>	<b>5,800</b>	<b>95,619</b>	<b>3,595,780</b>
Current accounts and deposits	451,020	64,447	476,115	5,799	95,617	1,092,998
Subordinated liabilities	1,662,190	-	262,984	-	-	1,925,174
Derivative financial instruments	556,938	5	-	-	2	556,945
Hedging derivative instruments	18,971	-	-	-	-	18,971
Other liabilities	17	-	1,674	1	-	1,692
<b>CONTINGENT LIABILITIES</b>						
Financial commitments granted		24,000	271,922	58	41	296,021
Guarantees granted	90,496	193,559	549,650	-	-	833,705
Commitments received	2,254,776	135,069	1,048,290	-	-	3,438,135
Derivative financial instruments (nominal value)	58,040,301	28,000	-	-	-	58,068,301
Derivative hedging financial instruments (nominal value)	7,535,726	13,121	-	-	-	7,548,847
9 months ended 30.09.2019						
<b>STATEMENT OF PROFIT OR LOSS</b>	<b>1,151</b>	<b>(693)</b>	<b>(13,471)</b>	<b>(28)</b>	<b>5,342</b>	<b>(191,171)</b>
Interest income	-	368	2,070	-	24	2,462
Interest expense	(28,015)	(239)	(5,600)	(29)	(355)	(34,109)
Fee and commission income	880	219	2,286	1	78	2,916
Fee and commission expense	-	-	(241)	-	(2,580)	(2,821)
Net trading income	34,656	(1,040)	(245)	-	-	(148,294)
Other operating income	-	-	30	-	17,924	16,566
Other operating expenses	(6,370)	(1)	(11,771)	-	-	(27,891)
General administrative expenses	-	-	-	-	(9,749)	(9,749)

31.12.2018	BNP Paribas Paris	BNP Paribas Fortis S.A.	Other entities from the capital group of BNP Paribas S.A.	Key personnel	Subsidiaries	Total
<b>ASSETS</b>	<b>595,282</b>	<b>22,349</b>	<b>168,311</b>	<b>28</b>	<b>3,980</b>	<b>789,950</b>
Receivables on current accounts, loans and deposits	200,648	19,479	164,139	-	15	<b>384,281</b>
Derivative financial instruments	265,576	1,034	8	-	10	<b>266,628</b>
Derivative hedging instruments	128,568	1,836	-	-	-	<b>130,404</b>
Other assets	490	-	4,164	28	3,955	<b>8,637</b>
<b>LIABILITIES</b>	<b>2,054,013</b>	<b>14,753</b>	<b>475,830</b>	<b>3,905</b>	<b>142,132</b>	<b>2,690,633</b>
Current accounts, deposits	183,846	14,747	216,535	3,904	141,357	<b>560,389</b>
Subordinated liabilities	1,621,433	-	258,589	-	-	<b>1,880,022</b>
Derivative financial instruments	228,530	-	-	-	-	<b>228,530</b>
Derivative hedging instruments	18,912	-	-	-	-	<b>18,912</b>
Other liabilities	1,292	6	706	1	775	<b>2,780</b>
<b>CONTINGENT LIABILITIES</b>						
Financial commitments granted	-	-	121,984	64	36,035	<b>158,083</b>
Guarantees granted	140,757	180,131	346,431	-	1,000	<b>668,319</b>
Commitments received	147,640	122,649	517,510	-	-	<b>787,799</b>
Derivatives (nominal value)	38,122,093	249,054	-	-	-	<b>38,371,147</b>
Derivative hedging instruments (nominal value)	7,896,881	30,100	-	-	-	<b>7,926,981</b>
9 months ended 30.09.2018						
<b>STATEMENT OF PROFIT OR LOSS</b>	<b>(6,356)</b>	<b>(3,088)</b>	<b>(33,604)</b>	<b>(55)</b>	<b>(52,628)</b>	<b>(95,731)</b>
Interest income	1,018	625	1,373	-	-	<b>3,016</b>
Interest expense	(23,468)	(314)	(20,501)	(55)	(55,747)	<b>(100,085)</b>
Fee and commission income	90	111	1,261	-	36	<b>1,498</b>
Fee and commission expense	(242)	-	(54)	-	(3,627)	<b>(3,923)</b>
Net trading income	29,719	(3,510)	-	-	-	<b>26,209</b>
Other operating income	-	-	4	-	14,740	<b>14,744</b>
Other operating expenses	(13,473)	-	(15,687)	-	-	<b>(29,160)</b>
General administrative costs	-	-	-	-	(8,030)	<b>(8,030)</b>



### Remuneration of the Management Board and Supervisory Board

Management Board	30.09.2019	30.09.2018
Short-term employee benefits	13,645	11,634
Long-term benefits	9,869	4,767
Termination benefits	33	-
Share-based payments	2,231	1,804
<b>TOTAL</b>	<b>25,778</b>	<b>18,205</b>
Supervisory Board	30.09.2019	30.09.2018
Short-term employee benefits	949	1,552
<b>TOTAL</b>	<b>949</b>	<b>1,552</b>

## 3 SEPARATE CAPITAL ADEQUACY RATIO

	30.09.2019	31.12.2018
Total own funds	12,724,833	12,240,367
Total risk exposure	81,358,071	81,493,415
Total capital ratio	15.64%	15.02%
Tier 1 capital ratio	13.29%	12.72%

## 4 SEASONAL OR CYCLICAL NATURE OF BUSINESS

There are no significant seasonal or cyclical phenomena in the Bank's operations.

## 5 ISSUE AND REDEMPTION OF SECURITIES

Issue and redemption of securities are described in section 33 of the Interim consolidated financial statements for the period of 9 months of 2019.

## 6 DIVIDEND PAID

In 2018, no dividend was paid out in the Bank.

## 7 DISTRIBUTION OF RETAINED EARNINGS

In accordance with the Resolution No. 6 of the Ordinary General Meeting of the Bank of 27 June 2019, the profit of the Bank after tax (net profit) for 2018 in the amount of PLN 364,739 thousand, was fully allocated to the reserve capital.

## 8 CONTINGENT LIABILITIES

The following table presents the value of liabilities granted and received by the Bank.

	30.09.2019	31.12.2018
<b>CONTINGENT COMMITMENTS GRANTED</b>	<b>28,993,880</b>	<b>28,409,563</b>
financial commitments	22,726,308	21,614,561
guarantees	6,267,572	6,795,002
<b>CONTINGENT COMMITMENTS RECEIVED</b>	<b>20,500,530</b>	<b>18,164,389</b>
financial commitments	12,424,132	12,384,011
guarantees	8,076,398	5,780,378

## 9 SUBSEQUENT EVENTS

Subsequent events are described in Note 52 of the Interim consolidated financial statements for the period of 9 months of 2019.

# SIGNATURES OF MEMBERS OF THE MANAGEMENT BOARD OF BNP PARIBAS BANK POLSKA S.A.

6.11.2019	<b>Przemysław Gdański</b> <i>President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Jean-Charles Aranda</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Daniel AStraud</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Andre Boulanger</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Przemysław Furlepa</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Wojciech Kemblowski</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Kazimierz Łabno</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Jaromir Pelczarski</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Volodymyr Radin</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>
6.11.2019	<b>Jerzy Śledziewski</b> <i>Vice-President of the Management Board</i>	<i>qualified electronic signature</i>

Warsaw, 6 November 2019